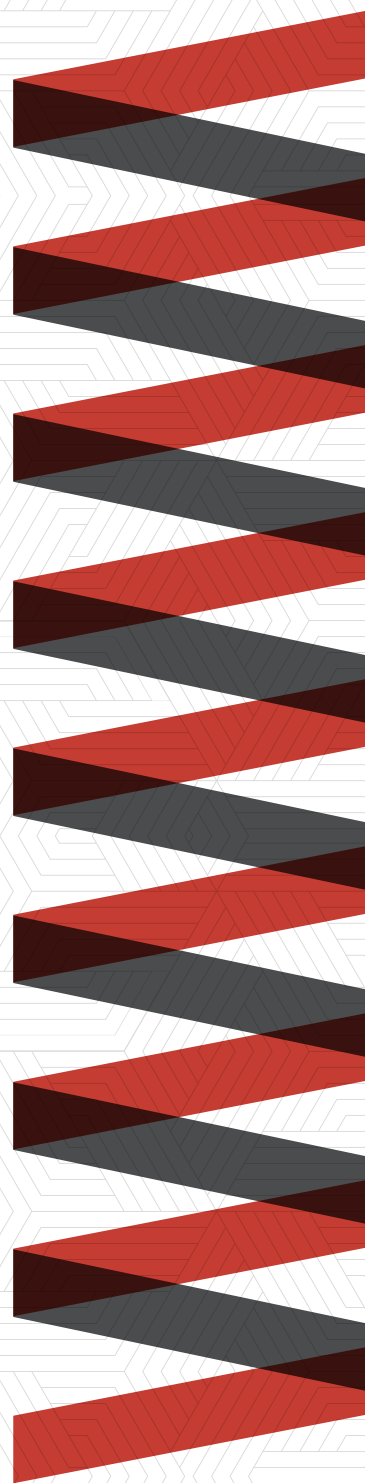




# TOGETHER WE GROW IN STRENGTH

HIAP HOE LIMITED ANNUAL REPORT 2016



# CONTENTS

Corporate Profile	01
Chairman's Message	02
Financial Highlights	04
Group Structure	05
Board of Directors	06
Key Management	08
Risk Management	09
Operations Review	10
Corporate Social Responsibility	14
Financial Contents	15
Corporate Information	IBC

## VISION

A richer life for each of us.

## MISSION

To provide sustainable long term returns to our stakeholders as we uphold our leading reputation as a homegrown premium developer of quality developments.

Only the best carries our signature.

Singapore Mainboard-listed Hiap Hoe Limited is a regional premium real estate group with a diversified portfolio of hospitality, retail, commercial and residential assets. The Group is known for the development of luxury and mid-tier residential as well as hotel-cum-commercial properties that are distinct in design and preferred for their excellent location and investment prospects. The Group's enlarged portfolio includes distinctive projects such as Zhongshan Park Integrated Development, Skyline 360° At St Thomas Walk, Waterscape At Cavenagh, The Beverly, Signature At Lewis and HH@ Kallang, among others.

Hiap Hoe's flagship development is the integrated hotel-cum-commercial development along Balestier Road that sits just opposite the historic Sun Yat-Sen Nanyang Memorial Hall, a national monument that pays tribute to the father of the 1911 Chinese Revolution. Comprising Days Hotel Singapore At Zhongshan Park (新加坡中山公园戴斯酒店), and Ramada Singapore At Zhongshan Park (新加坡中山公园华美达酒店), Zhongshan Mall (中山广场) and an office tower, the two hotels flank Zhongshan Park (中山公园), creating a unique integrated development with a strong heritage connection and old world charm.

Hiap Hoe embarked on its strategic overseas expansion plans in 2013 and has acquired assets in prime locations in Australia which fit the Group's strategy of growing its recurring income stream. Hiap Hoe's inaugural integrated hotel-cum-residential development project, Marina Tower, Melbourne, will further expand the Group's hospitality portfolio.

Hiap Hoe's strategic acquisition of SuperBowl Holdings Limited in 2014 has consolidated the Group's position as a sizeable player in the real estate industry, expanding its sources of revenue to include leasing business and leisure activities to deliver a pool of stable revenue for the Group.

In addition to the Group's business of property investment and development, hospitality, leisure and investments, Hiap Hoe is also engaged in the construction business through its wholly owned subsidiary, WestBuild Construction Pte Ltd.

# CHAIRMAN'S MESSAGE

## DEAR SHAREHOLDERS,

In 2016, the property market was subdued as the Group continued to feel the effects of the cooling measures in Singapore. Sales of completed properties were particularly affected, with prospective buyers remaining cautious in their buying decisions. This weakening demand motivated the Group to exercise more prudence in the acquisition of new development projects, and focus our efforts on strengthening our existing portfolio.

## THE YEAR IN REVIEW

Despite the uncertain property landscape, Hiap Hoe remains steadfast in reinforcing our stature as a premium developer with a diversified portfolio of residential, commercial, hospitality and retail assets.

On the property development front, the number of units sold at HH@Kallang remained at 9 out of 55 units. The Group continues to market this property for sale while certain units are leased out during the year.

During the year, the Group had sold its equity interest in the remaining 50 units of Waterscape At Cavenagh to Hiap Hoe Holdings Pte Ltd, the controlling shareholder of the Company, as a strategy to mitigate Qualifying Certificate extension charges for its unsold units, as the market conditions are expected to remain subdued. The sale of this subsidiary enabled the Group to achieve a capital gain of S\$26.5 million over the carrying value of the properties.

For our leasing portfolio, Zhongshan Mall and Hiap Hoe Building continued to bring in a steady income, which made up 28% of our total rental segment revenue for the year. Overall, our rental income contributed to 34% of the Group's revenue. Our hotels, Ramada Singapore At Zhongshan Park and Days Hotel Singapore At Zhongshan Park contributed to 52% of our total revenue. This is despite a competitive time in the hospitality industry, where the supply of hotel rooms continues to see significant increases. I am also pleased to report that our hotels won the e2i Best SME Employer of the Year Award at the prestigious HRM Awards 2017. Congratulations to Mr Tony Cousens, General Manager and his team, and here's to even better company practices that will help our people scale greater heights in the years ahead.

Our leisure business, SuperBowl which has been synonymous with bowling, will welcome two new bowling centres in 2017 at SAFRA Tampines and Keat Hong Community Club. These new centres will add another 42 bowling lanes to the current 100 bowling lanes at Jurong, SAFRA Mount Faber, SAFRA Toa Payoh and HomeTeamNS-JOM.

## MILESTONES BEYOND OUR SHORES

Over the years, the Group has established its regional presence by focusing on high-yield investments that have the potential to provide a stable recurring income in the long term. In FY2016, we sold some of our Australian properties, as part of our ongoing capital recycling strategy to strengthen our property and investment portfolio. The Group completed the sale of 206 Bourke Street in Melbourne on 22 January 2016 increasing our profit by S\$12.3 million. On 15 August 2016, the Group completed the sale of 380 Lonsdale Street which saw a gain of S\$20.0 million from this disposal.

Construction on Marina Tower, Melbourne, our integrated hotel-cum-residential development project, is making good progress. This freehold waterfront development comprises two residential towers and a seven-storey hotel which is operated by Starwood Hotels & Resorts Worldwide under Four Points ® by Sheraton. The hotel opened on 28 March 2017 while residential units are targeted to be completed by the first quarter of 2018.

## FINANCIAL PERFORMANCE

For the financial year ended 31 December 2016 ("FY2016"), Hiap Hoe achieved revenue of S\$82.7 million, compared to S\$107.8 million in the previous financial year ("FY2015").

I am pleased to report that overall, the Group registered a net profit after tax of S\$45.4 million in FY2016 as compared to a net loss after tax of S\$7.2 million in FY2015. This was mainly due to capital gains from the disposal of Waterscape At Cavenagh, 380 Lonsdale Street and 206 Bourke Street properties. The Group has utilised the sale proceeds for working capital requirements, general corporate purposes as well as to reduce bank borrowings.

Rental revenue recorded for FY2016 was S\$28.2 million, a decrease of S\$8.4 million from S\$36.6 million in FY2015. The decline was mainly attributed to the absence of revenue resulting from the sale of the Group's Australia properties at 206 Bourke Street and 380 Lonsdale Street. The revenue from hotel operations for Ramada Singapore At Zhongshan Park and Days Hotel Singapore At Zhongshan Park fell slightly by S\$2.8 million from S\$46.1 million in FY2015 to S\$43.3 million in FY2016. This decline was mainly due to a major peak in June 2015, where the hotels hosted athletes and officials of the 28th SEA Games. Leisure business under SuperBowl generated revenue of S\$7.2 million, compared to FY2015 at S\$7.5 million. The Group had also recorded revenue from development properties of S\$4.0 million mainly from the sale of 1 unit of Waterscape At Cavenagh, compared to FY2015 of S\$17.5 million for the sale of 9 units of HH@Kallang.

The Group continued to adopt a prudent approach in our trading investments. In FY2016, we recorded mark-to-market gain of S\$1.9 million on our trading investments including derivative instruments.

Overall, the Group saw lower expenses in FY2016 as compared to FY2015 mainly due to the disposal of properties as well as lower financial cost. An impairment loss of S\$5.0 million on the investment property at Stirling Street, Perth, Australia was recorded in FY2016 as compared to S\$2.4 million in FY2015.

As at 31 December 2016, the Group's financial standing has increased and remained strong with equity attributable to owners of the Company at S\$715.2 million and cash and short-term deposits valued at S\$28.9 million.

## DIVIDEND

In appreciation for our shareholders for their unwavering support towards the Group, the Board of Directors has recommended a final one-tier tax exempt dividend of 1.0 cent per share.

## MOVING FORWARD

In FY2017, the Group will continue to grow our recurring income base and sales opportunities. While doing so, we will take a reserved approach when evaluating property developments and continue to seize opportunities and expand our portfolio of properties locally and overseas. Meanwhile, we look forward to enjoy business stability with our diversified business portfolio and recurring income base, especially with the opening of our hotel at 18 Pearl River Road under Four Points ® by Sheraton. With this, I would like to assure our stakeholders that the Group is well-poised to take on challenges, as well as capitalise on future opportunities that come our way.

## WORDS OF APPRECIATION

I wish to thank my fellow Board Members for their unwavering support and guidance throughout the year. On behalf of the Board of Directors, I also thank our management team and staff for their commitment and dedication to the Group. It is with the support of all our stakeholders that spurs Hiap Hoe on to achieve more milestones in Singapore and beyond, deliver sustainable results and take our growth up to the next level.

## TEO HO BENG

Executive Chairman / Chief Executive Officer

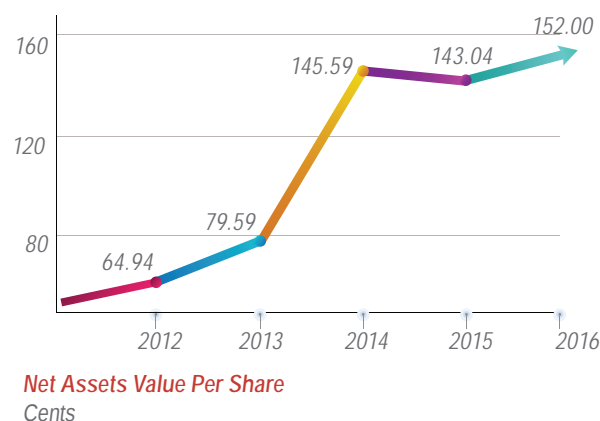
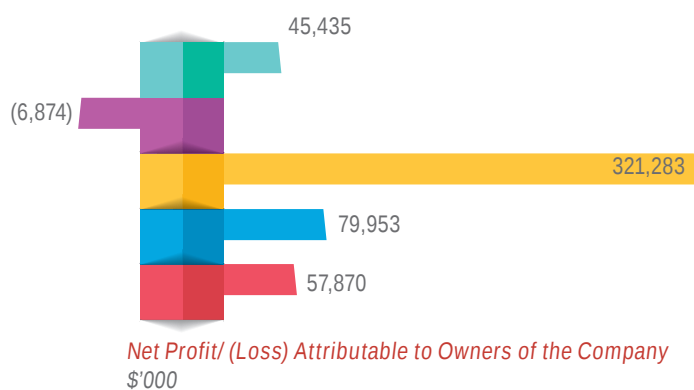
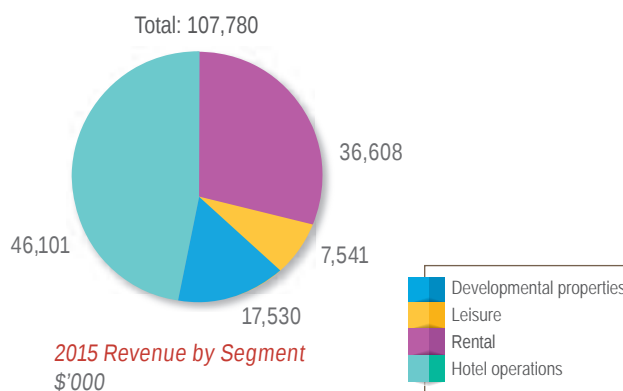
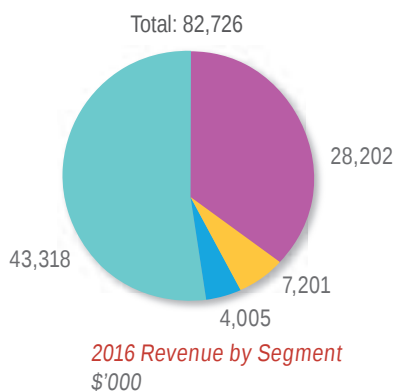
# FINANCIAL HIGHLIGHTS

	2016 \$'000	2015 \$'000	2014 \$'000	2013 \$'000	2012 \$'000
<b>Group Income Statements</b>					
Revenue	<b>82,726</b>	107,780	136,422	240,795	145,668
Profit/(Loss) before Taxation	<b>54,713</b>	(10,776)	331,978	96,502	66,855
Net Profit/(Loss) Attributable to Owners of the Company	<b>45,435</b>	(6,874)	321,283	79,953	57,870

<b>Group Balance Sheets</b>					
Non-Current Assets	<b>930,221</b>	975,585	1,082,847	174,649	29,058
Current Assets	<b>335,480</b>	378,413	484,280	652,305	557,717
Current Liabilities	<b>374,723</b>	322,555	376,944	245,853	200,218
Non-Current Liabilities	<b>172,165</b>	354,711	501,019	208,231	84,757
Equity Attributable to Owners of the Company	<b>715,230</b>	673,067	685,076	374,537	305,595

<b>Per Share Data (Cents)</b>					
Earnings after Tax (Basic)	<b>9.66</b>	(1.46)	68.28	16.99	12.30
Net Assets Value	<b>152.00</b>	143.04	145.59	79.59	64.94
Dividend	<b>1.00</b>	1.00	1.00	2.00	1.00

<b>Financial Ratios</b>					
Return on Average Shareholders' Funds (%)	<b>6.55</b>	(1.01)	59.67	23.51	20.78
Debt Equity Ratio (Times) <sup>1</sup>	<b>0.56</b>	0.76	0.84	1.00	0.67
Net Debt Equity Ratio (Times) <sup>2</sup>	<b>0.52</b>	0.71	0.79	0.69	0.60
Current Ratio (Times)	<b>0.90</b>	1.17	1.28	2.65	2.80
Dividend yield (%)	<b>1.41</b>	1.45	1.23	2.41	1.59
Dividend payout (%)	<b>10.36</b>	(68.45)	1.49	11.8	8.13



2016  
2015-2012  
(Top to Bottom)

Note<sup>1</sup>  
Debt includes amount due to related companies (non-trade).

Note<sup>2</sup>  
Net debt is debt less cash and short-term deposits.

## PROPERTY DEVELOPMENT & INVESTMENT

100% Guan Hoe Development Pte Ltd\*

100% Bukit Panjang Plaza Pte Ltd\*\*

100% Wah Hoe Development Pte Ltd\* — 60% Goodluck View Development\*

100% Hiap Hoe Strategic Pte Ltd — 99.02% SuperBowl Holdings Limited

100% SuperBowl Jurong Pte Ltd

100% Super Funworld Pte Ltd

100% SuperBowl Management Pte Ltd

40% Goodluck View Development\*

100% Meteorite Group Pte Ltd

100% Meteorite Land Pty Ltd

100% Meteorite Land (Pearl River) Pty Ltd

100% Meteorite Property (Bourke Street) Pty Ltd

100% Meteorite Property (Stirling Street) Pty Ltd

100% Meteorite Development Pty Ltd

100% Meteorite Development (Pearl River) Pty Ltd

100% Meteorite Development (Lonsdale Street) Pty Ltd

100% HH Residences Pte Ltd

100% HH Land Pte Ltd

## HOSPITALITY

50% HH Properties Pte Ltd

100% Hiap Hoe Strategic Pte Ltd — 99.02% SuperBowl Holdings Limited

50% HH Properties Pte Ltd

## CONSTRUCTION

100% WestBuild Construction Pte Ltd

## LEISURE

100% Hiap Hoe Strategic Pte Ltd — 99.02% SuperBowl Holdings Limited

100% SuperBowl Development Pte Ltd

## INVESTMENTS

100% Hiap Hoe Investment Pte Ltd

100% Hiap Hoe Strategic Pte Ltd — 99.02% SuperBowl Holdings Limited

100% SuperBowl Golf & Country Club Pte Ltd\*\*

100% SuperBowl Sentosa Pte Ltd

\* In the process of being struck off from the Register of Companies.

\*\* Struck off from the Register of Companies on 26 January 2017.

# BOARD OF DIRECTORS

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## TEO HO BENG

Executive Chairman / Chief Executive Officer

Last re-elected in 2016

Mr Teo was appointed as Director and Managing Director on 16 January 2003 and has been a Director of Hiap Hoe Group since 1983. He assumed the position of Chief Executive Officer on 16 January 2006, and on 11 May 2012 Mr Teo assumed the position of Executive Chairman and relinquished the position of Managing Director. He has more than 42 years of experience in the construction and property industries, and over 27 years of experience in the leisure industry. Mr Teo is responsible for the formulation of corporate strategies and policies for Hiap Hoe, and the implementation on these strategies by senior management at the operations level. He also chairs the senior management meetings to monitor Hiap Hoe's performance, and oversees management, budgeting and forecasting processes to ensure there is prudent financial management. Mr Teo also sits on the board of Ley Choon Group Holdings Limited as Non-Executive Director.

## ROLAND TEO HO KANG

Managing Director

Last re-elected in 2012

Mr Teo was appointed as Director on 16 January 2003. He assumed the position of Managing Director on 11 May 2012. He has been a Director of Hiap Hoe Group since 1999. With more than 27 years of experience in the property and leisure industries, Mr Teo is responsible for overseeing the marketing and promotion of Hiap Hoe's properties and their performance. He also takes care of the Group's product development and staff development. Mr Teo holds a Bachelor in Business Administration from the American Intercontinental University.

## WUN MAY LING TRACY

Executive Director

Last re-elected in 2014

Appointed as Executive Director on 19 June 2013, Ms Wun is jointly responsible for the formulation and implementation of the Group's corporate strategies and policies. She is instrumental in the development and execution of the Group's strategic and business decisions including the Group's overseas expansion plans and corporate investments. In 2013, Ms Wun led the Group's strategic expansion into Australia and overseas markets, charting the direction of the Group's future engine of growth. Ms Wun is also responsible for the Group's Finance & Treasury functions, including engaging and negotiating with bankers, lawyers, financial advisors and tax advisors, and formulating strategic investment decisions on corporate finance matters, corporate M&As, etc. Ms Wun also takes charge of the Group's investor relations and public relations, corporatising the Group's profile in the investment community. Ms Wun is currently a Committee Member of the Singapore Institute of Directors, Membership and Growth Committee.



## CHAN BOON HUI

Lead Independent,  
Non-Executive Director  
Last re-elected in 2014

Mr Chan was appointed as Director on 4 April 2003, and has been an Independent Director of Hiap Hoe since 2003. He was appointed as Lead Independent Director on 12 May 2015. He is presently the Managing Director of Chancery Capital Pte Ltd. He has more than 15 years of investment banking experience with OCBC Bank, BNP Paribas and the Rothschild Group in Singapore and New York. Mr Chan graduated from Cambridge University (UK) with a Master of Arts (Hons) (Law) in 1994, and is a Chartered Financial Analyst.

## RONALD LIM CHENG AUN

Independent,  
Non-Executive Director  
Last re-elected in 2016

Mr Lim was appointed as an Independent and Non-Executive Director of Hiap Hoe on 28 April 2015. He is also an Independent and Non-Executive Director of public listed Viva Industrial Trust and some private organisations. Mr Lim has more than 36 years of experience in the banking and finance industry. He was with United Overseas Bank Limited where he previously held leadership and management positions as Head of Human Resource, Head of its Singapore Branches Operations and Division Head of Commercial Banking and last held the position of an Executive Director. From 2009 to 2011, Mr Lim was Advisor to RGE Pte Ltd, a resource based and manufacturing group in the paper & pulp, palm oil and oil and gas industries. Mr Lim is currently the Chairman of Toa Payoh West Balestier Citizens' Consultative Committee. He has been awarded the Public Service Medal (1983) and Public Service Star (2007). Mr Lim graduated from the University of Singapore with a Bachelor of Social Science majoring in Economics.

## KOH KOK HENG, LESLIE

Independent,  
Non-Executive Director  
Last re-elected in 2016

Mr Koh was appointed as an Independent and Non-Executive Director of Hiap Hoe on 28 April 2015. Mr Koh has more than 22 years' experience in investment banking and financial management, advising and leading companies listed in Singapore and Asia on primary and secondary markets capital-raising, mergers and acquisitions, as well as on corporate governance, accounting and risk management. Mr Koh's roles included senior financial leadership at Singapore-listed companies including having been a Partner and Head of Corporate Finance at Ernst & Young Singapore, where he was in charge of all equity investment banking activity. Mr Koh holds a Bachelor of Social Science (Honours) degree in Economics from the National University of Singapore and a Master's degree in Accounting.

# KEY MANAGEMENT

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## TEO POH SIM AGNES

Head, HR & Admin

Ms Teo joined the Group in February 2003 and is responsible for formulating the human resource and administration policies of the Group. Ms Teo possesses more than 14 years of experience in human resource and administration and oversees the Group payroll, staff welfare and staff development as well as general administration matters. Ms Teo holds a Bachelor of Arts degree from the Pacific Union College (USA).

## TEO HO KHEONG ANDREW

Executive Director of Subsidiaries

Mr Teo has been appointed as Executive Director of a few major subsidiaries of the Group. Mr Teo is responsible for the business development of SuperBowl's bowling business and assists in the formulation of its operational and marketing plans.

## IRENE CHEAH LAN KWEE

Financial Controller

Ms Cheah joined the Group in June 2015 and is responsible for accounting and taxation functions of the Group. Prior to joining the Group, she was the Vice President Finance with The Straits Trading Company Limited and was responsible for financial and management reporting, budget, tax as well as cash and risk management in relation to the Group's various business segments. She was also actively involved in some of the Group's merger and acquisition projects. Ms Cheah is a Chartered Accountant of Singapore and is a Fellowship member of The Association of Chartered Certified Accountants.

## CHEW CHAR CHOON

Head, Construction

Mr Chew joined the Group in March 2012 and is responsible for managing the Hiap Hoe's construction arm in Singapore and is the management representative for the Group's construction arm ISO 9000, 14000 & OHSMS programmes and certifications. Mr Chew has 26 years of working experience in the construction industry and spent over 20 years with an A1 contractor prior to joining the Group. Mr Chew graduated from South Dakota State University with Bachelor of Science in Civil Engineering.

## TEO KENG JOO, MARC

Head, Project Management & Contracts

Mr Teo is responsible for managing the Group's project related matters for all developments in Singapore and Australia. Mr Teo previously held the position of Construction Project Manager for two years and Project Management Executive for one year. Prior to joining Hiap Hoe, Mr Teo spent two years with Ernst & Young Singapore. Mr Teo graduated from Nanyang Technological University with a Bachelor of Accountancy (First Class Honours) degree and holds a diploma in Quantity Surveying conferred by Global School of Technology & Management and articulated by Heriot Watt University, UK.

## TEO LI YIN, MABEL

Head, Investment

Ms Teo joined the group in March 2016 and is responsible for making financial investment decisions and managing the Group's portfolio of financial investments. Prior to joining the Group, she was Assistant Vice President with Credit Suisse AG. She has more than seven years of experience in managing investment portfolios and rendering investment advisory services across a broad range of asset classes. Ms Teo graduated from University of Western Australia with a Bachelor of Commerce majoring in Finance.

## ECONOMIC AND REGULATORY RISK

Changes in the economic conditions and regulatory measures will inevitably affect the business environment that the Group operates in. Measures imposed by the government can change consumers' buying behaviour and impact acquisition costs of land banks, thereby affecting the financial results of the Group. The Group adopts a prudent approach towards acquisition as well as its sales and marketing programs. The Group keeps abreast of the changes in economic climate and government policies to make informed decisions.

## INTEREST RATE EXPOSURE

Changes in interest rate are a major influence on the bottom line because the Group's investments are mainly financed through bank borrowings. Interest rate risk is managed by arranging different credit facilities with various banks at competitive rates. Interest rate hedging instruments are also explored to hedge against fluctuations in the cost of borrowing.

## FOREIGN EXCHANGE RISK

The Group has expanded into Australia and is exposed to fluctuations in the value of the Australian Dollar. The Group manages foreign exchange risk by hedging the Australian Dollar denominated bank loan, which mitigates structural currency exposure arising from the Australian subsidiaries' net assets.

## LIQUIDITY RISK

Liquidity risk is the risk that the Group will encounter difficulty in meeting financial obligations due to shortage of funds. The Group's exposure to liquidity risk arises primarily from mismatches between the maturities of financial assets and liabilities. The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of stand-by credit facilities.

## STRATEGIC RISK

The Group's embarkation into the hospitality industry gave rise to strategic risks such as competition and reputational risk. Competition risk arises from the increasing number of different branded hotels providing high quality of service to guests and offering competitive rates to customers to achieve business. Reputational risk relates to the reputation and brand value of hotels which is a key source of competitive advantage as products and services become less differentiated. The Group actively monitors occupancy and room rates to ensure that they are in line with market conditions.

## SETTLEMENT RISK

Settlement risk is the risk of buyers not honouring the contract of sale when the construction of the apartments under contract has been completed. Such risks arise primarily from our Australian development properties, where purchasers of property under construction typically only pay an initial deposit, usually 10% of the purchase price, and sign a contract of sale to secure a property. There is currently no disparity between the purchase price of apartments in Marina Tower and the recent valuations, which will mitigate settlement risk due to purchasers being unable to secure financing.

## HUMAN RESOURCE MANAGEMENT

In keeping costs low and to operate at optimal efficiency, the Group relies on a small team of dedicated staff for their contribution. The Group has to ensure that it is able to attract and retain dedicated staff, for the success of its business. Skilful human resource management paves the way for the Group to continue on the path of growth.

## BUSINESS CONTINUITY RISK

In order to sustain the business as a real estate developer, the Group needs to acquire land at competitive prices for development, but such opportunities are not always available due to industry outlook and consumer demand. To ensure continual growth, the Group has diversified its reliance on development of residential properties by venturing into hospitality, leasing and leisure businesses for stable recurring income streams.



## PROPERTY DEVELOPMENT & INVESTMENT



### Zhongshan Mall and Hiap Hoe Building At Zhongshan Park

This 39,121 sq m hotel-cum-commercial development in Balestier comprises a 13-storey Hiap Hoe Building office tower, a two-storey retail mall and two internationally-branded hotel – Ramada Singapore At Zhongshan Park and Days Hotel Singapore At Zhongshan Park, both managed by the Wyndham Hotel Group. The full occupancy at Zhongshan Mall and 98% occupancy rate at Hiap Hoe Building office tower continues to contribute to the Group's stable recurring income.



*Healthy Living event at Zhongshan Mall*



### HH@Kallang

A contemporary freehold, light industry building, HH @ Kallang is strategically located in Singapore's central region's key growth areas – Paya Lebar Central and the city centre. Just 12 minutes from the city, the development is well-connected to the rest of the city via three expressways – PIE, CTE and KPE, as well as the future Mattar Downtown Line. As at 31 December 2016, nine units have been sold. The Group continues to market this property for sale while certain units are leased out during the year. The committed occupancy rate is 52% as at December 2016.





## Marina Tower, Melbourne

Located on a 3,795 sq m waterfront site on 6-22 Pearl River Road, Docklands in Melbourne, Australia, Marina Tower is the Group's inaugural integrated hotel-cum-residential development project. This soon-to-be iconic landmark will command panoramic views of the city skyline and the Port Philip Bay. It will accommodate two residential towers of 43-storey and 36-storey totalling 461 residential units, as well as a seven-storey hotel which will be operated by Starwood Hotels & Resorts Worldwide under Four Points® by Sheraton.

Construction is in good progress and is expected to be completed by the first quarter of 2018.



## 130 Stirling Street, Perth

This seven-storey, A-grade commercial building sits on a prime 5,033 sq m site along the northern fringe of Perth's Central Business District at 130 Stirling Street. It is conveniently located close to major transportation networks such as the Perth Central railway station and McIver railway station. Its net lettable area of 12,349 sq m accommodates 11,863 sq m of office space, 486 sq m of retail space and four levels of car parking space with 239 lots.

With an occupancy rate of 98% as at December 2016, this property will continue to provide the Group with a steady stream of rental income.



## HOSPITALITY

The Group's two internationally-branded hotel in Singapore, Ramada Singapore At Zhongshan Park and Days Hotel Singapore At Zhongshan Park generated 52% of the Group's total revenue.

Ramada Singapore At Zhongshan Park was voted as Best Mid-Range Hotel by travel professionals at the 25th and 26th Annual TTG Travel Awards in 2014 and 2015. Both hotels had the honour of being one of the 20 official host hotels for athletes and officials during the 28th SEA Games in 2015.



Team in Zhongshan Park



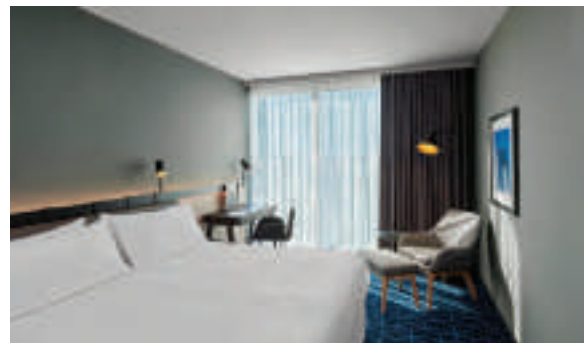
HRM Award

In 2016, the two hotels received the e2i Best Employer of the Year Award at the prestigious HRM Awards 2017 for its good Human Resources practices. They were also finalists for awards in other categories, such as SME Employer of the Year, Best Training, Learning & Development (<500 employees) and Best Retention and Engagement Strategies (<500 employees).

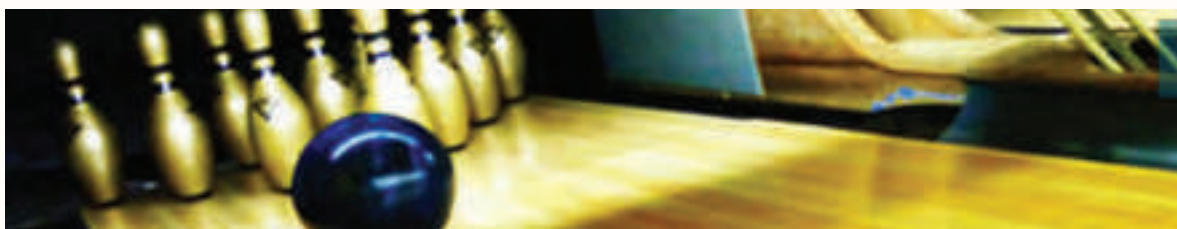
As for the Group's regional foray, its integrated hotel-cum-residential development project, Marina Tower, Melbourne is making good progress. The seven-storey hotel with 273 keys, conceived to be a world-class one, is operated by Starwood Hotels & Resorts Worldwide under Four Points ® by Sheraton. The hotel opened on 28 March 2017.



Sky Lounge Pool, Four Points ® by Sheraton Melbourne



Room, Four Points ® by Sheraton Melbourne



## LEISURE & INVESTMENTS

SuperBowl continues to live up to its name as a family-centric leisure and entertainment centre for people of all ages to play, bond and interact. It currently operates from four locations – Jurong, SAFRA Mount Faber, SAFRA Toa Payoh and HomeTeamNS-JOM. Two new sites at SAFRA Tampines and Keat Hong Community Club are targeted to open in 2017. These new additions will add to the current 100 bowling lanes, with 24 bowling lanes at SAFRA Tampines and 18 bowling lanes at Keat Hong Community Club. The leisure business, which includes the Group's arcade business, continues to generate a

recurring income, accounting for 9%, or S\$7.2 million of the total revenue for the year ended 31 December 2016.

The Group's trading investment portfolio saw an increase from S\$37.0 million in FY2015 to S\$91.0 million in FY2016, and recorded a mark-to-market gain of S\$1.9 million on its trading investments including derivative instruments.



*SuperBowl Bowling centre*





### Walking for a Good Cause

On 21 October, 40 staff volunteers took part in the FairPrice Walk for Rice @ South East 2016, an initiative to raise 500,000 bowls of rice for 7,000 underprivileged families in Singapore's South East District. A bowl of brown and white rice each were raised for every 200 metres walked, and we managed to clock 200 kilometres – bringing in a total contribution of 2,000 bowls of rice. It was heartening to know that the distance achieved through walking could make a difference to those in need.



### Bringing the Festive Cheer to St. Theresa's Home

Together with the Toa Payoh West Community Club, we shared the Christmas spirit with residents and staff of St. Theresa's Home on 3 December. Staff had volunteered to take time off from their busy schedules to visit the Home, armed with Christmas goodie bags and breakfast prepared for the residents. It was a day of fun and laughter as everyone bonded over games, performances and a sumptuous breakfast.



# FINANCIAL CONTENTS

Corporate Governance	16
Directors' Statement	32
Independent Auditor's Report	37
Consolidated Income Statement	42
Consolidated Statement of Comprehensive Income	43
Balance Sheets	44
Consolidated Statement of Changes in Equity	46
Consolidated Statement of Cash Flows	48
Notes to the Financial Statements	50
Statistics of Shareholdings	117
Notice of Annual General Meeting	118
Proxy Form	

# CORPORATE GOVERNANCE

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The board of directors (the “**Board**” or the “**Directors**”) of Hiap Hoe Limited (the “**Company**” and together with its subsidiaries, the “**Group**”) is committed to upholding effective corporate procedures and policies in compliance with the Code of Corporate Governance 2012 (the “**Code**”). The Board believes that good corporate governance establishes and maintains an ethical corporate environment, which protects and enhances the interests of all shareholders.

This report describes the Company's corporate governance processes and activities that were in place throughout the financial year ended 31 December 2016 (“**FY2016**”), with specific references made to the principles and guidelines as set out in the Code. The Company has provided the rationale for each area where it has not complied with the Code, and in such cases the Company would re-assess its deviation from the relevant guidelines and implement the recommended procedures as and when it deems it appropriate to do so.

## BOARD MATTERS

### *The Board's conduct of its affairs*

*Principle 1: Every company should be headed by an effective Board to lead and control the company. The Board is collectively responsible for the success of the company. The Board works with Management to achieve this and the Management remains accountable to the Board.*

The Board totals six (6) Board members and currently comprises three (3) Executive Directors (one of whom is both the Executive Chairman and Chief Executive Officer (“**CEO**”) of the Company, and another who is the Managing Director) and three (3) Non-Executive Independent Directors. Collectively, they possess the right core competencies and diversity of experience and gender, which enables them to contribute to the overall effective management of the Group.

The role of the Board includes the following:

- (a) meeting regularly to review and approve matters such as those relating to the Company's strategic directions, appointment of Directors and key management personnel, business results, and major funding and investment proposals;
- (b) reviewing the financial performance of the Group;
- (c) supervising the management of the business and affairs of the Group;
- (d) reviewing the adequacy of the Group's internal controls and risk management framework;
- (e) setting the Group's values and standards (including ethical standards), and ensuring that obligations to shareholders and other stakeholders are understood and met;
- (f) assuming responsibility for the corporate governance of the Group; and
- (g) ensuring that all decisions are made in the interests of the Group.

The Board is free to request for further clarification and information from the Company's management team (the “**Management**”) on all matters within their purview. The Board will conduct at least four (4) meetings in a year and ad-hoc meetings will be convened, when required. The Company's Constitution (formerly known as the Memorandum and Articles of Association) provides for the Board to convene meetings via telephone conferences and electronic means. In addition to holding meetings, important matters concerning the Group are also put to the Board for its decision by way of written resolutions.

In order to provide an independent oversight and to discharge its responsibilities more efficiently, the Board has delegated certain functions to various committees (the “**Committees**”). These Committees are the Audit and Risk Committee (“**ARC**”), the Remuneration Committee (“**RC**”), and the Nominating Committee (“**NC**”). The chairman of the respective Committees will report and update the Board on the outcome of the Committee meetings and their recommendations on the specific agendas mandated to the Committee by the Board.

The Board accepts that, while these Committees have the authority to examine particular issues and will report back to the Board with their decision and/or recommendations, the ultimate responsibility on all matters lies with the Board. In particular, the Board notes that it has overall responsibility for putting in place a framework of good corporate governance in the Group, including the processes for financial reporting and compliance.

## CORPORATE GOVERNANCE (CONT'D)

Records of the attendance of the Directors at the various meetings held during FY2016 are as follows:

Name of Director	Board	Audit and Risk Committee	Remuneration Committee	Nominating Committee
Number of meetings held:	4	4	1	1
Number of meetings attended:				
Mr Teo Ho Beng	4	4*	1*	1*
Mr Roland Teo Ho Kang	3	N.A.	N.A.	N.A.
Ms Wun May Ling Tracy	4	4*	1*	1*
Mr Chan Boon Hui	4	4	1	1
Mr Ronald Lim Cheng Aun	4	4	1	1
Mr Koh Kok Heng, Leslie	4	4	1	1

Note:

\*Attendance by invitation.

The Board has adopted internal guidelines setting out the following matters which require the Board's approval:

- (a) transactions involving a conflict of interest for any substantial shareholder or Director;
- (b) material acquisitions and disposals of assets;
- (c) corporate or financial restructuring and share issuances, dividends and other returns to shareholders; and
- (d) matters as specified under the Company's interested person transaction policy.

Newly-appointed Directors are provided with background information about the Group and are invited to visit the Group's operations and facilities to have an understanding of the Group's business operations. Formal letters were issued to newly-appointed Directors upon their appointment explaining their statutory and other duties and responsibilities as a Director of the Company.

Directors are encouraged to participate in seminars, discussion groups, or external training programmes to be kept abreast of the latest developments relevant to the Group's businesses. The Board also receives updates from time to time, particularly on relevant new laws and regulation, changing commercial risks, and business conditions from the Company's relevant advisors and the Management.

As at the date of this annual report, the Directors have participated in various seminars and other such external programmes. Some of the programmes and seminars include an audit committee seminar jointly organised by the Accounting and Corporate Regulatory Authority ("ACRA"), the Singapore Exchange Securities Trading Limited ("SGX-ST"), and the Singapore Institute of Directors ("SID"), a seminar on Directors' Financial Reporting Essentials jointly conducted by SID and the Institute of Singapore Chartered Accounts, a Masterclass for Directors Programme on Board-Management Interactions organized by SID as well as the Launch of the Board Risk Committee Guide and ASEAN Corporate Governance Scorecard (ACGS) 2016 organised by NUS Business School. The Directors also attended a briefing on the new sustainability reporting guidelines that will take effect from the financial year ending 31 December 2017, which was conducted by a law firm.

## BOARD COMPOSITION AND GUIDANCE

*Principle 2: There should be a strong and independent element on the Board, which is able to exercise objective judgement on corporate affairs independently, in particular, from Management and 10% shareholders. No individual or small group of individuals should be allowed to dominate the Board's decision making.*

The Board currently comprises three (3) Executive Directors and three (3) Non-Executive Independent Directors. No alternate Director was appointed in FY2016. There is a strong and independent element on the Board. The members of the Board are as follows:

### Executive Directors

Mr Teo Ho Beng (Executive Chairman / CEO)

Mr Roland Teo Ho Kang (Managing Director)

Ms Wun May Ling Tracy (Executive Director)

### Non-Executive Independent Directors

Mr Chan Boon Hui (Lead Independent Director)

Mr Ronald Lim Cheng Aun (Independent Director)

Mr Koh Kok Heng, Leslie (Independent Director)

As Mr Teo Ho Beng holds both the positions of the Executive Chairman of the Board and the CEO of the Company, guideline 2.2 of the Code requires that independent directors make up at least half of the board where the chairman of the board and the CEO is the same person. This requirement has been complied with, with the presence of three (3) Non-Executive Independent Directors on the Board. Accordingly, there is a strong independent element on the Board.

The independence of each Non-Executive Independent Director is reviewed annually by the NC. The NC has adopted the Code's definition of what constitutes an independent director in its review. Pursuant to guideline 2.3 of the Code, an "independent" director is one who has no relationship with the company, its related corporations, its 10% shareholders or its officers that could interfere, or be reasonably perceived to interfere, with the exercise of the Director's independent business judgment with a view to the best interests of the company.

The Board has identified each of the Company's Non-Executive Independent Directors to be independent, after determining, taking into account the views of the NC, whether the Director is independent in character and judgement and whether there are relationships or circumstances which are likely to affect, or could appear to affect, the Director's judgement. Each Director is required to disclose to the Board any such relationships or circumstances as and when it arises. In addition, every year, each Non-Executive Independent Director is required to complete the Director's independence form to confirm his or her independence annually based on the guidelines set out in the Code.

Mr Chan Boon Hui has served on the Board for more than nine (9) years from the date of his first appointment. Pursuant to guideline 2.4 of the Code, the independence of such directors should be subject to particularly rigorous review. Taking into account the views of the NC, as well as the need for progressive refreshing of the Board, the Board has reviewed and considered Mr Chan Boon Hui to be independent. Among other reasons, Mr Chan Boon Hui has throughout his appointment continuously and constructively challenged the Management on business decisions and remained objective in the discharge of his duties and responsibilities.

The Board's structure, size and composition is reviewed annually by the NC. The NC, with the concurrence of the Board, is of the view that the Board's current size is appropriate and has the right mix of skills and experience given the nature and scope of the Group's operations. The Directors as a group provide a diversity of skills, knowledge, and gender (with one female Director on the Board), as well as extensive experience in business management, strategic planning, and knowledge in accounting and finance, all of which are crucial in steering the Group towards the direction of growth.

The Board notes that the Company's Non-Executive Independent Directors are able to constructively challenge the Management's mindset and planning, with a view to the best interests of the Group. They also play a crucial role in helping the Management develop proposals on business strategy and in reviewing the performance of the Management. The Company would arrange to avail the Company's premises for use by the Non-Executive Independent Directors at any time to meet regularly without the presence of the Management.

Details of the Directors' academic and professional qualifications can be found on pages 6 and 7 of the Annual Report.

## CORPORATE GOVERNANCE (CONT'D)

### CHAIRMAN AND CHIEF EXECUTIVE OFFICER / MANAGING DIRECTOR

*Principle 3: There should be a clear division of responsibilities between the leadership of the Board and the executives responsible for managing the company's business. No one individual should represent a considerable concentration of power.*

Mr Teo Ho Beng is the Executive Chairman and CEO of the Company. Mr Roland Teo Ho Kang, brother of Mr Teo Ho Beng, is the Managing Director of the Company.

As the Executive Chairman, Mr Teo Ho Beng performs the following in relation to Board proceedings:

- (a) schedule meetings that enable the Board to perform its duties responsibly while not interfering with the Company's operations;
- (b) prepare meeting agendas in consultation with the Managing Director;
- (c) exercise control over quality, quantity and timelines of the flow of information between the Management and the Board;
- (d) promote a culture of openness and debate at the Board;
- (e) facilitate the effective contribution of the Non-Executive Independent Directors in particular to the Board and Group affairs; and
- (f) assist in ensuring compliance by the Company with the Code's guidelines on corporate governance.

The Executive Chairman and CEO is responsible for the day-to-day management of the Group and in developing the businesses of the Group. Major decisions made by the Executive Chairman and CEO, and the Managing Director, are reviewed by the ARC and approved by the Board.

As the position of Executive Chairman and CEO are held by the same person, pursuant to guideline 3.3 of the Code, Mr Chan Boon Hui, an Independent Director has been appointed to be the Lead Independent Director. The Lead Independent Director is available to shareholders whenever they have concerns and for which contact through the normal channels of the Executive Chairman and CEO, and/or the Managing Director, has failed to resolve such concerns or is inappropriate.

Led by the Lead Independent Director, the Non-Executive Independent Directors will meet at least once a year without the presence of the other Executive Directors. After such meetings, the Lead Independent Director would provide feedback to the Executive Chairman and CEO.

As such, the Board is of the view that for FY2016 there are adequate safeguards in place to ensure a balance of power and authority on the Board, such that no one individual represents a considerable concentration of power.

### BOARD MEMBERSHIP

*Principle 4: There should be a formal and transparent process for appointment and re-appointment of directors to the Board.*

The NC comprises three Independent Directors, one of whom is the Lead Independent Director:

- 1) Mr Ronald Lim Cheng Aun (Chairman of the NC / Independent Director)
- 2) Mr Chan Boon Hui (Lead Independent Director)
- 3) Mr Koh Kok Heng, Leslie (Independent Director)

The principal functions of the NC include the following:

- (a) identifying and making recommendations to the Board as to the Directors who are to retire by rotation and who are to be put forward for re-election at each annual general meeting ("AGM") of the Company;
- (b) determining annually whether or not a Director is independent;
- (c) deciding, in relation to a Director who has multiple board representations, whether or not such Director is able to and has been adequately carrying out his duties as a Director of the Company;
- (d) identifying and nominating candidates for the approval of the Board to fill vacancies in the Board as and when they arise;
- (e) reviewing and making recommendations to the Board regarding the Board's structure, size, composition, and core competencies, having regard at all times to the principles of corporate governance and the Code;
- (f) evaluating the effectiveness of the Board as a whole and the contribution by each Director to the effectiveness of the Board; and
- (g) reviewing training and professional development programmes.

## CORPORATE GOVERNANCE (CONT'D)

New Directors are appointed by way of a Board resolution after the NC has approved their nomination. These new Directors must submit themselves for re-election at the next AGM of the Company in accordance with Article 91 of the Company's Constitution. The NC would through various avenues, source for suitable candidates as new Director(s) and appraise the candidates to ensure they have the relevant experience and calibre to contribute effectively to the Group. These avenues include the Directors' personal contacts, search companies or through internal assessments conducted on any suitable candidates within the Group. As and when necessary, the Company will release announcements on the appointments or cessations of its Directors via SGXNET.

The NC makes recommendations to the Board on all Board appointments and re-nominations. The NC has conducted the annual review of the Directors' independence based on the Code's definition for independence for FY2016. The NC, having evaluated the independence of each of the Non-Executive Independent Director, is of the view that Mr Chan Boon Hui, Mr Ronald Lim Cheng Aun and Mr Koh Kok Heng, Leslie are independent.

The Company's Constitution provides for at least one-third of the Directors, other than the Managing Director, to retire from office by rotation at each AGM. The retiring Directors shall be eligible for re-election at the AGM. Pursuant to the Company's Constitution, the Managing Director is not subject to retirement by rotation.

The Board has accepted the NC's nomination of Ms Wun May Ling Tracy and Mr Chan Boon Hui who are retiring pursuant to Article 106 of the Company's Constitution for re-election at the Company's forthcoming AGM.

The NC is also tasked with deciding whether or not a Director is able to and has been adequately carrying out his duties as a Director, particularly when he has multiple board representations. For the avoidance of doubt, all Directors are required to declare their board representations to the Board and the Management. As a guide, Directors should not have more than six (6) listed companies board representations and other principal commitments. After conducting reviews, the NC is satisfied that sufficient time and attention are being given by the Directors to the affairs of the Group and that the Directors have been adequately carrying out their duties as Directors of the Company.

Details of the appointment of each Director, including the date of initial appointment and the date of last re-election as a Director of the Company, as well as their directorships in other listed companies, both current and for the preceding three (3) years, are set out below:

Name of Director	Date of Initial Appointment	Date of Last Re-election	Directorship in Listed Companies	
			Past Preceding 3 years	Present
Mr Teo Ho Beng	16 January 2003	28 April 2016	SuperBowl Holdings Limited <sup>(1)</sup>	Ley Choon Group Holdings Limited
Mr Roland Teo Ho Kang	16 January 2003	N.A. <sup>(2)</sup>	SuperBowl Holdings Limited <sup>(1)</sup>	-
Ms Wun May Ling Tracy	19 June 2013	17 April 2014	SuperBowl Holdings Limited <sup>(1)</sup>	-
Mr Chan Boon Hui	4 April 2003	17 April 2014	-	i) JCY International Berhad ii) Gamma Civic Ltd
Mr Ronald Lim Cheng Aun	28 April 2015	28 April 2016	-	Viva Industrial Trust
Mr Koh Kok Heng, Leslie	28 April 2015	28 April 2016	Pacific Healthcare Holdings Ltd	-

**Notes:**

(1) SuperBowl Holdings Limited was de-listed from the SGX-ST on 27 June 2014.

(2) Articles 103 and 106 of the Company's Constitution provide that as the Managing Director of the Company, Mr Roland Teo Ho Kang is not subject to retirement by rotation while he continues to hold that position and he shall not be taken into account in determining the number of Directors to retire.

## CORPORATE GOVERNANCE (CONT'D)

### BOARD PERFORMANCE

*Principle 5: There should be a formal annual assessment of the effectiveness of the Board as a whole and its board committees and the contribution by each director to the effectiveness of the Board.*

Once every financial year, all Directors are requested to complete a Board performance evaluation questionnaire to assess the overall effectiveness of the Board for the year under review. The Company's joint company secretaries (the "Joint Company Secretaries") will compile the Directors' responses to the questionnaire into a summarised report and circulate the same to the Board for discussion. The results of the exercise are reviewed by the NC before submission of the same to the Board for further discussion. The Board will determine areas for improvement and methods to enhance Board effectiveness.

For FY2016, the NC had evaluated the Board's performance as a whole, including the participation and contribution of individual Directors to the management of the Company at Board and Committee Meetings. To assess the effectiveness of the Board as a whole, the factors considered by the NC include but are not limited to:

- (a) the current size and composition of the Board;
- (b) the discussion and decision-making processes of the Board (including quality of the Board's conduct of meetings);
- (c) the Board's access to information;
- (d) the observation of risk management and internal control policies by the Board; and
- (e) the performance of the Board (including the Board's performance in relation to the discharge of its principal responsibilities in terms of the financial indicators set out in the Code).

To assess the contribution of each individual Director, the factors evaluated by the NC include but are not limited to:

- (a) his or her participation at the meetings of the Board;
- (b) his or her ability to contribute to the discussions conducted by the Board;
- (c) his or her ability to evaluate the Company's strength and weaknesses and make informed business decisions;
- (d) his or her ability to interpret the Company's financial reports and contribute to the formulation of strategies, budgets and business plans that are compatible with the Group's vision and existing business strategy;
- (e) his or her compliance with the policies and procedures of the Group;
- (f) his or her performance of specific tasks delegated to him or her;
- (g) his or her disclosure of any related person transactions or conflicts of interest; and
- (h) for Independent Directors, his or her independence from the Group and the Management.

With respect to FY2016, the Board, in consultation with the NC, considered the performance of each individual Director and the Board to be satisfactory. For the avoidance of doubt, each member of the NC abstained from voting on any resolution in respect of the assessment of his performance or re-nomination as Director.

### ACCESS TO INFORMATION

*Principle 6: Board members to have complete, adequate and timely information*

Board members are provided with detailed information from the Management as and when requested by them and all relevant information on material events and transactions are circulated to the Directors as and when they arise. Draft announcements, along with sufficient information relating to the context of the relevant announcement as communicated by email or tele-conversations, will be circulated to the Board for review and approval before dissemination to the shareholders via SGXNET.

The Joint Company Secretaries would assist the Management to prepare the board papers of the Board and Committee meetings for circulation. The Directors receive the board papers at least two (2) days before the meeting so that they have ample time to review the documents. The board papers include, among others, the following documents and details:

- background or explanation on matters brought before the Board and Committees for their decision or information, including issues being dealt with by Management, relevant forecasts, and projections; and
- minutes of the previous Board and Committee meeting.



All Board members have separate and independent access to the advice and services of the Joint Company Secretaries. The Joint Company Secretaries are responsible for ensuring that Board procedures (including those stipulated in the Company's Constitution) are followed and that applicable rules and regulations (including the requirements of the Singapore Companies Act (Cap. 50) and the SGX-ST Listing Manual) are complied with. At least one Joint Company Secretary and/or her representatives are present at all Board meetings, to ensure that Board procedures are complied with and to provide advice and guidance on matters of corporate governance as well as on legal and regulatory compliance. The appointment and cessation of the Joint Company Secretaries are subject to the approval of the Board.

Should Directors, whether as a group or individually, need independent advice to fulfill their duties, they may obtain independent professional advice, if necessary, at the Company's expense.

## REMUNERATION MATTERS

*Principle 7: There should be a formal and transparent procedure for developing policy on executive remuneration and for fixing the remuneration packages of individual directors. No director should be involved in deciding his own remuneration.*

*Principle 8: The level and structure of remuneration should be aligned with the long-term interest and risk policies of the company, and should be appropriate to attract, retain and motivate (a) the directors to provide good stewardship of the company, and (b) key management personnel to successfully manage the company. However, companies should avoid paying more than is necessary for this purpose.*

*Principle 9: Every company should provide clear disclosure of its remuneration policies, level and mix of remuneration, and the procedure for setting remuneration, in the company's annual report. It should provide disclosure in relation to its remuneration policies to enable investors to understand the link between remuneration paid to directors and key management personnel, and performance.*

The RC comprises entirely of Non-Executive Independent Directors and they are:

- 1) Mr Koh Kok Heng, Leslie (Chairman of the RC / Independent Director)
- 2) Mr Chan Boon Hui (Lead Independent Director)
- 3) Mr Ronald Lim Cheng Aun (Independent Director)

One of the key roles of the RC is to review and recommend to the Board a general framework of remuneration for the Directors. In addition, the RC is responsible for administering the Hiap Hoe Performance Share Plan (the "**Share Plan**"), further details of which are available below. For the avoidance of doubt, no Director or member of the RC is involved in deciding his own remuneration.

### **Remuneration matters concerning the Board, key management personnel, and employees who are immediate family members of a Director**

The Company adopts a remuneration policy for Executives Directors and key management executives, which comprises a fixed component and a variable component. The fixed component is in the form of a monthly base salary, whereas the variable component is in the form of a variable bonus that is linked to the performance of the Company and the individual.

The RC's objective is to establish and maintain a level of remuneration that would be appropriate to attract, retain and motivate the Directors to run the Company successfully. The RC has adopted a framework of remuneration for the Board and determined specific remuneration packages for each Executive Director. The recommendations of the RC are submitted to the Board for endorsement.

The Executive Directors have service agreements which are renewed annually. The service agreements may be terminated by either the Company or the Executive Directors by giving six (6) months' written notice to the other party. The RC also reviews the Company's obligations arising in the event of termination of the Executive Directors and key management personnel's contracts of service to ensure that such contracts of service contain fair and reasonable termination clauses which are not overly generous.

The Company is of the view that there is no requirement to institute contractual provisions to allow the Company to reclaim incentive components of Executive Directors' remuneration paid in prior years in exceptional circumstances of misstatement of financial results, or of misconduct resulting in financial loss, as they owe a fiduciary duty to the Company and the Company should be able to avail itself to remedies against the Executive Directors in the event of such breach of fiduciary duties.



## CORPORATE GOVERNANCE (CONT'D)

Non-Executive Independent Directors are paid Directors' fees, taking into consideration individual contribution, attendance at various meetings, and responsibilities held at the Committee level. The breakdown of those fees is as follows:

Independent / Non-Executive Director	\$40,000
Chairman of Audit and Risk Committee	\$15,000
Chairman of Remuneration Committee	\$ 5,000
Chairman of Nominating Committee	\$ 5,000

Such fees are subject to the approval of shareholders at the AGM every year.

The members of the RC possess general knowledge in the field of executive remuneration and/or compensation and have access to external professional advice. The RC ensures that in the event of such advice being sought, existing relationships, if any, between the Company and its appointed remuneration consultants will not affect the independence and objectivity of the remuneration consultants. In setting remuneration packages, the Company takes into consideration the remuneration and employment conditions within the same industry and in comparable companies, as well as the Group's relative performance and the performance of the individuals. The Company has not appointed any remuneration consultants for the financial year ended 31 December 2016.

To avoid poaching of the Company's staff and in the interest of privacy and confidentiality, the Company is not disclosing the total remuneration of the Directors and top key management personnel of the Group in the annual report. However, the Company shall disclose the remunerations in bands of S\$250,000 and provide a detailed breakdown in percentage terms of the same.

Details of the remuneration of the Directors (in percentage terms) are as follows:

Directors' Remuneration	Fees <sup>1</sup>	Salary <sup>2</sup>	Bonus <sup>3</sup>	Other Benefits <sup>4</sup>	Total
<b>\$250,000 and below</b>					
Mr Chan Boon Hui	100%	0%	0%	0%	100%
Mr Ronald Lim Cheng Aun	100%	0%	0%	0%	100%
Mr Koh Kok Heng, Leslie	100%	0%	0%	0%	100%
<b>Between \$250,001 to \$500,000</b>					
Ms Wun May Ling Tracy	0%	70%	24%	6%	100%
<b>Between \$500,001 to \$1,000,000</b>					
Mr Roland Teo Ho Kang	0%	70%	24%	6%	100%
<b>Between \$1,500,001 to \$2,000,000</b>					
Mr Teo Ho Beng	0%	74%	25%	1%	100%

Notes:

- (1) Directors' fee proposed for FY2016.
- (2) Salary includes gross salary and Central Provident Fund ("CPF") contribution.
- (3) Bonus includes salary and CPF contribution.
- (4) Other benefits include use of the company car, its maintenance costs, and/or club subscriptions.

## CORPORATE GOVERNANCE (CONT'D)

The range of gross remuneration received by the top five (5) executives (excluding Executive Directors and CEO) of the Group is as follows:

Top Five (5) Executives' Remuneration	Salary <sup>1</sup>	Bonus <sup>2</sup>	Other Benefits <sup>3</sup>	Total
<b>Between \$300,001 to \$350,000</b>				
Ms Teo Poh Sim Agnes	71%	24%	5%	100%
<b>\$250,000 and below</b>				
Ms Irene Cheah Lan Kwee	79%	21%	0%	100%
Mr Teo Ho Kheong Andrew	68%	23%	9%	100%
Mr Chew Char Choon	79%	14%	7%	100%
Ms Teo Li Yin, Mabel	68%	23%	9%	100%

Notes:

- (1) Salary includes gross salary and CPF contribution.
- (2) Bonus includes salary and CPF contribution.
- (3) Other benefits include use of the company car and reimbursement of petrol, car park charges, taxes, and other such expenses.

The remuneration of employees who are immediate family members of a Director or the Executive Chairman is disclosed below:

Remuneration Bands	Number of Employees
\$100,001 to \$150,000	1
\$150,001 to \$200,000	4
\$200,001 to \$250,000	1
\$300,001 to \$350,000	1

Ms Sin Wong Chan is the wife of Mr Teo Ho Beng whose remuneration ranged between \$100,001 and \$150,000 for FY2016.

Ms Teo Li Yin, Mabel is the daughter of Mr Teo Ho Beng whose remuneration ranged between \$150,001 and \$200,000 for FY2016.

Mr Teo Keng Joo, Marc is the son of Mr Teo Ho Beng whose remuneration ranged between \$150,001 and \$200,000 for FY2016.

Ms Teo Poh Ho Josephine and Ms Teo Poh Leng Jocelyn are the sisters of Mr Teo Ho Beng and Mr Roland Teo Ho Kang whose remuneration ranged between \$150,001 and \$200,000 for FY2016.

Mr Teo Ho Kheong Andrew is the brother of Mr Teo Ho Beng and Mr Roland Teo Ho Kang whose remuneration ranged between \$200,001 and \$250,000 for FY2016.

Ms Teo Poh Sim Agnes is the sister of Mr Teo Ho Beng and Mr Roland Teo Ho Kang whose remuneration ranged \$300,001 and \$350,000 for FY2016.

### Hiap Hoe Performance Share Plan

On 20 April 2010, the Company obtained shareholders' approval to implement the Hiap Hoe Performance Share Plan (the "Plan"). The Plan replaces the Employees' Share Options Scheme which was approved by the shareholders on 28 April 2004.

The Plan is a share incentive scheme which allows the Company, *inter alia*, to set specific performance objectives and provide an incentive for participants to achieve these set targets. The Directors believe that the Plan will help the Company achieve the following objectives:

- (a) incentivise employees to excel in their performance and encourage greater dedication and loyalty to the Company;
- (b) attract and retain employees whose contributions are important to the long-term growth and profitability of the Group;
- (c) recognise and reward past contributions and services and motivate employees to continue to strive for the Group's long-term prosperity; and

## CORPORATE GOVERNANCE (CONT'D)

- (d) develop a participatory style of management which instills loyalty and a stronger sense of identification with the long-term goals of the Group.

The award of fully-paid shares, free of charge, to the participants of the Plan (the "Award") is intended to be a more attractive form of bonus from the Company to the Plan participants. In addition, the Company believes that the Plan will be more effective than cash bonuses in motivating employees as it gives them a stake in the ownership of the Company.

Employees who are eligible to participate in the Plan must be:

(a) Group Employees:

- (i) confirmed full-time employees of the Company and/or its subsidiaries who have attained the age of 21 years on or before the date of Award; or
- (ii) Directors of the Company and subsidiaries who perform an executive function.

(b) Associated Company Employees:

- (i) confirmed full-time employees of an associated company who have attained the age of 21 years on or before the date of Award; or
- (ii) Directors of an associated company who perform an executive function.

Employees and Executive Directors who are controlling shareholders or associates of controlling shareholders and who meet the criteria as set out above are eligible to participate in the Plan.

The Plan is being administered by the RC. As at the date of this annual report, the RC comprises Mr Chan Boon Hui, Mr Ronald Lim Cheng Aun and Mr Koh Kok Heng, Leslie. In compliance with the requirements of the Listing Manual, a participant who has been granted an Award and who is a member of the RC shall not be involved in the deliberations in respect of Awards to be granted to or held by him or his associates.

The RC may grant Awards to the participants at any time during the period when the Plan is in force. The Plan shall continue in force at the discretion of the RC, subject to a maximum period of 10 years from 20 April 2010.

The number of shares which are the subject of each Award to be granted to a participant in accordance with the Plan shall be determined at the absolute discretion of the RC, which shall take into account criteria such as, *inter alia*, the participant's rank, scope of responsibilities, performance, years of service and potential for future development, contributions to the success of the Group, and the extent of effort and resourcefulness displayed by the participant by which the relevant performance target(s) was achieved during the performance period. The performance targets will be set by the RC depending on each individual participant's job scope and responsibilities.

The total number of new shares which may be issued under the Plan, when aggregated with the total number of shares granted under any other share schemes of the Company, shall not exceed fifteen per cent (15%) of the issued shares of the Company (excluding treasury shares) on the day preceding the date of granting the Award.

In accordance with Rule 845 of the Listing Manual, the Company observes that the following limits must not be exceeded:

- (a) the aggregate number of shares available under the Plan must not exceed 15% of the total number of issued shares excluding treasury shares from time to time;
- (b) the aggregate number of shares available to controlling shareholders and their associates must not exceed 25% of the new shares available under the Plan;
- (c) the number of shares available to each controlling shareholder or his associate must not exceed 10% of the new shares available under the Plan; and
- (d) the aggregate number of shares available to Directors and employees of the parent company and its subsidiaries must not exceed 20% of the new shares available under the Plan.

No performance shares were granted for FY2016.

## ACCOUNTABILITY AND AUDIT

*Principle 10: The Board should present a balanced and understandable assessment of the company's performance, position and prospects.*

The Board is accountable to shareholders for the management of the Group. The Board is mindful of its obligations to provide an assessment of the Company's performance and will update shareholders on the operations and financial position of the Company through quarterly and full year results announcements through SGXNET. The Board will also release timely announcements of other matters to ensure full disclosure of material information, as prescribed by the SGX-ST Listing Manual and other relevant rules and regulations. In particular, price sensitive information is publicly announced before it is communicated to any other interested person.

The Management, who is accountable to the Board, provides the Board with the necessary financial information for the discharge of the Board's disclosure duties. The Board is provided with periodic financial reports and other relevant disclosure documents, where appropriate, by the Management.

Further to the above, the Company also completes and submits compliance checklists to SGX-ST (if applicable and when required) to ensure that all announcements, circulars or letters to shareholders comply with the requirements set out in the SGX-ST Listing Manual. The Board is also notified by the Management, the Joint Company Secretaries, and the Company's auditors on any statutory changes or updates in regulatory or accounting standards affecting the Group. The Board will, after reviewing the necessary documents and/or discussions at any Board or Committee meetings, take action where it deems appropriate to do so to ensure that the Group complies with the prescribed requirements.

## INTERNAL CONTROLS

*Principle 11: The Board is responsible for the governance of risk. The Board should ensure that Management maintains a sound system of risk management and internal controls to safeguard shareholders' interests and the company's assets, and should determine the nature and extent of the significant risks which the Board is willing to take in achieving its strategic objectives.*

The Company has put in place a risk management and internal controls system in relation to the Group's financial, operational, compliance and information technology controls. Risk management and internal controls are detailed in formal instructions, standard operating procedures, and financial authority limits policies. The principal aim of the internal control system is the management of business risks with a view to safeguarding shareholders' investments and the Group's assets.

The Management maintains the risk management and internal controls system and the Board monitors the Group's risks through the ARC and the Company's internal auditors. In designing these controls, the Company has considered the risks to which the business is exposed, the likelihood of such risks occurring and the costs of protecting against them.

The Group maintains a system of internal controls for all companies within the Group. The Board acknowledges that it is responsible for the overall internal controls framework, but recognises that no cost-effective internal control system will preclude all errors and irregularities, as such systems are designed to manage rather than eliminate all risks of failure in achieving business objectives. The internal controls system is implemented to provide reasonable, but not absolute, assurance against material misstatement or loss, with a view to safeguard shareholders' investments and the Group's assets.

The Group has adopted the Enterprise Risk Management ("ERM") framework pursuant to which it has established risk management policies and guidelines for adoption. The ERM framework is designed to enable management to address the operational risks, financial risks, compliance risks of key operating units in the Group. The ERM sets out the following processes:

- (a) identifying each risk factor which the Group is exposed to;
- (b) quantifying each exposure's size in terms of cash valuations;
- (c) inserting these figures into a risk estimation calculation and mapping out the results;
- (d) identifying the Group's overall risk exposures as well as the contribution to the overall risk as derived from each risk factor;
- (e) setting up a process to report on these risks periodically to the Management, who will set a committee of division heads and executives to determine capital allocations, risk limits, and risk management policies; and
- (f) monitoring the Group's compliance with these policies and risk limits.

## CORPORATE GOVERNANCE (CONT'D)

The ERM provides a point of reference for the Company to address the on-going changes and challenges in its business environment, manage and reduce commercial uncertainties, facilitate shareholder value creation process, and assist the ARC and the Board in discharging their responsibilities.

The ARC and the Board of Directors review the adequacy and effectiveness of the key internal controls including financial, operational, compliance and information technology controls, as well as risk management systems on an on-going basis, such reviews of which are carried out internally or with the assistance of any competent third parties. In particular, it was noted by the ARC and the Board that the Company's external auditors confirmed that proper accounting records are maintained for FY2016 and that the financial information used for business purposes and for publication in the relevant financial period is reliable.

In addition, the Board has received assurance from the CEO and the Financial Controller for FY2016:

- (a) that the financial records have been properly maintained and the financial statements give a true and fair view of the Company's operations and finances; and
- (b) that the Company's risk management and internal control systems are in place and effective.

Based on the ERM framework and internal controls established and maintained by the Company, work performed in conjunction with the statutory audit, and reviews performed by the Management, various Board Committees and the Board, the Board, with the concurrence of the ARC, is satisfied that there are adequate and effective internal controls and risk management systems in the Group for FY2016 addressing any financial, operational, compliance and information technology control risks. The Company has thereby complied with Rule 1207(10) of the SGX-ST Listing Manual.

### AUDIT AND RISK COMMITTEE

*Principle 12: The Board should establish an Audit Committee with written terms of reference which clearly set out its authority and duties.*

The ARC comprises entirely Non-Executive Independent Directors and the members are as follows:

- 1) Mr Chan Boon Hui (Chairman of the ARC / Lead Independent Director)
- 2) Mr Ronald Lim Cheng Aun (Independent Director)
- 3) Mr Koh Kok Heng, Leslie (Independent Director)

The role of the ARC is to assist the Board of Directors in the execution of its corporate governance responsibilities within its terms of reference and requirements.

The functions of the ARC include:

- (a) reviewing any significant financial reporting issues so as to preserve the integrity of the financial statements of the Company and any announcements relating to the Company's financial performance;
- (b) reviewing with the external auditors, the audit plan, their evaluation of the adequacy of the Company's system of internal accounting controls, their audit report, the Management's letter and the Management's responses;
- (c) reviewing the quarterly and full year financial statements before submission of the same to the Board for approval;
- (d) reviewing the scope and results of the internal audit procedures including the effectiveness of the internal audit functions;
- (e) reviewing the assistance given by the Management to the external auditors;
- (f) reviewing the scope and results of the external audit and its cost-effectiveness, the independence and objectivity of the external auditors, annually, and the nomination of their re-appointment as auditors of the Company;
- (g) reviewing all non-audit services provided by the external auditors so as to ensure that any provision of such services would not affect the independence of the external auditors;
- (h) investigate any matters within its terms of reference; and
- (i) reviewing interested person transactions falling within the scope of the SGX-ST Listing Manual.

The Board is of the opinion that the members of the ARC have sufficient expertise and experience to discharge their duties effectively.

The Company has in place a whistle-blowing framework, endorsed by the ARC, pursuant to which staff members of the Company have direct access to the chairman of the ARC to raise concerns about possible corporate improprieties in matters of financial reporting or other matters. The objective of such arrangements is to ensure both independent investigation of such matters and appropriate follow-up action are taken.

There were no whistle-blowing letters received during FY2016 and as of the date of this annual report.

The ARC has full access to all records concerning staff personnel and other relevant information which the ARC considers necessary to enable it to properly discharge its function, and has full discretion to invite any Director and/or executive officer to attend its meetings. Each member of the ARC shall abstain from voting on any resolutions in respect of matters which he is interested in. The ARC expects to receive full co-operation from the Management and external auditors in this respect.

The ARC met quarterly during FY2016. The ARC meets with the external auditors without the presence of the Company's Management at least once a year and this was observed in FY2016. For the avoidance of doubt, no former partner or director of the Company's existing audit firm is a member of the ARC.

The aggregate amount of fees paid to the external auditors amounted to approximately S\$255,000 for audit services and S\$35,000 for non-audit services performed during FY2016.

In selecting suitable audit firms, the ARC takes into account several considerations such as the adequacy of the resources and experience of the auditing firm and the audit engagement partner assigned to the audit, the firm's other audit engagements, the current size and complexity of issues of the Group being audited, and the number and experience of supervisory and professional staff assigned to the audit.

The ARC has conducted a review of all non-audit services provided by the external auditors for FY2016, and is satisfied with the independence and objectivity of the external auditors. The ARC has recommended to the Board that Messrs Foo Kon Tan LLP be nominated for re-appointment as auditors at the forthcoming AGM.

The external auditors regularly update the ARC on the changes to accounting standards and issues which will have a direct impact on financial statements. Among others, the ARC and the Board have been informed by the external auditors that all companies listed on the SGX-ST will have to comply with a new financial reporting framework identical to the International Financial Reporting Standards by 1 January 2018.

The Company has also established a Code of Conduct and Business Ethics which applies to all employees of the Group. The areas covered include conduct at the workplace, business conduct, protection of the Company's assets, confidentiality of information, and potential conflicts of interest. Directors, key executives, and employees are expected to observe and uphold high standards of integrity which are in compliance with the Company's policies and regulations.

## INTERNAL AUDIT

*Principle 13: The company should establish an effective internal audit function that is adequately resourced and independent of the activities it audits.*

The internal audit function is out-sourced to a public accounting firm, One e-Risk Services Pte Ltd, a firm which meets the standard set by internationally-recognised professional bodies such as the Standards for the Professional Practice of Internal Auditing set by The Institute of Internal Auditors. The internal auditors report primarily to the chairman of the ARC and the ARC is satisfied that the internal auditors are staffed by qualified and experienced personnel.

The internal auditors plan their internal audit schedules in consultation with the Management, but remain independent of the Management in its operations. The audit plan is submitted to the ARC for approval prior to the commencement of the internal audit. The ARC reviews the activities of the internal auditors on a regular basis, including overseeing and monitoring the implementation of improvements required with regard to internal control weaknesses that have been identified. There was no internal audit performed for the year ended 31 December 2016. The ARC has reviewed and is satisfied with the proposed audit plan presented by the internal auditors for the year ending 31 December 2017.

## CORPORATE GOVERNANCE (CONT'D)

### SHAREHOLDER RIGHTS AND RESPONSIBILITIES

*Principle 14: Companies should treat all shareholders fairly and equitably, and should recognise, protect and facilitate the exercise of shareholders' rights, and continually review and update such governance arrangements.*

All shareholders are treated fairly and equitably to facilitate the exercise of their ownership rights. In line with the continuing disclosure obligations of the Company pursuant to the SGX-ST Listing Manual and the Companies Act, Chapter 50 of Singapore, the Board's policy is that all shareholders should be informed in a comprehensive manner and on a timely basis of all material developments that impact the Group.

The Company's Constitution currently provides that shareholders can vote in person or appoint not more than two (2) proxies to attend and vote on their behalf at general meetings of shareholders in the event that the shareholders are unable to attend the meeting in person. There is no provision in the Company's Constitution that limits the number of proxies for corporations which provide nominee or custodian services. In addition, according to the Company's Constitution, at any general meeting a resolution put to vote at the meeting shall be decided on a show of hands unless a poll is demanded. The shareholders would be informed of the voting procedures at the commencement of the general meeting.

### COMMUNICATION WITH SHAREHOLDERS

*Principle 15: Companies should actively engage their shareholders and put in place an investor relations policy to promote regular, effective and fair communication with shareholders.*

The Group strives for timeliness and transparency in its disclosure to shareholders and the public. In addition to the regular dissemination of information through SGXNET, the Company also responds to enquiries from investors, analysts, fund managers, and the press. The Company does not practice selective disclosure and is mindful that all price-sensitive information should be released through SGXNET on a timely basis. Where applicable, and generally at every quarter following the release of the Company's quarterly financial results announcement, press releases on the Group's performance and/or any major developments are also made available on SGXNET.

The Company maintains a website (<http://www.hiaphoe.com>) which allows the public to be aware of the Group's latest development and businesses. The public can provide feedback to the Company via its electronic mail address or its registered office address. Calls and emails requesting information are generally attended to promptly, taking into consideration the fact that Management may need to consult with the Board or any of the Company's relevant advisors before communicating or disseminating certain information.

The notices of general meetings setting out the agenda are despatched to shareholders with copies of the annual report or circular, explanatory notes, and if necessary, letters to shareholders on the items of special business, at least 14 days before the general meetings called to pass ordinary resolutions or 21 days before general meetings called to pass special resolutions. Notice of the general meeting is also published in one national business newspaper, The Business Times.

The Company does not have a fixed dividend policy. The form, frequency and amount of dividends will depend on the Company's earnings, general financial condition, results of operations, capital requirement, cash flow, general business conditions, development plans and other factors as the Directors may deem appropriate.

Notwithstanding the abovementioned, the Company has been declaring dividends on an annual basis. Any pay-outs are clearly communicated to shareholders via the financial results announcements through SGXNET. For FY2016, the Company will be proposing a final dividend of 1.00 Singapore cent per share, such final dividend to be approved by the shareholders at the forthcoming AGM of the Company.



## CONDUCT OF SHAREHOLDERS MEETINGS

*Principle 16: Companies should encourage greater shareholder participation at general meetings of shareholders, and allow shareholders the opportunity to communicate their views on various matters affecting the company.*

The Group believes in encouraging shareholder participation at general meetings. As such, shareholders are given the opportunity to express their views and to raise queries to the Board and the Management regarding the proposed resolutions and on matters relating to the operations of the Group during these meetings. The chairman of each of the ARC, NC, and RC are also present at the meetings to attend to questions raised by shareholders. The Company's external auditors are invited to attend the Company's AGMs and will assist the Directors in addressing relevant queries relating to the conduct of the audit and the preparation and content of the external auditors' report.

It is crucial that the notices of general meetings are distributed on time to the shareholders prior to such general meetings as the notices set out the agendas that will be discussed, some of which may be of interest to the shareholders. A shareholder who is entitled to attend and vote may either vote in person or *in absentia* through the appointment of one or more proxies. However, as the authentication of information purporting to identify an individual as a shareholder still remains a concern, the Company has decided, for the time being, not to accept voting *in absentia* by mail, email or fax.

The Company also ensures separate resolutions are proposed at general meetings on each substantially distinct issue. Votes at the forthcoming AGM and all general meetings going forward will be taken by poll so that shareholders are accorded rights proportionate to their shareholding and all votes are counted.

The Joint Company Secretaries prepare minutes of general meetings that include substantial and relevant comments or queries from shareholders relating to the agenda of the meeting and the corresponding responses from the Board and the Management. Such minutes are available to shareholders upon their written requests. Results of the general meeting are also released as an announcement via SGXNET, detailing the number of votes cast for and against each resolution as well as the respective percentages.

## ADDITIONAL INFORMATION

### Securities Transactions

In line with Rule 1207(19) under Chapter 12 of the SGX-ST Listing Manual on Dealings in Securities, the Company has adopted an internal compliance code for the reference of its Directors and officers in relation to the dealings with the Company's securities.

The Company issues internal circulars to its Directors, officers and relevant staff members who have access to unpublished material price-sensitive information reminding them (i) of their disclosure obligations in relation to their dealings in shares of the Company and (ii) that they are prohibited from dealing in the Company's shares during the period commencing two (2) weeks before the announcement of the Company's financial results for each of the first three (3) quarters of its financial year, during the period commencing one (1) month before the release of the Company's full year financial results and ending on the date of the announcement of the relevant results, and when they are in possession of unpublished material price sensitive information. The Directors, officers, and employees of the Group are discouraged from dealing in the Company's securities on short-term considerations and are also expected to observe insider trading laws at all times even when dealing in securities within the permitted trading period.

Directors are required to report to the Joint Company Secretaries whenever they deal in the Company's shares and the Joint Company Secretaries will make the necessary announcements in accordance with the requirements of the SGX-ST.



## CORPORATE GOVERNANCE (CONT'D)

### Interested Person Transactions

Name of interested person	Aggregate value of all interested person transactions during the financial period under review (excluding transactions less than \$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920)	Aggregate value of all interested person transactions conducted under the shareholders' mandate pursuant to Rule 920 (excluding transactions less than \$100,000)
Hiap Hoe Holdings Pte Ltd (The immediate and ultimate holding company)	Disposal of 100% of the issued and paid up share capital of:  - Cavenagh Properties Pte Ltd (value of transactions amounting to \$31,083,802)	Nil
Hiap Hoe & Co Pte. Ltd. (A subsidiary of the ultimate holding company, Hiap Hoe Holdings Pte Ltd)	Provision of Project and Construction Management Service and repair works to the Company's subsidiaries:  - WestBuild Construction Pte Ltd (value of transactions amounting to \$195,000) - HH Properties Pte Ltd (value of transactions amounting to \$107,000)	Nil
Hiap Hoe Realty Pte Ltd (A subsidiary of the ultimate holding company, Hiap Hoe Holdings Pte Ltd)	Provision of Rental of Premises to the Company's subsidiary:  - Meteorite Group Pte Ltd (value of transactions amounting to \$192,000)	Nil

The ARC has reviewed, and is satisfied that the transactions are conducted at arm's length and on terms that are fair and reasonable. The ARC and the Board of Directors are satisfied that the terms of the abovementioned transactions are not prejudicial to the interests of the Company or its minority shareholders.

Save as disclosed above, no Director, CEO or controlling shareholders, or associate has any interest in any material transaction undertaken by the Company and the Group.

Pursuant to Rule 920 of the SGX-ST Listing Manual, there was no transaction with interested persons for FY2016 that warrants a shareholders' mandate.

### Material Contracts

There were no other material contracts with the Company or its subsidiaries involving the interest of any CEO, Director or controlling shareholder subsisting at the end of FY2016, other than disclosed in other parts of the annual report.

## DIRECTORS' STATEMENT

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The Directors are pleased to present their statement to the members together with the audited consolidated financial statements of Hiap Hoe Limited (the "**Company**") and its subsidiaries (collectively, the "**Group**") for the financial year ended 31 December 2016 and the balance sheet of the Company as at 31 December 2016.

In the opinion of the directors,

- (a) the consolidated financial statements of the Group and the balance sheet of the Company are drawn up so as to give a true and fair view of the financial position of the Group and of the Company as at 31 December 2016 and of the financial performance, changes in equity and cash flows of the Group for the financial year ended on that date in accordance with the provisions of the Singapore Companies Act, Chapter 50 and Singapore Financial Reporting Standards; and
- (b) at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

The Board of Directors has, on the date of this statement, authorised these financial statements for issue.

### DIRECTORS

The Directors of the Company in office at the date of this report are:

Teo Ho Beng  
Roland Teo Ho Kang  
Wun May Ling Tracy  
Chan Boon Hui  
Ronald Lim Cheng Aun  
Koh Kok Heng, Leslie

### ARRANGEMENTS TO ENABLE DIRECTORS TO ACQUIRE SHARES AND DEBENTURES

Neither at the end of nor at any time during the financial year was the Company a party to any arrangement whose object was to enable the Directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

### DIRECTORS' INTERESTS IN SHARES AND DEBENTURES

The following Directors, who held office at the end of the financial year, had, according to the register of Directors' shareholdings required to be kept under Section 164 of the Singapore Companies Act, Chapter 50, an interest in the shares of the Company and related corporations (other than wholly-owned subsidiaries), as stated below:

## DIRECTORS' INTERESTS IN SHARES AND DEBENTURES (CONT'D)

Name of Director	Direct interest			Deemed interest		
	At the beginning of financial year	At the end of financial year	At 21 January 2017	At the beginning of financial year	At the end of financial year	At 21 January 2017
<b><u>The Company</u></b>						
<b>Hiap Hoe Limited</b>						
(Ordinary shares)						
Teo Ho Beng	2,130,750	-	-	328,693,876	347,578,726	347,578,726
Roland Teo Ho Kang	1,875,000	-	-	328,693,876	347,578,726	347,578,726
Chan Boon Hui	93,750	93,750	93,750	-	-	-
<b><u>The immediate and ultimate holding company</u></b>						
<b>Hiap Hoe Holdings Pte Ltd</b>						
(Ordinary shares)						
Teo Ho Beng	4,816,738	6,245,664	6,245,664	-	-	-
Roland Teo Ho Kang	4,133,689	4,133,689	4,133,689	-	-	-
<b><u>Subsidiary</u></b>						
<b>SuperBowl Holdings Limited</b>						
(Ordinary shares)						
Teo Ho Beng	-	-	-	322,302,480	322,350,480	322,350,480
Roland Teo Ho Kang	-	-	-	322,302,480	322,350,480	322,350,480

By virtue of Section 7 of the Singapore Companies Act, Chapter 50, Mr Teo Ho Beng and Mr Roland Teo Ho Kang are deemed to have interests in the shares of each of the wholly-owned subsidiaries of Hiap Hoe Limited, Hiap Hoe Holdings Pte Ltd and SuperBowl Holdings Limited.

Except as disclosed in this statement, no Director who held office at the end of the financial year had interests in shares, share options, warrants or debentures of the Company, or of its related corporations, either at the beginning of the financial year, at his date of appointment as a Director during the financial year (as the case may be), or at the end of the financial year.

## PERFORMANCE SHARE PLAN

At an extraordinary general meeting held on 20 April 2010, the shareholders approved the performance share plan, Hiap Hoe Performance Share Plan (the "**Share Plan**"). Under the Share Plan, fully-paid ordinary shares in the capital of the Company, their equivalent cash value or combinations thereof will be granted, free from payment (the "**Award**"), to selected employees of the Company and/or its subsidiaries including Directors of the Company, and other selected participants according to the extent to which they complete time-based service conditions or achieve their performance targets over the set performance period. The Share Plan is to replace the Employee's Share Options Scheme that was approved by shareholders on 28 April 2004. The Directors believe that the new plan will incentivise participants to excel in their performance and encourage greater dedication and loyalty to the Company.

## PERFORMANCE SHARE PLAN (CONT'D)

The Remuneration Committee administering the Share Plan comprises the following Directors:-

Koh Kok Heng, Leslie (Chairman)  
 Chan Boon Hui  
 Ronald Lim Cheng Aun

Under the Share Plan, the Company may award to the employees, controlling shareholders and their associates who meet the criteria set out below:

- (a) Group Employees
  - (i) confirmed full-time employees of the Company and/or its subsidiaries who have attained the age of 21 years on or before the date of Award; and
  - (ii) Directors of the Company and its subsidiaries who perform an executive function.
- (b) Associated Company Employees
  - (i) confirmed full-time employees of an associated company who have attained the age of 21 years on or before the date of Award; and
  - (ii) Directors of an associated company who perform an executive function.

The aggregate number of shares which may be delivered and/or issued pursuant to the Awards granted under the Share Plan on any date, shall not exceed fifteen per cent (15%) of the total issued shares in the capital of the Company (excluding treasury shares) on the day preceding the date of granting the Award.

The Share Plan shall continue in force at the discretion of the Remuneration Committee, subject to a maximum period of ten years commencing from the date on which the Share Plan was adopted by the Company.

Details of the performance shares awarded under the Share Plan are as follows:

Date of grant	Aggregate awards granted since commencement of Share Plan to end of financial year	Aggregate awards vested since commencement of Share Plan to end of financial year	Aggregate awards cancelled since commencement of Share Plan to end of financial year	Aggregate awards outstanding as at the end of financial year
6 January 2011	177,400	177,400	-	-

There were no shares awarded under the Share Plan to the Company's Directors, employees or any of the Company's controlling shareholders or their associates during the financial year ended 31 December 2016.

## OTHER INFORMATION REQUIRED BY THE SINGAPORE EXCHANGE SECURITIES TRADING LIMITED

Except as disclosed in Note 32 to the financial statements, no material contracts of the Company and its subsidiaries involving the interests of the chief executive officer, the Directors or controlling shareholders subsisted at the end of the financial year, or were entered into since the beginning of the financial year.

## AUDIT AND RISK COMMITTEE

The Audit and Risk Committee (the "ARC") at the end of the financial year comprises the following members:

Chan Boon Hui (Chairman)  
 Ronald Lim Cheng Aun  
 Koh Kok Heng, Leslie

The ARC carried out its functions in accordance with Section 201B(5) of the Singapore Companies Act, Chapter 50, including the following:

- reviewed the audit plan of the external auditor of the Group and the Company and the assistance given by the Group and the Company's management team (the "Management") to the external auditor;
- reviewed the quarterly and annual financial statements and the auditor's report on the annual financial statements of the Group and the Company before their submission to the Board of Directors;
- reviewed the effectiveness of the Group and the Company's material internal controls, including financial, operational, compliance and information technology controls, and risk management, noting as well the reviews carried out by the Company's internal auditors;
- met with the external auditor, other committees, and the Management in separate executive sessions to discuss any matters that these groups believe should be discussed privately with the ARC;
- reviewed legal and regulatory matters that may have a material impact on the financial statements, related compliance policies and programmes and any reports received from regulators;
- reviewed the cost effectiveness and the independence and objectivity of the external auditor;
- reviewed the nature and extent of non-audit services provided by the external auditor;
- recommended to the Board of Directors the external auditor to be nominated, approved the compensation of the external auditor, and reviewed the scope and results of the audit;
- reported actions and minutes of the ARC to the Board of Directors with such recommendations as the ARC considers appropriate; and
- reviewed interested person transactions in accordance with the requirements of the Singapore Exchange Securities Trading Limited's Listing Manual.

**AUDIT AND RISK COMMITTEE (CONT'D)**

The ARC, having reviewed all the non-audit services provided by the external auditor to the Group, is satisfied that the nature and extent of such services would not affect the independence of the external auditor. The ARC has also conducted a review of interested person transactions.

The ARC convened four (4) meetings during the year with full attendance from all members. The ARC also met with the external auditor without the presence of the Company's Management, which it does at least once a year.

Further details regarding the ARC are disclosed in the Report on Corporate Governance.

In appointing our auditors for the Company and subsidiaries, we have complied with Rules 712 and 715 of the SGX Listing Manual.

**Independent auditor**

The independent auditor, Foo Kon Tan LLP, Chartered Accountants, has expressed its willingness to accept re-appointment.

On behalf of the Board of Directors

**Teo Ho Beng**  
Director

**Roland Teo Ho Kang**  
Director

Singapore  
28 March 2017

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF HIAP HOE LIMITED

### Report on the Audit of the Financial Statements

#### Opinion

We have audited the accompanying financial statements of Hiap Hoe Limited (the “**Company**”) and its subsidiaries (collectively, the “**Group**”), set out on pages 42 to 116 which comprise the consolidated balance sheet of the Group and the balance sheet of the Company as at 31 December 2016, and the consolidated income statement, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows of the Group for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements of the Group and the balance sheet of the Company are properly drawn up in accordance with the provisions of the Companies Act, Chapter 50 (the Act) and Financial Reporting Standards in Singapore (FRSS) so as to give a true and fair view of the consolidated financial position of the Group and the financial position of the Company as at 31 December 2016 and of the consolidated financial performance, consolidated changes in equity and consolidated cash flows of the Group for the year ended on that date.

#### Basis for Opinion

We conducted our audit in accordance with Singapore Standards on Auditing (SSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Group in accordance with the Accounting and Corporate Regulatory Authority (ACRA) *Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities* (ACRA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

## Key Audit Matters

**Valuation of properties (Refer to Note 12 and Note 13 to the financial statements) other than development properties and completed properties for sale**

Risk

The Group owns a portfolio of properties comprising (i) sport and recreation complex, two hotels, retail mall and an office tower classified under property, plant and equipment; (ii) hotel under construction classified under property, plant and equipment; and (iii) residential, retail and office units classified under investment properties. Other than the hotel under construction and the commercial building located at 130 Stirling Street, Perth which are located in Australia, the other properties are located in Singapore. These properties represent the largest category of assets on the balance sheet, at aggregate carrying value of \$889,958,879 as at 31 December 2016, or 70% of total assets.

Properties that are available for use are stated at their cost less accumulated depreciation and accumulated impairment losses. The Group assesses at each reporting date whether there is an indication that the properties may be impaired including, by determining the fair value of these properties based on advice by independent professional valuers.

The valuation process involves significant judgement in determining the appropriate valuation methodology to be used, and in estimating the underlying assumptions to be applied. The valuations are highly sensitive to key assumptions applied in deriving at the capitalisation, discount and terminal yield rates i.e. small change in the assumptions can have a significant impact to the valuation.

## Our responses and work performed

We evaluated the qualifications and competence of the external valuers. We also read the terms of engagement of the valuers with the Group to determine whether there were any matters that might have affected their objectivity or limited the scope of their work.

We considered the valuation methodologies used against those applied by other valuers for similar property types. We also considered other alternative valuation methods. We have assessed the reasonableness of the capitalisation, discount and terminal yield rates used in the valuation by comparing them against historical rates and available industry data, taking into consideration comparability and market factors.

We also considered the adequacy of the descriptions in the financial statements, in describing the inherent degree of subjectivity and key assumptions in the estimates. This includes the relationships between the key unobservable inputs and fair values, in conveying the uncertainties.

The Group instructed the valuers to perform a valuation for impairment assessment and disclosure purposes. The valuers are members of generally-recognised professional bodies for valuers and have considered their own independence in carrying out their work. The valuation methodologies used are in line with generally accepted market practices and the key assumptions used are within the range of market data. The approach to the methodologies and in deriving the assumptions in the valuations is supported by market practices and data and the disclosures in the financial statements are appropriate.



## Key Audit Matters

## Our responses and work performed

**Valuation of development properties and completed properties for sale** (Refer to Note 23 to the financial statements)

Risk

The Group has development properties, comprising two residential towers with a total of 461 residential units under development at 6-22 Pearl River Road, Melbourne, Australia, and completed properties, comprising 46 factory units and 1 canteen in a multiple user light industrial development at 56 Kallang Pudding, Singapore, for sale. The carrying value of development properties and completed properties for sale as at 31 December 2016 amounted to \$203,608,330, representing 16% of total assets.

Development properties and completed properties for sale are stated at the lower of their cost and their net realisable values. The determination of the estimated net realisable value of these properties is critically dependent on selling prices.

A slow-down in global economic activity might exert downward pressure on transaction volumes and property prices in both of these core markets or result in non-completion of sales. This could lead to future trends in these markets departing from known trends based on past experience. There is therefore a risk that the estimates of net realisable values exceed future selling prices, resulting in more losses when properties are sold.

Furthermore, there is a possible risk of understatement of project costs where work has been completed up to certain stage but liabilities owing to contractors or suppliers have yet been recorded. In addition, for development properties that have been completed or under construction but control of risks and rewards have been transferred to the buyer, there is a possible risk of not recognising the corresponding project costs in the profit or loss.

We evaluated the qualifications and competence of the external valuers. We also read the terms of engagement of the valuers with the Group to determine whether there were any matters that might have affected their objectivity or limited the scope of their work.

We have assessed the reasonableness of the Group's forecast selling prices based on indicative open market value as advised by independent professional valuers by comparing the forecast selling price to, where available, recently transacted prices or prices of comparable properties located in the same vicinity as the properties for sales. We focused our work on properties with slower-than-expected sales.

For properties under development, we have performed test of details of transactions and substantive analytical procedures on the project costs, including testing of major costs components of the project costs to source documents and reviewing the reasonableness of the stage of completion to budgeted costs and total actual costs incurred to date.

In making its estimates of future selling prices, the Group takes into account the indicative open market value as advised by independent professional valuers. Senior management has applied its knowledge of the business in its regular review of these estimates.

We found that cautious estimates were made in the determination of net realisable values. The process of recording of project costs when incurred is appropriate for the financial year ended 31 December 2016.

### Other Information

Management is responsible for the other information. The other information refers to the "Directors' Statement" section on pages 32 to 36 of the annual report, but does not include the financial statements and our auditor's report thereon, which we obtained prior to the date of this auditor's report, and the remaining sections of the annual report which are expected to be made available to us after that date.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the remaining sections of the annual report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance and take appropriate actions in accordance with SSAs.

### Responsibilities of Management and Directors for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Act and FRSS, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The directors' responsibilities include overseeing the Group's financial reporting process.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

## Auditor's Responsibilities for the Audit of the Financial Statements (Cont'd)

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## Report on Other Legal and Regulatory Requirements

In our opinion, the accounting and other records required by the Act to be kept by the Company and by those subsidiary corporations incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.

The engagement partner on the audit resulting in this independent auditor's report is Kon Yin Tong.

Foo Kon Tan LLP  
Public Accountants and Chartered Accountants  
Singapore, 28 March 2017

# CONSOLIDATED INCOME STATEMENT

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

	Note	2016 \$	(Reclassified) 2015 \$
Revenue	4	82,726,050	107,779,664
Other items of income			
Dividend income		1,893,482	1,305,257
Other income	5	63,111,403	6,154,088
Financial income	6	1,861,887	648,587
		66,866,772	8,107,932
Changes in development properties		(1,943,886)	(11,150,174)
Employee benefits expense	7	(24,675,790)	(23,411,616)
Depreciation of property, plant and equipment	12	(16,733,859)	(16,734,395)
Depreciation of investment properties	13	(4,002,594)	(5,933,528)
Financial cost	6	(10,897,537)	(16,044,795)
Fair value changes in financial instruments	8	1,888,374	(4,252,123)
Foreign exchange gain/(loss)		576,288	(5,007,814)
Other expenses	9	(39,090,567)	(44,129,484)
Profit/(loss) before tax		54,713,251	(10,776,333)
Income tax (expense)/credit	10	(9,294,023)	3,556,854
Profit/(loss) for the year		45,419,228	(7,219,479)
Attributable to:			
Owners of the Company		45,435,049	(6,874,388)
Non-controlling interests		(15,821)	(345,091)
Total		45,419,228	(7,219,479)
Earnings per share attributable to owners of the Company (cents per share)			
Basic	11	9.66	(1.46)
Diluted	11	9.66	(1.46)

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

43

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

	2016	(Reclassified) 2015
	\$	\$
Profit/(loss) for the year	45,419,228	(7,219,479)
Other comprehensive income/(loss):		
Items that may be reclassified subsequently to profit or loss		
- Fair value (loss)/gain on net investment hedge	(44,919)	979,294
- Foreign currency translation	1,626,066	(3,230,811)
- Currency translation on disposal of subsidiary	(147,923)	-
Other comprehensive income/(loss) for the year, net of tax of nil	1,433,224	(2,251,517)
Total comprehensive income/(loss) for the year	46,852,452	(9,470,996)
Attributable to:		
Owners of the Company	46,868,273	(9,125,905)
Non-controlling interests	(15,821)	(345,091)
Total comprehensive income/(loss) for the year	46,852,452	(9,470,996)

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

## BALANCE SHEETS

AS AT 31 DECEMBER 2016

	Note	Group		Company	
		2016	2015	2016	2015
		\$	\$	\$	\$
<b>Non-current assets</b>					
Property, plant and equipment	12	727,107,068	712,679,192	335,962	421,740
Investment properties	13	171,494,282	223,511,239	-	-
Investment in subsidiaries	14	-	-	168,417,117	188,351,666
Investment in joint venture	15	-	-	9,279,014	5,401,674
Other assets	16	28,605,473	26,882,356	-	-
Other receivables	17	51,600	34,700	-	-
Due from subsidiary, non-trade	18	-	-	103,870,000	38,200,000
Deferred tax assets	19	2,962,703	12,477,734	-	-
		930,221,126	975,585,221	281,902,093	232,375,080
<b>Current assets</b>					
Other investments	20	91,016,718	36,998,113	-	-
Inventories	21	2,043,733	2,049,279	-	-
Other assets	16	682,622	412,891	450	450
Trade and other receivables	17	8,532,427	6,855,744	-	-
Prepaid operating expenses		650,625	903,349	7,160	3,086
Derivatives - assets	22	-	2,947,054	-	-
Due from subsidiaries, trade	18	-	-	4,229	1,743,403
Due from subsidiaries, non-trade	18	-	-	245,901,742	342,853,548
Due from related companies, trade	18	5,985	10,917	-	-
Due from related companies, non-trade	18	-	3,669	-	-
Development properties	23	150,927,028	60,947,077	-	-
Completed properties for sale	23	52,681,302	124,276,097	-	-
Cash and short-term deposits	24	28,939,361	37,645,157	5,510,563	790,674
Tax recoverable		-	145,084	-	-
		335,479,801	273,194,431	251,424,144	345,391,161
Assets held for sale	25	-	105,218,326	-	-
		335,479,801	378,412,757	251,424,144	345,391,161

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# BALANCE SHEETS (CONT'D)

45

AS AT 31 DECEMBER 2016

	Note	Group		Company	
		2016	2015	2016	2015
		\$	\$	\$	\$
<b>Current liabilities</b>					
Trade and other payables	26	21,018,972	20,501,531	64,933	42,030
Other liabilities	28	10,048,328	15,240,701	528,215	2,224,418
Derivatives - liabilities	22	202,906	2,936,227	-	-
Due to subsidiaries, trade	18	-	-	4,335	162,815
Due to subsidiaries, non-trade	18	-	-	60,503,768	77,185,332
Due to joint venture, trade	18	-	-	-	60,376
Due to joint venture, non-trade	18	-	-	-	2,095,144
Due to related companies, trade	18	53,647	244,106	7,556	-
Due to a related company, non-trade	18	-	23,717	-	-
Interest-bearing loans and borrowings	27	341,326,528	158,259,333	26,676	26,666
Medium Term Notes	27	-	114,917,398	-	114,917,398
Tax payable		2,072,372	10,431,755	81,000	411,000
		374,722,753	322,554,768	61,216,483	197,125,179
<b>Non-current liabilities</b>					
Other liabilities	28	29,572,897	27,526,784	-	-
Interest-bearing loans and borrowings	27	58,172,672	241,389,741	24,425	51,111
Deferred tax liabilities	19	84,419,032	85,794,239	-	-
		172,164,601	354,710,764	24,425	51,111
Net assets		718,813,573	676,732,446	472,085,329	380,589,951
<b>Equity attributable to owners of the Company</b>					
Share capital	29	84,445,256	84,445,256	84,445,256	84,445,256
Treasury shares	30	(1,101,125)	(1,101,125)	(1,101,125)	(1,101,125)
Reserves	31	631,885,666	589,722,968	388,741,198	297,245,820
		715,229,797	673,067,099	472,085,329	380,589,951
Non-controlling interests		3,583,776	3,665,347	-	-
Total equity		718,813,573	676,732,446	472,085,329	380,589,951

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.





# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (CONT'D)

47

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

Attributable to equity holders of the Company													
Group	Share capital (Note 29)	Treasury shares (Note 30)	Accumulated profits	Dividend reserve	Capital reserve	Foreign currency translation reserve	Hedging reserve	Gain on reissuance of treasury shares	Other reserve	Total reserves	Total equity attributable to equity holders of the Company	Non-controlling interests	Total equity
2015	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
At 1 January 2015	84,445,256	(1,101,125)	614,646,673	4,705,575	(7,671,719)	(7,243,596)	(934,375)	51,890	(1,822,625)	601,731,823	685,075,954	4,088,166	689,164,120
Loss for the year	-	-	(6,874,388)	-	-	-	-	-	-	(6,874,388)	(6,874,388)	(345,091)	(7,219,479)
Fair value gain on net investment hedge	-	-	-	-	-	-	979,294	-	-	979,294	979,294	-	979,294
Foreign currency translation	-	-	-	-	-	(3,230,811)	-	-	-	(3,230,811)	(3,230,811)	-	(3,230,811)
Other comprehensive (loss)/income net of tax of nil	-	-	-	-	-	(3,230,811)	979,294	-	-	(2,251,517)	(2,251,517)	-	(2,251,517)
<b>Total comprehensive (loss)/income for the year</b>	-	-	(6,874,388)	-	-	(3,230,811)	979,294	-	-	(9,125,905)	(9,125,905)	(345,091)	(9,470,996)
<u>Contributions by and distributions to owners</u>													
Dividends on ordinary shares (Note 35)	-	-	-	(4,705,575)	-	-	-	-	-	(4,705,575)	(4,705,575)	-	(4,705,575)
Dividends paid to non-controlling interests	-	-	-	-	-	-	-	-	-	-	-	(32,250)	(32,250)
Acquisition of non-controlling interests	-	-	-	-	-	-	-	-	-	-	-	(45,500)	(45,500)
Disposal of subsidiary	-	-	-	-	-	-	-	-	1,822,625	1,822,625	1,822,625	22	1,822,647
<b>Total contributions by and distributions to owners</b>	-	-	-	(4,705,575)	-	-	-	-	1,822,625	(2,882,950)	(2,882,950)	(77,728)	(2,960,678)
At 31 December 2015	84,445,256	(1,101,125)	607,772,285	-	(7,671,719)	(10,474,407)	44,919	51,890	-	589,722,968	673,067,099	3,665,347	676,732,446

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

	Note	2016	2015
		\$	\$
<b>Operating activities</b>			
Profit/(loss) before taxation		54,713,251	(10,776,333)
Adjustments for:			
Impairment of trade receivables	9	430,842	30,125
Amortisation of transaction cost		82,602	116,738
Depreciation of investment properties	13	4,002,594	5,933,528
Depreciation of property, plant and equipment	12	16,733,859	16,734,395
Dividend income from investments		(1,893,482)	(1,305,257)
Fair value changes in held-for-trading investments	8	(792,761)	6,119,739
Fair value changes in derivative instruments	8	(1,095,613)	(1,867,616)
Gain on disposal of investment properties held for sale	5	(12,275,881)	(1,157,319)
Gain on disposal of investments	5	(125,457)	(39,578)
(Gain)/loss on disposal of subsidiaries	5, 9	(46,428,302)	446,573
Gain on disposal of property, plant and equipment, net	5	(65,822)	(71,193)
Impairment loss on investment property	9	5,024,326	2,439,466
Interest expenses	6	10,897,537	16,044,795
Interest income	6	(1,861,887)	(648,587)
Property, plant and equipment written off	9	15,601	299,186
Exchange difference		250,832	4,844,227
Impairment of trade receivables written back	5	-	(20,793)
Operating cash flows before changes in working capital		27,612,239	37,122,096
<u>Changes in working capital</u>			
(Increase)/decrease in:			
Development properties		(88,108,461)	(46,859,617)
Due from related companies, trade		4,932	5,516
Due from related companies, non-trade		3,669	(3,628)
Inventories		5,546	12,303
Other assets		(1,808,080)	747,627
Prepaid operating expenses		(991,998)	118,858
Completed properties for sale		1,028,799	9,599,458
Trade and other receivables		(1,854,622)	47,247,332
Increase/(decrease) in:			
Due to related companies, trade		(190,459)	(289,915)
Due to related companies, non-trade		(23,717)	7,549
Other liabilities		3,075,787	(14,136,946)
Trade and other payables		(608,270)	5,401,085
Cash flows (used in)/ from operations		(61,854,635)	38,971,718
Income tax paid		(9,428,000)	(23,926,250)
<b>Net cash flows (used in)/generated from operating activities</b>		<b>(71,282,635)</b>	<b>15,045,468</b>

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# CONSOLIDATED STATEMENT OF CASH FLOWS (CONT'D)

49

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

	Note	2016	2015
		\$	\$
<b>Investing activities</b>			
Dividend income received		1,893,482	1,305,257
Interest income received and settlement of derivatives		4,608,398	515,134
Proceeds from disposal of property, plant and equipment		208,522	199,280
Proceeds from disposal of investment properties			
- held for sale	25	118,420,852	14,280,000
Proceeds from disposal of held-for-trading investments		29,910,387	4,705,926
Purchase of property, plant and equipment	A	(30,885,520)	(12,194,417)
Purchase of held-for-trading investments		(83,010,774)	(13,533,172)
Net cash inflow on disposal of subsidiaries	14(b)	93,582,015	72,306,851
Changes in funds placed with fund managers		(625,016)	3,082,240
<b>Net cash flows generated from investing activities</b>		<b>134,102,346</b>	<b>70,667,099</b>
<b>Financing activities</b>			
Acquisition of non-controlling interests		(33,600)	(45,500)
Dividends paid on ordinary shares by the Company		(4,705,575)	(4,705,575)
Dividends paid to non-controlling interests		(32,150)	(32,250)
Interest paid		(14,434,613)	(16,266,400)
Withdrawal/(placement) of fixed deposit - pledged	24	10,000,000	(10,000,000)
Proceeds from loans and borrowings		445,094,921	72,651,598
Repayment of bank borrowings		(383,048,899)	(130,017,868)
Repayment of lease obligations		(40,565)	(32,223)
Repayment of Medium Term Notes		(115,000,000)	-
<b>Net cash flows used in financing activities</b>		<b>(62,200,481)</b>	<b>(88,448,218)</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>		<b>619,230</b>	<b>(2,735,651)</b>
Effect of exchange rate changes on cash and cash equivalents		49,958	(117,743)
Cash and cash equivalents at beginning of year		26,920,566	29,773,960
<b>Cash and cash equivalents at end of year (Note 24)</b>		<b>27,589,754</b>	<b>26,920,566</b>

## A. Purchase of property, plant and equipment

During the year, the Group acquired property, plant and equipment with an aggregate cost of \$31,015,520 (2015: \$12,274,417), of which \$130,000 (2015: \$80,000) was acquired by means of hire purchase arrangements. The balance of \$30,885,520 (2015: \$12,194,417) was made in cash.

The accompanying accounting policies and explanatory notes form an integral part of the financial statements.

# NOTES TO THE FINANCIAL STATEMENTS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 1. CORPORATE INFORMATION

Hiap Hoe Limited (the "**Company**") is a limited liability company incorporated and domiciled in Singapore and is listed on the Singapore Exchange Securities Trading Limited (SGX-ST) Mainboard.

The registered office and principal place of business of the Company is located at 18 Ah Hood Road #13-51, Hiap Hoe Building At Zhongshan Park, Singapore 329983.

The principal activities of the Company are those of investment holding and provision of management services. The principal activities of the subsidiaries are disclosed in Note 14 to the financial statements. There has been no significant change in the nature of these activities during the financial year.

Its immediate and ultimate holding company is Hiap Hoe Holdings Pte Ltd, a company incorporated in Singapore. Related companies refer to members of the immediate and ultimate holding corporation's group of companies.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### 2.1 *Basis of preparation*

The consolidated financial statements of the Group and balance sheet of the Company have been prepared in accordance with Singapore Financial Reporting Standards (FRS).

The financial statements have been prepared on the historical cost basis, except as disclosed in the accounting policies below.

The financial statements are presented in Singapore Dollars (SGD or \$) unless otherwise stated.

### 2.2 *Changes in accounting policies*

The accounting policies adopted are consistent with those of the previous financial year except in the current financial year, the Group has adopted all the new and revised standards that are effective for annual periods beginning on or after 1 January 2016. The adoption of these standards did not have any effect on the financial performance of the Group or financial position of the Group and the Company.

### 2.3 *Standards issued but not yet effective*

The Group has not adopted the following standards that have been issued but not yet effective:

Description	Effective for annual periods beginning on or after
Amendments to FRS 7: <i>Disclosure Initiative</i>	1 January 2017
Amendments to FRS 12: <i>Recognition of Deferred Tax Assets for Unrealised Losses</i>	1 January 2017
Amendments to FRS 40: <i>Transfer of Investment Property</i>	1 January 2018
FRS 109 <i>Financial Instruments</i>	1 January 2018
FRS 115 <i>Revenue Contract from Customers</i>	1 January 2018
FRS 116 <i>Leases</i>	1 January 2019

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

2.3 *Standards issued but not yet effective (Cont'd)*

Except for FRS 115, FRS 109, FRS 116 and Amendments to FRS 40, the directors expect that the adoption of other standards above will have no material impact on the financial statements in the period of initial application. The nature and the impending changes in accounting policy on adoption of FRS 115, FRS 109, FRS 116 and Amendments to FRS 40 are described below.

FRS 115 Revenue Contracts from Customers

FRS 115 establishes a five-step model to account for revenue arising from contracts with customers. Under FRS 115, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in FRS 115 provide a more structured approach to measuring and recognising revenue. The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under FRS 18. Either a full or modified retrospective application is required for annual periods beginning on or after 1 January 2018 with early adoption permitted. The Group is currently assessing the impact of FRS 115 and plans to adopt the new standard on the required effective date.

FRS 109 Financial Instruments

FRS 109 *Financial Instruments* replaces the FRS 39 and it is a package of improvements introduced by FRS 109 which include a logical model for:

- Classification and measurement;
- A single, forward – looking “expected loss” impairment model; and
- A substantially reformed approach to hedge accounting.

FRS 109 is effective for annual periods beginning on or after 1 January 2018. The Group is currently assessing the impact to the financial statements.

FRS 116 Leases

FRS 116 Leases replaces accounting requirements introduced more than 30 years ago in accordance with FRS 17 *Leases* that are no longer considered fit for purpose, and is a major revision of the way in which companies where it is required lessees to recognise most leases on their balance sheets. Lessor accounting is substantially unchanged from current accounting in accordance with FRS 17. FRS 116 Leases will be effective for accounting periods beginning on or after 1 January 2019. Early adoption will be permitted, provided the Group has adopted FRS 115. The Group is currently assessing the impact to the financial statements.

Amendments to FRS 40: Transfer of Investment Property

Amendments to FRS 40 *Transfer of Investment Property* has been amended to state that an entity shall transfer a property to, or from, investment property when, and only when, there is evidence of a change in use. A change in use occurs if the property meets, or ceases to meet, the definition of investment property. A change in management's intentions for the use of a property by itself does not constitute evidence of a change in use.

The amendments are effective on 1 January 2018. However, earlier adoption is permitted. The amendments would be applied retrospectively in accordance with FRS 8 *Accounting Policies, Changes in Accounting Estimates and Errors*.

The Group is currently assessing the impact to the financial statements.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

2.3 *Standards issued but not yet effective (Cont'd)*Convergence with International Financial Reporting Standards (IFRS)

In addition, the Accounting Standards Council (ASC) announced on 29 May 2014 that Singapore-incorporated companies listed on the Singapore Exchange (SGX) will apply a new financial reporting framework identical to the International Financial Reporting Standards (referred to as SG-IFRS in these financial statements) for the financial year ending 31 December 2018 onwards.

The Group has performed a preliminary assessment of the impact of SG-IFRS 1 First-time adoption of International Financial Reporting Standards for the transition to the new reporting framework. Based on the Group's preliminary assessment, the Group expects that the impact on adoption of SG-IFRS 15 Revenue from Contracts with Customers and SG-IFRS 9 Financial Instruments will be similar to adopting FRS 115 and FRS 109 as described in this Note.

Other than arising from the adoption of new and revised standards, the Group does not expect to change its existing accounting policies on adoption of the new framework. The Group is currently performing a detailed analysis of the available policy choices, transitional optional exemptions and transitional mandatory exceptions under SG-IFRS 1 and the preliminary assessment may be subject to changes arising from the detailed analyses.

2.4(a) *Basis of consolidation*

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries as at the end of the reporting period. The financial statements of the subsidiaries used in the preparation of the consolidated financial statements are prepared for the same reporting date as the Company. Consistent accounting policies are applied to like transactions and events in similar circumstances.

All intra-group balances, income and expenses and unrealised gains and losses resulting from intra-group transactions and dividends are eliminated in full.

Subsidiaries are consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases.

Losses within a subsidiary are attributed to the non-controlling interest even if that results in a deficit balance.

A change in ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- de-recognises the assets (including goodwill) and liabilities of the subsidiary at their carrying amounts at the date when control is lost;
- de-recognises the carrying amount of any non-controlling interest;
- de-recognises the cumulative translation differences recorded in equity;
- recognises the fair value of the consideration received;
- recognises the fair value of any investment retained;
- recognises any surplus or deficit in profit or loss;
- re-classifies the Group's share of components previously recognised in other comprehensive income to profit or loss or retained earnings, as appropriate.

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)****2.4(b) Business combinations**

Business combinations are accounted for by applying the acquisition method. Identifiable assets acquired and liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. Acquisition-related costs are recognised as expenses in the periods in which the costs are incurred and the services are received.

Any contingent consideration to be transferred by the acquirer will be recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which are deemed to be an asset or liability will be recognised in profit or loss.

In business combinations achieved in stages, previously held equity interests in the acquiree are remeasured to fair value at the acquisition date and any corresponding gain or loss is recognised in profit or loss.

The Group elects for each individual business combination, whether non-controlling interest in the acquiree (if any), that are present ownership interests and entitle their holders to a proportionate share of net assets in the event of liquidation, is recognised on the acquisition date at fair value, or at the non-controlling interest's proportionate share of the acquiree's identifiable net assets. Other components of non-controlling interests are measured at their acquisition date fair value, unless another measurement basis is required by another FRS.

Any excess of the sum of the fair value of the consideration transferred in the business combination, the amount of non-controlling interest in the acquiree (if any), and the fair value of the Group's previously held equity interest in the acquiree (if any), over the net fair value of the acquiree's identifiable assets and liabilities is recorded as goodwill. In instances where the latter amount exceeds the former, the excess is recognised as gain on bargain purchase in profit or loss on the acquisition date.

**2.5 Transactions with non-controlling interests**

Non-controlling interest represents the equity in subsidiaries not attributable, directly or indirectly, to owners of the Company, and are represented separately in the consolidated statement of comprehensive income and within equity in the consolidated balance sheet, separately from equity attributable to owners of the Company.

Changes in the Company's ownership interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions. In such circumstances, the carrying amounts of the controlling and non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiary. Any difference between the amount by which the non-controlling interest is adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to owners of the Company.

**2.6 Foreign currency**

The financial statements are presented in Singapore Dollars, which is also the Company's functional currency. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency.

**(a) Transactions and balances**

Transactions in foreign currencies are recorded on initial recognition in the functional currencies of the Company and its subsidiaries and are recorded on initial recognition in the functional currencies at exchange rates approximating those ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the end of the reporting period. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was measured.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

2.6 *Foreign currency (Cont'd)*

## (a) Transactions and balances (Cont'd)

Exchange differences arising on the settlement of monetary items or on translating monetary items at the end of reporting period are recognised in profit or loss except for exchange differences arising on monetary items that form part of the Group's net investment in foreign operations, which are recognised initially in other comprehensive income and accumulated under foreign currency translation reserve in equity. The foreign currency translation reserve is reclassified from equity to profit or loss of the Group on disposal of the foreign operation.

## (b) Consolidated financial statements

For consolidation purpose, the assets and liabilities of foreign operations are translated into SGD at the rate of exchange ruling at the end of the reporting period and their profit or loss are translated at the exchange rates prevailing at the date of the transactions. The exchange differences arising on the translation are recognised in other comprehensive income. On disposal of a foreign operation, the component of other comprehensive income relating to that particular foreign operation is recognised in profit or loss.

In the case of a partial disposal without loss of control of a subsidiary that includes a foreign operation, the proportionate share of the cumulative amount of the exchange differences are re-attributed to non-controlling interest and are not recognised in profit or loss. For partial disposals of associates or jointly controlled entities that are foreign operations, the proportionate share of the accumulated exchange differences is reclassified to profit or loss.

2.7 *Property, plant and equipment*

All items of property, plant and equipment are initially recorded at cost. Subsequent to recognition, property, plant and equipment are measured at cost less accumulated depreciation and any accumulated impairment losses. The cost includes the cost of replacing part of the property, plant and equipment and borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying property, plant and equipment. The accounting policy for borrowing costs is set out in Note 2.20. The cost of an item of property, plant and equipment is recognised as an asset if, and only if, it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably.

When significant parts of property, plant and equipment are required to be replaced in intervals, the Group recognises such parts as individual assets with specific useful lives and depreciation, respectively. Likewise, when a major inspection is performed, its cost is recognised in the carrying amount of the plant and equipment as a replacement if the recognition criteria are satisfied. All other repair and maintenance costs are recognised in profit or loss as incurred.

Depreciation is computed on a straight-line basis to allocate the depreciable amount over the estimated useful lives of the asset as follows:

Freehold properties	- 50 years
Leasehold properties	- over remaining period of lease (subject to a maximum of 50 years)
Motor vehicles	- 5 to 10 years
Furniture, fittings and office equipment	- 1 to 20 years
Plant and machinery	- 3 to 15 years

Construction in progress are not depreciated as these assets are not available for use.



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)****2.7 *Property, plant and equipment (Cont'd)***

The carrying values of property, plant and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable.

The residual value, useful life and depreciation method are reviewed at each financial year-end, and adjusted prospectively, if appropriate.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on de-recognition of the asset is included in profit or loss in the year the asset is derecognised.

**2.8 *Investment properties***

Investment properties are properties that are either owned by the Group or leased under a finance lease that are held to earn rentals or for capital appreciation, or both, rather than for use in the production or supply of goods or services, or for administrative purposes; or for sale in the ordinary course of business. Investment properties comprise completed investment properties and properties that are being constructed or developed for future use as investment properties. Properties held under operating leases are classified as investment properties when the definition of an investment property is met.

Plant and machinery included under investment properties are initially measured at cost and subsequently carried at cost less accumulated depreciation and accumulated impairment losses. Depreciation is calculated on plant and machinery using a straight-line method to allocate the depreciable amounts over the estimated useful lives ranging from 3 to 15 years.

Investment properties are initially measured at cost and subsequently carried at cost less accumulated depreciation and accumulated impairment losses, similar to the policy for property, plant and equipment. Depreciation is calculated using a straight-line method to allocate the depreciable amounts over the estimated useful lives of over 50 years for freehold properties, and the remaining period of lease or a maximum of 50 years, whichever is lower for leasehold properties. The residual values, useful lives and depreciation method of investment properties are reviewed, and adjusted as appropriate, at end of each reporting period. The effects of any revision are included in profit or loss when the changes arise.

Investment properties are derecognised when either they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognised in profit or loss in the year of retirement or disposal.

Transfers are made to or from investment property only when there is a change in use. As the Group uses the cost model, transfers between investment property, owner-occupied property and inventories do not change the carrying amount of the property transferred and they do not change the cost of that property for measurement or disclosure purposes.

**2.9 *Impairment of non-financial assets***

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount.

An asset's recoverable amount is the higher of an asset's or cash-generating unit's fair value less costs of disposal and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset or cash-generating unit exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows expected to be generated by the asset are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs of disposal, recent market transactions are taken into account, if available. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples or other available fair value indicators.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

## 2.9 Impairment of non-financial assets (Cont'd)

Impairment losses of continuing operations are recognised in profit or loss in those expense categories consistent with the function of the impaired asset, except for assets that are previously revalued where the revaluation was taken to other comprehensive income. In this case, the impairment is also recognised in other comprehensive income up to the amount of any previous revaluation.

A previously recognised impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increase cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised previously. Such reversal is recognised in profit or loss unless the asset is measured at revalued amount, in which case the reversal is treated as a revaluation increase in other comprehensive income.

2.10 *Subsidiaries*

A subsidiary is an investee that is controlled by the Group. The Group controls an investee when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

In the Company's separate financial statements, investments in subsidiaries are accounted for at cost less any impairment losses.

2.11 *Joint Ventures*

Joint ventures are entities over which the Group has joint control as a result of contractual arrangements, and rights to the net assets of the entities.

The Group account for its investments in joint ventures using the equity method from the date on which it becomes a joint venture.

On acquisition of the investment, any excess of the cost of the investment over the Group's share of the net fair value of the investee's identifiable assets and liabilities is accounted as goodwill and is included in the carrying amount of the investment. Any excess of the Group's share of the net fair value of the investee's identifiable assets and liabilities over the cost of the investment is included as income in the determination of the entity's share of the joint venture's profit or loss in the period in which the investment is acquired.

Under the equity method, the investment in joint ventures are carried in the balance sheet at cost plus post-acquisition changes in the Group's share of net assets of the joint ventures. The profit or loss reflects the share of results of the operations of the joint ventures. Distributions received from joint ventures reduce the carrying amount of the investment. Where there has been a change recognised in other comprehensive income by the joint venture, the Group recognises its share of such changes in other comprehensive income. Unrealised gains and losses resulting from transactions between the Group and joint venture are eliminated to the extent of the interest in the joint ventures.

When the Group's share of losses in the joint venture equals or exceeds its interest in the joint venture, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the joint venture.

After application of the equity method, the Group determines whether it is necessary to recognise an additional impairment loss on the Group's investment in joint ventures. The Group determines at the end of each reporting period whether there is any objective evidence that the investment in the joint venture is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the joint venture and its carrying value and recognises the amount in profit or loss.

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)****2.11 Joint Ventures (Cont'd)**

The financial statements of the joint ventures are prepared as the same reporting date as the Company. Where necessary, adjustments are made to bring the accounting policies in line with those of the Group.

In the Company's balance sheet, the investments in joint ventures have been accounted for using the equity method as the Company has early adopted the Amendments to FRS 27 Equity Method in Separate Financial Statements since financial year ended 31 December 2014.

**2.12 Financial instruments****(a) Financial assets****Initial recognition and measurement**

Financial assets are recognised when, and only when, the Group becomes a party to the contractual provisions of the financial instrument. The Group determines the classification of its financial assets at initial recognition.

When financial assets are recognised initially, they are measured at fair value, plus, in the case of financial assets not at fair value through profit or loss, directly attributable transaction costs.

**Subsequent measurement**

The subsequent measurement of financial assets depends on their classification as follows:

**(i) Financial assets at fair value through profit or loss**

Financial assets at fair value through profit or loss include financial assets held for trading. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. This category includes derivative financial instruments entered into by the Group.

Derivatives, including separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments.

Subsequent to initial recognition, financial assets at fair value through profit or loss are measured at fair value. Any gains or losses arising from changes in fair value of the financial assets are recognised in profit or loss. Net gains or net losses on financial assets at fair value through profit or loss include exchange differences.

Derivatives embedded in host contracts are accounted for as separate derivatives and recorded at fair value if their economic characteristics and risks are not closely related to those of the host contracts and the host contracts are not measured at fair value with changes in fair value recognised in profit or loss. These embedded derivatives are measured at fair value with changes in fair value recognised in profit or loss. Reassessment only occurs if there is a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required.

**(ii) Loans and receivables**

Non-derivative financial assets with fixed or determinable payments that are not quoted in an active market are classified as loans and receivables. Subsequent to initial recognition, loans and receivables are measured at amortised cost using the effective interest method, less impairment. Gains and losses are recognised in profit or loss when the loans and receivables are derecognised or impaired, and through the amortisation process.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

2.12 *Financial instruments (Cont'd)*

## (a) Financial assets (Cont'd)

**De-recognition**

A financial asset is derecognised where the contractual right to receive cash flows from the asset has expired. On de-recognition of a financial asset in its entirety, the difference between the carrying amount and the sum of the consideration received and any cumulative gain or loss that had been recognised in other comprehensive income is recognised in profit or loss.

**Regular way purchase or sale of a financial asset**

All regular way purchases and sales of financial assets are recognised or derecognised on the trade date i.e., the date that the Group commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace concerned.

## (b) Financial liabilities

**Initial recognition and measurement**

Financial liabilities are recognised when, and only when, the Group becomes a party to the contractual provisions of the financial instrument. The Group determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognised initially at fair value plus in the case of financial liabilities not at fair value through profit or loss, directly attributable transaction costs.

**Subsequent measurement**

## (i) Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading. Financial liabilities are classified as held for trading if they are acquired for the purpose of selling in the near term. This category includes derivative financial instruments entered into by the Group that are not designated as hedging instruments in hedge relationships. Separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments.

Subsequent to initial recognition, financial liabilities at fair value through profit or loss are measured at fair value. Any gains or losses arising from changes in fair value of the financial liabilities are recognised in profit or loss.

(ii) *Financial liabilities at amortised cost*

After initial recognition, financial liabilities are subsequently measured at amortised cost using the effective interest method. Gains and losses are recognised in profit or loss when the liabilities are derecognised, and through the amortisation process.

**De-recognition**

A financial liability is de-recognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a de-recognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in profit or loss.

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 2.13 Impairment of financial assets

The Group assesses at each reporting date whether there is any objective evidence that a financial asset is impaired.

#### Financial assets carried at amortised cost

For financial assets carried at amortised cost, the Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be recognised are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss on financial assets carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the financial asset's original effective interest rate.

If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account. The impairment loss is recognised in profit or loss.

When the asset becomes uncollectible, the carrying amount of impaired financial assets is reduced directly or if an amount was charged to the allowance account, the amounts charged to the allowance account are written off against the carrying value of the financial asset.

To determine whether there is objective evidence that an impairment loss on financial assets has been incurred, the Group considers factors such as the probability of insolvency or significant financial difficulties of the debtor and default or significant delay in payments.

If in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed to the extent that the carrying amount of the asset does not exceed its amortised cost at the reversal date. The amount of reversal is recognised in profit or loss.

The Group does not have any financial assets carried at cost and available-for-sale financial assets.

### 2.14 *Cash and cash equivalents*

Cash and cash equivalents comprise cash at bank and on hand, demand deposits, and short-term, highly liquid investments that are readily convertible to known amount of cash and which are subject to an insignificant risk of changes in value. These also include bank overdrafts that form an integral part of the Group's cash management.

### 2.15 *Construction contracts*

Contract revenue and contract costs are recognised as revenue and expenses respectively by reference to the stage of completion of the contract activity at the end of the reporting period (the percentage of completion method), when the outcome of a construction contract can be estimated reliably.

When the outcome of a construction contract cannot be estimated reliably (principally during the early stages of a contract), contract revenue is recognised only to the extent of contract costs incurred that are likely to be recoverable and contract costs are recognised as expense in the period in which they are incurred.

An expected loss on the construction contract is recognised as an expense immediately when it is probable that total contract costs will exceed total contract revenue.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

2.15 *Construction contracts (Cont'd)*

In applying the percentage of completion method, revenue recognised corresponds to the total contract revenue (as defined below) multiplied by the actual completion rate based on the proportion of total contract cost (as defined below) incurred to date and the estimated costs to complete.

Contract revenue - Contract revenue corresponds to the initial amount of revenue agreed in the contract and any variations in contract work, claims and incentive payments to the extent that it is probable that they will result in revenue and they are capable of being reliably measured.

Contract costs - Contract costs include costs that relate directly to the specific contract and costs that are attributable to contract activity in general and can be allocated to the contract. Costs that relate directly to a specific contract comprise: site labour costs (including site supervision); costs of materials used in construction; depreciation of equipment used on the contract; costs of design, and technical assistance that is directly related to the contract.

The Group's contracts are typically negotiated for the construction of a single asset or a group of assets which are closely interrelated or interdependent in terms of their design, technology and function. In certain circumstances, the percentage of completion method is applied to the separately identifiable components of a single contract or group of contracts together in order to reflect the substance of a contract or a group of contracts.

Assets covered by a single contract are treated separately when:

- Separate proposals have been submitted for each asset
- Each asset has been subject to separate negotiation and the contractor and customer have been able to accept or reject that part of the contract relating to each asset
- The costs and revenues of each asset can be identified

A group of contracts are treated as a single construction contract when:

- The group of contracts are negotiated as a single package; the contracts are so closely interrelated that they are, in effect, part of a single project with an overall profit margin
- The contracts are performed concurrently or in a continuous sequence

The stage of completion is determined by reference to professional surveys of work performed.

2.16 *Development properties/completed properties for sale*

Development properties/completed properties for sale are properties acquired or being constructed for sale in the ordinary course of business, rather than to be held for the Group's own use, rental or capital appreciation.

Development properties/completed properties for sale are held as inventories and are measured at the lower of cost and net realisable value.

The costs of development properties/completed properties for sale include:

- Freehold rights for land;
- Amounts paid to contractors for construction; and
- Borrowing costs, planning and design costs, costs of site preparation, professional fees for legal services, property transfer taxes, construction overheads and other related costs.



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 2.16 *Development properties/completed properties for sale (Cont'd)*

Non-refundable commissions paid to sales or marketing agents on the sale of real estate units are expensed when incurred.

Net realisable value of development properties/completed properties for sale is the estimated selling price in the ordinary course of the business, based on market prices at the end of the reporting period and discounted for the time value of money if material, less the estimated costs of completion and the estimated costs necessary to make the sale.

The costs of development properties/completed properties for sale recognised in profit or loss on disposal are determined with reference to the specific costs incurred on the property sold and an allocation of any non-specific costs based on the relative size of the property sold.

### 2.17 *Inventories*

Inventories, comprising consumables which include smart cards, spare parts and hotel supplies, are stated at the lower of cost and net realisable value. Cost is determined on a first-in first-out basis and includes all costs in bringing the inventories to their present location and condition. Allowance is made, where necessary, for obsolete, slow-moving and defective inventories. Net realisable value is the lower of cost and net selling price.

### 2.18 *Provisions*

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and the amount of the obligation can be estimated reliably.

Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of economic resources will be required to settle the obligation, the provision is reversed. If the effect of the time value of money is material, provisions are discounted using a current pre tax rate that reflects where appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

### 2.19 *Financial guarantee*

A financial guarantee contract is a contract that requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument.

Financial guarantees are recognised initially as a liability at fair value, adjusted for transaction costs that are directly attributable to the issuance of the guarantee. Subsequent to initial recognition, financial guarantees are recognised as income in profit or loss over the period of the guarantee. If it is probable that the liability will be higher than the amount initially recognised less amortisation, the liability is recorded at the higher amount with the difference charged to profit or loss.

### 2.20 *Borrowing costs*

Borrowing costs are capitalised as part of the cost of a qualifying asset if they are directly attributable to the acquisition and construction of that asset. Capitalisation of borrowing costs commences when the activities to prepare the asset for its intended use or sale are in progress and the expenditures and borrowing costs are being incurred. Borrowing costs are capitalised until the assets are substantially completed for their intended use. All other borrowing costs are expensed in the period they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

2.20 *Borrowing costs (Cont'd)*

Capitalisation of borrowing costs is suspended during the extended periods in which active development is interrupted. Capitalisation of borrowing costs ceases on issue of the Temporary Occupation Permit. The capitalisation rate is determined by reference to the actual rate payable on borrowings for that asset, weighted as applicable.

## 2.21 Employee benefits

## (a) Defined contribution plans

The Singapore companies make contributions to the Central Provident Fund scheme in Singapore, a defined contribution pension scheme. Contributions to the defined contribution pension scheme are recognised as an expense in the period in which the related service is performed.

## (b) Employee leave entitlement

Employee entitlements to annual leave are recognised as a liability when they accrue to employees. The estimated liability for leave is recognised for services rendered by employees up to the end of the reporting period.

## (c) Performance share plan

The Group operates share-based compensation plan. The fair value of the employee services received in exchange for the grant of performance shares is recognised as an expense in the profit or loss with a corresponding increase in the share plan reserve over the vesting period. The total amount to be recognised over the vesting period is determined by reference to the fair values of the performance shares granted at the respective dates of the grant which taken into account market conditions and non-vesting conditions.

At each reporting date, the Group revises its estimates of the number of share plan awards that are expected to vest on the vesting dates, and recognises the impact of the revision of the estimates in the profit or loss, with a corresponding adjustment to the employee share reserve over the remaining vesting plan.

2.22 *Leases*

## (a) As lessee

Finance leases which transfer to the Group substantially all the risks and rewards incidental to ownership of the leased item, are capitalised at the inception of the lease at the fair value of the leased asset or, if lower, at the present value of the minimum lease payments. Any initial direct costs are also added to the amount capitalised. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged to profit or loss. Contingent rents, if any, are charged as expenses in the periods in which they are incurred.

Capitalised leased assets are depreciated over the shorter of the estimated useful life of the asset and the lease term, if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term.

Operating lease payments are recognised as an expense in profit or loss on a straight-line basis over the lease term. The aggregate benefit of incentives provided by the lessor is recognised as a reduction of rental expense over the lease term on a straight-line basis.

## (b) As lessor

Leases where the Group does not transfer substantially all the risks and rewards of ownership of the assets are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognised over the leased term on the same bases as rental income. The accounting policy for rental income is set out in Note 2.24(e). Contingent rents are recognised as revenue in the period in which they are earned.

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 2.23 *Investment properties held for sale*

Investment properties are transferred to assets held for sale when it is expected that the carrying amount will be recovered principally through sale rather than from continuing use. For this to be the case, the property must be available for immediate sale in its present condition subject only to terms that are usual and customary for sales of such property and its sale must be highly probable.

For the sale to be highly probable, the following criteria must be met:-

- The board must be committed to a plan to sell the property and an active programme to locate a buyer and complete the plan must have been initiated;
- The property must be actively marketed for sale at a price that is reasonable in relation to its current fair value; and
- The sale should be expected to qualify for recognition as a completed sale within one year from the date of classification.

### 2.24 *Revenue*

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured regardless of when the payment is made. Revenue is measured at the fair value of consideration received or receivable, taking into account contractually defined terms of payment and excluding taxes or duty.

#### (a) **Project revenue arising from construction contracts**

Revenue from contracts is recognised on the percentage of completion method based on the progress of the contract work, as determined based on surveys/certifications of work done. Accounting policy for recognising construction contracts is stated in Note 2.15.

#### (b) **Sale of completed development properties**

A completed development property is regarded as sold when the significant risks and returns have been transferred to the buyer.

#### (c) **Sale of development properties under construction**

Where development property is under construction and agreement has been reached to sell such property when construction is completed, the Directors consider whether the contract comprises:

- A contract to construct a property; or
  - A contract for the sale of completed property.
- (I) Where a contract is judged to be for the construction of a property, revenue is recognised using the percentage of completion method as construction progresses.
- (II) Where a contract is judged to be for sale of a completed property, revenue is recognised when the significant risks and rewards of ownership of the real estate have been transferred to the buyer (i.e revenue is recognised using the completed contract method).
- (i) If, however, the legal terms of the contract are such that the construction represents the continuous transfer of work in progress to the purchaser, the percentage of completion method of revenue recognition is applied and revenue is recognised as work progresses.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

2.24 *Revenue (Cont'd)*

## (c) Sale of development properties under construction (Cont'd)

- (ii) In Singapore context, INT FRS 115 includes an accompanying note on application of INT FRS115 in Singapore which requires the percentage of completion method of revenue recognition to be applied for the sale of private residential properties in Singapore prior to completion of properties that are regulated under Singapore Housing Developers (Control and Licensing) Act (Chapter 130) and uses the standard form of sale and purchase agreements (SPAs) prescribed in the Housing Developers Rules. The accompanying note to INT FRS 115 does not address the accounting treatment for other SPAs, including SPAs with a Deferred Payment Scheme feature in Singapore.

In the above situations (i) and (ii), the percentage of work completed is measured by reference to professional surveys of work performed.

## (d) Dividend income

Dividend income is recognised when the Group's right to receive payment is established.

## (e) Rental income

Rental income arising from operating leases is accounted for on a straight-line basis over the lease terms. The aggregate costs of incentive provided to lessees are recognised as a reduction of rental income over the lease term on a straight-line basis.

## (f) Interest income

Interest income is recognised using the effective interest method.

## (g) Hotel income

Hotel room revenue is recognised based on room occupancy while other hotel related revenue is recognised when the goods are delivered or the services are rendered to the customers.

## (h) Leisure income

Revenue from leisure activities are recognised when services are provided or goods consumed.

## (i) Management fee and other operating income

Management fee and other operating income are recognised on accrual basis.

2.25 *Taxes*

## (a) Current income tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the end of the reporting period in countries where the Group operates and generates taxable income.

Current income tax are recognised in profit or loss except to the extent that the tax relates to items recognised outside profit or loss, either in other comprehensive income or directly in equity. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 2.25 Taxes (Cont'd)

#### (b) Deferred tax

Deferred tax is provided using the liability method on temporary differences at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- Where the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- In respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint venture, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry-forward of unused tax credits and unused tax losses can be utilised except:

- Where the deferred tax asset relating to the deductible temporary differences arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- In respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at the end of each reporting period and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the end of each reporting period.

Deferred tax relating to items recognised outside profit or loss is recognised outside profit or loss. Deferred tax items are recognised in correlation to the underlying transaction either in other comprehensive income or directly in equity and deferred tax arising from a business combination is adjusted against goodwill on acquisition.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current income tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)****2.25 Taxes (Cont'd)****(c) Sales tax**

Revenues, expenses and assets are recognised net of the amount of sales tax except:

- Where the sales tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the sales tax is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- Receivables and payables that are stated with the amount of sales tax included.

The net amount of sales tax recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the balance sheet.

**2.26 Segment reporting**

For management purposes, the Group is organised into operating segments based on their products and services which are independently managed by the respective segment managers responsible for the performance of the respective segments under their charge. The segment managers report directly to the management of the Company who regularly review the segment results in order to allocate resources to the segments and to assess the segment performance. Additional disclosures on each of these segments are shown in Note 39, including the factors used to identify the reportable segments and the measurement basis of segment information.

**2.27 Share capital and share issue expenses**

Proceeds from issuance of ordinary shares are recognised as share capital in equity. Incremental costs directly attributable to the issuance of ordinary shares are deducted against share capital.

**2.28 Treasury shares**

The Group's own equity instruments, which are reacquired (treasury shares) are recognised at cost and deducted from equity. No gain or loss is recognised in profit or loss on the purchase, sale, issue or cancellation of the Group's own equity instruments. Any difference between the carrying amount of treasury shares and the consideration received, if reissued, is recognised directly in equity. Voting rights related to treasury shares are nullified for the Group and no dividends are allocated to them respectively.

**2.29 Contingencies**

A contingent liability is:

- (a) a possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group; or
- (b) a present obligation that arises from past events but is not recognised because:
  - (i) It is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation; or
  - (ii) The amount of the obligation cannot be measured with sufficient reliability.

A contingent asset is a possible asset that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group.

Contingent liabilities and assets are not recognised on the balance sheet of the Group, except for contingent liabilities assumed in a business combination that are present obligations and which the fair values can be reliably determined.



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 2.30 *Related parties*

A related party is defined as follows:

- (a) A person or a close member of that person's family is related to the Group and Company if that person:
  - (i) has control, or joint control over the Company;
  - (ii) has significant influence over the Company; or
  - (iii) is a member of the key management personnel of the Group or Company or of a parent of the Company.
- (b) An entity is related to the Group and the Company if any of the following conditions applies:
  - (i) the entity and the Company are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others);
  - (ii) one entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member);
  - (iii) both entities are joint ventures of the same third party;
  - (iv) one entity is a joint venture of a third entity and the other entity is an associate of the third entity;
  - (v) the entity is a post-employment benefit plan for the benefit of the employees of either the Company or an entity related to the Company. If the Company is itself such a plan, the sponsoring employers are also related to the Company;
  - (vi) the entity is controlled or jointly controlled by a person identified in (a); or
  - (vii) a person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

### 2.31 *Other investments*

Quoted investments and unquoted investments are classified as financial assets at fair value through profit or loss.

The accounting policies for the aforementioned categories of financial assets are stated in Note 2.12.

### 2.32 *Hedge accounting*

The Group applies hedge accounting for certain hedging relationships which qualify for hedge accounting.

For the purpose of hedge accounting, hedges are classified as:

- fair value hedges when hedging the exposure to changes in the fair value of a recognised asset or liability or an unrecognised firm commitment;
- cash flow hedges when hedging exposure to variability in cash flows that is either attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction or the foreign currency risk in an unrecognised firm commitment; or
- hedges of a net investment in a foreign operation.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

2.32 *Hedge accounting (Cont'd)*

At the inception of a hedging relationship, the Group formally designates and documents the hedging relationship to which the Group wishes to apply hedge accounting and the risk management objective and strategy for undertaking the hedge. The documentation includes identification of the hedging instrument, the hedged item or transaction, the nature of the risk being hedged and how the entity will assess the effectiveness of changes in the hedging instrument's fair value in offsetting the exposure to changes in the hedged item's fair value or cash flows attributable to the hedged risk. Such hedges are expected to be highly effective in achieving offsetting changes in fair value or cash flows and are assessed on an ongoing basis to determine that they actually have been highly effective throughout the financial reporting periods for which they were designated.

Hedges which meet the strict criteria for hedge accounting are accounted for as follows:

Hedges of a net investment

Hedges of a net investment in a foreign operation, including a hedge of a monetary item that is accounted for as part of the net investment, are accounted for in a way similar to cash flow hedges. Gains or losses on the hedging instrument relating to the effective portion of the hedge are recognised as other comprehensive income while any gains or losses relating to the ineffective portion are recognised in profit or loss. On disposal of the foreign operation, the cumulative value of any such gains or losses recorded in equity is transferred to profit or loss.

The Group uses a forward currency contract as a hedge of its exposure to foreign exchange risk on its investments in foreign subsidiaries.

2.33 *Non-current assets held for sale and discontinued operations*

Non-current assets and disposal groups classified as held for sale are measured at the lower of their carrying amount and fair value less costs to sell. Non-current assets and disposal groups are classified as held for sale if their carrying amounts will be recovered principally through a sale transaction rather than through continuing use. A component of the Group is classified as a 'discontinued operation' when the criteria to be classified as held for sale have been met or it has been disposed of and such a component represents a separate major line of business or geographical area of operations or is part of a single coordinated plan to dispose of a separate major line of business or geographical area of operations.

Property, plant and equipment and investment properties once classified as held for sale are not depreciated or amortised.

## 3. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES

The preparation of the Group's consolidated financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities at the end of each reporting period. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in the future periods.

3.1 *Judgments made in applying accounting policies*

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognised in the consolidated financial statements:

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 3. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES (CONT'D)

### 3.1 *Judgments made in applying accounting policies (Cont'd)*

#### (i) Income taxes

The Company has adopted group relief since Year of Assessment 2003. Significant judgement is involved in determining the Group provision for income taxes. There are certain transactions and computations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognises liabilities for expected tax issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recognised, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made. The carrying amount of the Company's tax payables at 31 December 2016 was \$81,000 (2015: \$411,000). Whereas, the carrying amount of the Group's tax payables, deferred tax assets and deferred tax liabilities at 31 December 2016 was \$2,072,372 (2015: \$10,431,755), \$2,962,703 (2015: \$12,477,734) and \$84,419,032 (2015: \$85,794,239), respectively.

#### (ii) Classification between investment properties and owner-occupied properties

The Group determines whether a property qualifies as an investment property, and has developed criteria in making that judgement. Investment property is defined in Note 2.8. The Group considers whether a property generates cash flows largely independently of the other assets held by the Group. Some properties comprise a portion that is held to earn rentals or for capital appreciation and another portion that is held for use in the production or supply of goods or services or for administrative purposes. If these portions could be sold separately or leased out separately under a finance lease, the Group accounts for the portions separately. If the portions could not be sold separately, the property is an investment property only if an insignificant portion is held for use in the production or supply of goods or services or for administrative purposes. Judgement is made on an individual property basis to determine whether ancillary services are so significant that a property does not qualify as an investment property.

#### (iii) Classification between completed properties for sale and investment properties

Significant judgement is made by management in determining whether a property is designated as a property for sale or investment property. The Group considers its intention for holding the properties at the early development stage of the related properties. During the course of construction, the related properties under construction are accounted for as development properties as the properties are intended for sale after completion. Upon completion of construction, development properties are transferred to completed properties for sale and are stated as cost. Despite certain units being leased out to third parties during the year, the leases are intended to increase the possibility of selling the properties rather than to earn rental income on a continuing basis, and the properties are not held for capital appreciation. The Group's intention to sell the property after completion has not changed as the properties continue to be held exclusively with the view to subsequent disposal in the ordinary course of business.

### 3.2 *Key sources of estimation uncertainty*

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of each reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below. The Group based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

## 3. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES (CONT'D)

## 3.2 Key sources of estimation uncertainty (Cont'd)

## (i) Impairment of loans and receivables

The Group assesses at the end of each reporting period whether there is any objective evidence that a financial asset is impaired. To determine whether there is objective evidence of impairment, the Group considers factors such as the probability of insolvency or significant financial difficulties of the debtor and default or significant delay in payments.

Where there is objective evidence of impairment, the amount and timing of future cash flows are estimated based on the historical loss experience for assets with similar credit risk characteristics. The carrying amount of the Group's loans and receivable at the reporting period is disclosed in Note 17 to the financial statements. The allowances for impairment are disclosed in Note 17 and Note 18 to the financial statements.

A 10% decrease in the present value of estimated future cash flows from management's estimates will increase the Company's allowance for impairment of amounts due from subsidiaries by approximately \$1,160,000 (2015: \$1,526,000), but will have no significant impact on the carrying value of the Group's receivables as full allowance was made for trade receivables with objective evidence of impairment.

## (ii) Estimation of net realisable value of completed properties for sale and development properties

Completed properties for sale and development properties are stated at the lower of cost and net realisable value. Net realisable value of completed properties for sale and development properties is the estimated selling price in the ordinary course of the business, based on market prices at the end of reporting period and discounted for the time value of money if material, less the estimated costs of completion and the estimated cost necessary to make the sale.

The carrying amounts of the Group's development properties and completed properties for sale as at 31 December 2016 were \$150,927,028 (2015: \$60,947,077) and \$52,681,302 (2015: \$124,276,097), respectively. A 5% decrease in selling price will not affect the carrying amounts of development properties.

## (iii) Impairment of investment properties and property, plant and equipment

The Group carries its investment properties and property, plant and equipment at cost less accumulated depreciation and accumulated impairment, with excess of carrying value over fair values being recognised as impairment in profit or loss.

The Group engaged real estate valuation experts to assess fair value as at 31 December 2016. The fair values of investment properties and property, plant and equipment are determined by independent real estate valuation experts using recognised valuation techniques. These techniques comprise both the Comparison method and the Investment method.

The carrying amounts of the investment properties and property, plant and equipment as at 31 December 2016 are \$171,494,282 (2015: \$223,511,239) and \$727,107,068 (2015: \$712,679,192), respectively. The fair value of the investment properties is approximately \$203,893,000 (2015: \$258,302,000).

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 4. REVENUE

Group	2016	2015
	\$	\$
Revenue is analysed as follows:		
Revenue from sale of completed development properties	4,005,224	17,530,067
Rental revenue from investment properties and property, plant and equipment	28,201,752	36,607,739
Revenue from hotel operations	43,318,221	46,100,837
Revenue from leisure business	7,200,853	7,541,021
	<u>82,726,050</u>	<u>107,779,664</u>

## 5. OTHER INCOME

Group	2016	2015
	\$	\$
Miscellaneous income	4,215,941	4,865,205
Gain on disposal of property, plant and equipment	65,822	71,193
Gain on disposal of investment properties held for sale	12,275,881	1,157,319
Gain on disposal of investments	125,457	39,578
Gain on disposal of subsidiaries [Note 14(b)(i),(ii)]	46,428,302	-
Impairment of trade receivables written back (Note 17)	-	20,793
	<u>63,111,403</u>	<u>6,154,088</u>

## 6. FINANCIAL INCOME/(COST)

Group	2016	2015
	\$	\$
Interest income		
- fixed deposits	154,303	148,710
- unquoted investments	1,268,293	203,500
- others	439,291	296,377
Financial income	<u>1,861,887</u>	<u>648,587</u>
Interest expense		
- bank term loans	(6,949,496)	(9,670,332)
- obligations under finance leases	(2,693)	(1,520)
- medium term notes	(3,711,506)	(5,462,500)
- interest rate swap	(455,608)	(1,256,045)
	<u>(11,119,303)</u>	<u>(16,390,397)</u>
Less: interest expenses capitalised in development properties (Note 23)	<u>221,766</u>	<u>345,602</u>
Financial expenses	<u>(10,897,537)</u>	<u>(16,044,795)</u>

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 7. EMPLOYEE BENEFITS EXPENSE

Group	2016	2015
	\$	\$
Wages, salaries and bonuses	19,989,920	18,845,148
Central Provident Fund contributions	1,684,856	1,603,747
Other staff costs	2,538,046	2,542,625
Casual labour	462,968	420,096
	<u>24,675,790</u>	<u>23,411,616</u>

Employee benefits include Compensation of key management personnel as disclosed in Note 32(b).

## 8. FAIR VALUE CHANGES IN FINANCIAL INSTRUMENTS

Group	2016	2015
	\$	\$
Fair value changes in derivative instruments	1,095,613	1,867,616
Fair value changes in held-for-trading investments [Note 20(vi)]	792,761	(6,119,739)
	<u>1,888,374</u>	<u>(4,252,123)</u>

## 9. OTHER EXPENSES

Group	2016	2015
	\$	\$
Audit fees paid to the		
- auditor of the Company	254,923	286,017
- other auditors	68,461	135,770
Non-audit fees paid to the		
- auditor of the Company	35,126	129,439
- other auditors	21,608	34,978
Bad debt – trade	58,247	292
Bad debt recovered – trade	(6,204)	(4,488)
Directors' fees	145,000	136,000
Early lease termination fee	407,320	3,618,720
Hotel consumables	2,716,882	2,806,224
Impairment of trade receivables (Note 17)	430,842	30,125
Impairment loss on investment property (Note 13)	5,024,326	2,439,466
Loss on disposal of subsidiary [Note 14(b)(iii)]	-	446,573
Marketing and distribution expenses	5,530,289	6,610,523
Operating lease expense [Note 33(c)]	3,464,874	3,390,332
Professional fees	660,988	953,126
Property related management fees	1,778,111	2,018,115
Property related taxes	3,738,915	4,753,445
Property, plant and equipment written off	15,601	299,186
Qualifying certificate extension premium	533,419	-
Upkeep and maintenance expenses of properties	11,485,106	13,530,422
Others	2,726,733	2,515,219
	<u>39,090,567</u>	<u>44,129,484</u>

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 10. INCOME TAX EXPENSE/(CREDIT)

Major components of income tax expense/(credit)

The major components of income tax expense/(credit) for the years ended 31 December 2016 and 2015 are:

Group	2016	2015
	\$	\$
<b>Current income tax</b>		
Current income taxation	2,445,202	12,589,239
Over provision in respect of prior years	(1,228,540)	(1,358,992)
	<u>1,216,662</u>	<u>11,230,247</u>
<b>Deferred income tax</b>		
Origination and reversal of temporary differences	8,097,700	(13,143,326)
Over provision in respect of prior years	(20,339)	(1,643,775)
	<u>8,077,361</u>	<u>(14,787,101)</u>
Income tax expense/(credit) recognised in profit or loss	<u>9,294,023</u>	<u>(3,556,854)</u>

Relationship between tax expense/(credit) and accounting profit/(loss)

A reconciliation between tax expense/(credit) and the product of accounting profit/(loss) multiplied by the applicable corporate tax rate for the years ended 31 December 2016 and 2015 is as follows:

Group	2016	2015
	\$	\$
Profit/(loss) before tax	<u>54,713,251</u>	<u>(10,776,333)</u>
Tax at the domestic rate applicable to results in the countries where the Group operates	13,133,883	(2,460,589)
Income not subject to taxation <sup>(1)</sup>	(5,160,465)	(486,696)
Non-deductible expenses <sup>(2)</sup>	2,488,297	2,606,114
Deferred tax assets not recognised	512,935	2,083,675
Over provision of current taxation in respect of prior years	(1,228,540)	(1,358,992)
Over provision of deferred tax in respect of prior years	(20,339)	(1,643,775)
Utilisation of previously unrecognised tax losses and unutilised capital allowances	(78,071)	(1,617,646)
Effect of partial tax exemption	(372,660)	(393,324)
Others	<u>18,983</u>	<u>(285,621)</u>
Income tax expense/(credit) recognised in profit or loss	<u>9,294,023</u>	<u>(3,556,854)</u>

(1) This relates to non-taxable income occurred in the ordinary course of business. The increase was mainly due to capital gain of \$26,461,913 on disposal of a subsidiary, Cavenagh Properties Pte Ltd, which is not subject to tax [Note 14(b)(i)].

(2) This relates mainly to depreciation of non-qualifying assets and other disallowed expenses incurred in the ordinary course of business.

Tax consequences of proposed dividends

There are no income tax consequences attached to the dividends to the shareholders proposed by the Company but not recognised as a liability in the financial statements (Note 35) for the years ended 31 December 2016 and 2015.



## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 11. EARNINGS PER SHARE

## (a) Continuing operations

Basic earnings per share from continuing operations are calculated by dividing profit/(loss) from continuing operations, net of tax, attributable to owners of the Company by the weighted average number of ordinary shares outstanding during the financial year.

Diluted earnings per share amounts are calculated by dividing the profit/(loss) from continuing operations, net of tax, attributable to owners of the Company by the weighted average number of ordinary shares outstanding during the financial year plus the weighted average number of ordinary shares that would be issued on the conversion of all the dilutive potential ordinary shares into ordinary shares.

The following tables reflect the profit/(loss) and share data used in the computations of basic and diluted earnings per share for the years ended 31 December:

Group	2016	2015
	\$	\$
Profit/(loss) for the year attributable to owners of the Company used in the computation of basic and diluted earnings per ordinary share	45,435,049	(6,874,388)
Weighted average number of ordinary shares for basic and dilutive earnings per share computation (no. of shares)	470,557,541	470,557,541

## (b) Earnings per share computation

The basic and diluted earnings per share are calculated by dividing the profit/(loss) for the year attributable to owners of the Company by the weighted average number of ordinary shares for basic earnings per share computation and weighted average number of ordinary shares for diluted earnings per share computation respectively. These profit/(loss) and share data are presented in the tables in Note 11(a) above.

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 12. PROPERTY, PLANT AND EQUIPMENT

Group	Construction in progress	Leasehold land and properties	Motor vehicles	Furniture, fittings and office equipment	Plant and machinery	Total
	\$	\$	\$	\$	\$	\$
<b>Cost</b>						
At 1 January 2015	-	710,288,383	4,345,901	3,721,496	4,489,138	722,844,918
Additions	11,115,217	-	524,777	281,467	352,956	12,274,417
Transfer from development properties (Note 23)	9,636,297	-	-	-	-	9,636,297
Exchange difference	(435,821)	-	-	-	-	(435,821)
Disposals/write off	-	-	(581,315)	(575,340)	(19,360)	(1,176,015)
At 31 December 2015 and 1 January 2016	20,315,693	710,288,383	4,289,363	3,427,623	4,822,734	743,143,796
Additions	29,597,933	-	625,018	627,639	164,930	31,015,520
Disposal of subsidiary [Note 14(b)(i)]	-	-	-	(93,632)	-	(93,632)
Exchange difference	396,113	-	-	-	-	396,113
Disposals/written off	-	-	(614,567)	(13,913)	(77,969)	(706,449)
At 31 December 2016	50,309,739	710,288,383	4,299,814	3,947,717	4,909,695	773,755,348
<b>Accumulated depreciation</b>						
At 1 January 2015	-	12,390,775	677,733	892,985	514,948	14,476,441
Depreciation charge for the year	-	14,871,375	555,635	711,417	598,218	16,736,645
Exchange difference	-	-	166	94	-	260
Disposals/write off	-	-	(490,546)	(238,836)	(19,360)	(748,742)
At 31 December 2015 and 1 January 2016	-	27,262,150	742,988	1,365,660	1,093,806	30,464,604
Depreciation charge for the year	-	14,871,375	608,278	666,523	587,683	16,733,859
Disposal of subsidiary [Note 14(b)(i)]	-	-	-	(2,028)	-	(2,028)
Exchange difference	-	-	-	(7)	-	(7)
Disposals/write off	-	-	(476,550)	(7,484)	(64,114)	(548,148)
At 31 December 2016	-	42,133,525	874,716	2,022,664	1,617,375	46,648,280
<b>Net carrying amount</b>						
At 31 December 2016	50,309,739	668,154,858	3,425,098	1,925,053	3,292,320	727,107,068
At 31 December 2015	20,315,693	683,026,233	3,546,375	2,061,963	3,728,928	712,679,192

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 12. PROPERTY, PLANT AND EQUIPMENT (CONT'D)

Company	Motor vehicles	Furniture, fittings and office equipment	Total
	\$	\$	\$
<b>Cost</b>			
At 1 January 2015	236,790	16,806	253,596
Additions	428,888	-	428,888
Disposals/write off	(236,790)	-	(236,790)
At 31 December 2015, 1 January 2016 and 31 December 2016	428,888	16,806	445,694
<b>Accumulated depreciation</b>			
At 1 January 2015	130,234	16,806	147,040
Depreciation for the year	22,934	-	22,934
Disposals/write off	(146,020)	-	(146,020)
At 31 December 2015 and 1 January 2016	7,148	16,806	23,954
Depreciation for the year	85,778	-	85,778
At 31 December 2016	92,926	16,806	109,732
<b>Net carrying amount</b>			
At 31 December 2016	335,962	-	335,962
31 December 2015	421,740	-	421,740

(i) The Group charged the depreciation expense of \$16,733,859 (2015: \$16,734,395) to the Income Statement while the remaining amount of \$Nil (2015: \$2,250) was reflected in the Balance Sheet as completed properties for sale.

(ii) Construction in progress relates to the freehold land situated at 6-22 Pearl River Road, Melbourne, Victoria, Australia and related cost for hotel development project.

(iii) Assets held under finance leases

Included in the property, plant and equipment of the Group are the following:

Group	2016	2015
	\$	\$
Net book value of assets acquired under finance leases		
- motor vehicles	925,784	627,377

(iv) Assets pledged as security

The construction in progress, leasehold land and properties with carrying value of \$718,464,597 (2015: \$703,341,926) are mortgaged to secure bank facilities. Certain assets are collateralised for bank borrowings as at end of reporting period (Note 27).

(v) Motor vehicles with carrying amount of \$2,949,269 (2015: \$2,758,262) for the Group and \$335,962 (2015: \$421,740) for the Company are registered in the names of certain directors and employees. These are held in trust for the Company and for the respective companies in the Group.

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 12. PROPERTY, PLANT AND EQUIPMENT (CONT'D)

Details of properties included in property, plant and equipment as at 31 December 2016 are as follows:

Description of properties	Tenure	Existing use	Land area sq. m.
<b>Singapore</b>			
1 Yuan Ching Road	30-year leasehold from 1.1.2002	Sports and recreation complex	21,754
Hotels/commercial properties At Zhongshan Park	99-year leasehold from 4.11.2008	Two hotels, a retail mall and an office tower and a park	17,661
<b>Australia</b>			
7-storey hotel with 273 rooms at 6-22 Pearl River Road, Melbourne	Freehold	Construction in progress	3,795

## 13. INVESTMENT PROPERTIES

Group	2016	2015
	\$	\$
<b>Cost</b>		
At 1 January	235,604,240	355,428,680
Transfer to investment properties held for sale (Note 25)	-	(108,171,000)
Transfer to disposal of subsidiary [Note 14(b)(ii)]	(45,346,140)	-
Exchange differences	1,366,380	(11,653,440)
At 31 December	191,624,480	235,604,240
<b>Accumulated depreciation and impairment loss</b>		
At 1 January	12,093,001	7,296,632
Depreciation charge for the year	4,002,594	5,933,528
Impairment loss (Note 9)	5,024,326	2,439,466
Transfer to investment properties held for sale (Note 25)	-	(3,346,617)
Transfer to disposal of subsidiary [Note 14(b)(ii)]	(1,233,719)	-
Exchange differences	243,996	(230,008)
At 31 December	20,130,198	12,093,001
<b>Net carrying amount</b>	171,494,282	223,511,239
<u>The following amounts are recognised in profit or loss:</u>		
Rental income from investment properties		
- Minimum lease payments	13,523,381	21,735,107
Direct operating expenses (including repairs and maintenance)		
- Rental generating properties	(6,059,950)	(14,267,108)

The Group has no restrictions on the realisability of its investment properties and no contractual obligations to purchase, construct or develop investment property or for repairs, maintenance or enhancements.

## 13. INVESTMENT PROPERTIES (CONT'D)

Valuation of investment properties

Investment properties are stated at cost less accumulated depreciation and accumulated impairment losses. The fair value of investment properties as determined by the directors, based on indicative open market value amounted to \$203,893,000 as at 31 December 2016 (2015: \$258,302,000) as advised by the independent professional valuers.

The indicative market value is based on comparison method and investment method, being the highest and best use of the properties, in arriving at the fair value of the properties. The comparison method involves the analysis of comparable sales of similar properties and adjusting the sale prices to that reflective of the investment properties. The investment method capitalises the net rent of the properties at a suitable rate of return.

Transfer to investment properties held for sale

On 21 December 2015, the Group entered into a Contract of Sale in relation to the sale of an investment property at 206 Bourke Street, Melbourne, Australia. As such, the net carrying amount of this property was transferred to investment properties held for sale as disclosed in Note 25.

Disposal of subsidiary

On 15 August 2016, the Group has entered into the Share & Unit Sale Agreement in relation to the disposal of shares in Meteorite Property (Lonsdale Street) Pty Ltd. As such, the net carrying amount of the property located at 380 Lonsdale Street, Melbourne, Australia was transferred to disposal of subsidiaries as disclosed in Note 14(b)(ii).

Impairment of assets

During the financial year, a subsidiary of the Group, Meteorite Property (Stirling Street) Pty Ltd impaired the investment property situated at 130 Stirling Street, Perth, Australia. An impairment loss of \$5,024,326 (2015: \$2,439,466), representing the write down of this property to its fair value less disposal costs was charged to the income statement (Note 9).

If the fair value of the said investment property increase/decrease by 5% from management's estimates, the impairment loss will decrease/increase by approximately \$251,000 (2015: \$122,000).

Assets pledged as security

Investment properties with carrying value of \$171,494,282 (2015: \$179,477,625) are mortgaged to secure bank facilities. Certain investment properties are collateralised for bank borrowings as at end of reporting period (Note 27).

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 13. INVESTMENT PROPERTIES (CONT'D)

Details of investment properties as at 31 December 2016 are as follows:

Description of properties	Tenure	Existing use	Strata area sq. m.
<b>Singapore</b>			
5 residential units at 68 St Thomas Walk	Freehold	Residential	2,066
2 residential units at 1 Lewis Road	Freehold	Residential	607
1 Claymore Drive #B1-01/40 Orchard Towers	Freehold	Retail space	735
150 Orchard Road #09-01/02 Orchard Plaza	99-year leasehold from 2.6.1977	Retail space	1,424
1 Jalan Anak Bukit #B1-59/59A Bukit Timah Plaza	99-year leasehold from 30.8.1976	Retail space	112
35 Selegie Road #B1-04 to #B1-12, #B1-14 to #B1-18, #B1-20 to #B1-38 Parklane Shopping Mall	99-year leasehold from 1.12.1974	Retail space	2,352
<b>Australia</b>			
7 levels commercial building comprising five levels of office, four retail tenancies to ground level, and a total of 239 parking bays at 130 Stirling Street, Perth	Freehold	Commercial	5,033

## 14. INVESTMENT IN SUBSIDIARIES

Company	2016	2015
	\$	\$
Unquoted equity shares, at cost	218,251,666	219,251,666
Impairment losses	(49,834,549)	(30,900,000)
	<b>168,417,117</b>	<b>188,351,666</b>
Movement in allowance for impairment:		
At 1 January	(30,900,000)	(68,749,982)
Current year allowance	(18,934,549)	(19,000,000)
Provision no longer required	-	47,000,000
Amount utilised	-	9,849,982
	<b>(49,834,549)</b>	<b>(30,900,000)</b>

During the year ended 31 December 2016, the Company had provided an impairment loss of \$18,934,549 (2015: \$19,000,000) which was to write down the carrying value of certain subsidiaries to their recoverable amounts as the investments no longer represented by net assets of the investees. This provision includes \$15,334,549 (2015: \$Nil) for subsidiaries which are in the process of being struck off from the Register of Companies. The recoverable amount of the investment has been determined based on the subsidiary's revalued net assets position as at end of reporting period which is classified under level 3 of the fair value hierarchy.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 14. INVESTMENT IN SUBSIDIARIES (CONT'D)

In 2015, the Company had written back an impairment loss of \$47,000,000 to its recoverable amount as the subsidiary generated profit from its business activities.

(a) Details of the subsidiaries are as follows:

Name of subsidiaries	Country of incorporation/ principal place of business	Effective shareholding		Principal activities
		2016 %	2015 %	

**Held by the Company**

Bukit Panjang Plaza Pte Ltd <sup>(1)</sup>	Singapore	100	100	Property developer and owner
Guan Hoe Development Pte Ltd <sup>(2)</sup>	Singapore	100	100	Property developer and owner
Hiap Hoe Investment Pte Ltd	Singapore	100	100	Investment holding
Wah Hoe Development Pte Ltd <sup>(2)</sup>	Singapore	100	100	Property developer and owner
Cavenagh Properties Pte Ltd <sup>(5)</sup>	Singapore	-	100	Property developer and owner
WestBuild Construction Pte Ltd	Singapore	100	100	Civil engineering, general road construction and sub-contractor works
Hiap Hoe Strategic Pte Ltd	Singapore	100	100	Investment holding
HH Land Pte Ltd <sup>(3)</sup>	Singapore	100	100	Dormant
Meteorite Group Pte Ltd	Singapore	100	100	Investment holding
HH Residences Pte Ltd	Singapore	100	100	Property investment and owner

**Held by Meteorite Group Pte Ltd**

Meteorite Land Pty Ltd	Australia	100	100	Property owner
Meteorite Development Pty Ltd	Australia	100	100	Property developer



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 14. INVESTMENT IN SUBSIDIARIES (CONT'D)

(a) Details of the subsidiaries are as follows (Cont'd):

Name of subsidiaries	Country of incorporation/ principal place of business	Effective shareholding		Principal activities
		2016 %	2015 %	
Held by Meteorite Land Pty Ltd				
Meteorite Property (Lonsdale Street) Pty Ltd <sup>(5)</sup>	Australia	-	100	Property investment and owner
Meteorite Property (Bourke Street) Pty Ltd <sup>(4)</sup>	Australia	100	100	Property investment and owner
Meteorite Land (Pearl River) Pty Ltd <sup>(4)</sup>	Australia	100	100	Property owner
Meteorite Property (Stirling Street) Pty Ltd <sup>(4)</sup>	Australia	100	100	Property investment and owner
Held By Meteorite Development Pty Ltd				
Meteorite Development (Lonsdale Street) Pty Ltd <sup>(3)</sup>	Australia	100	100	Property developer
Meteorite Development (Pearl River) Pty Ltd <sup>(3)</sup>	Australia	100	100	Property developer
Held By Hiap Hoe Strategic Pte Ltd				
SuperBowl Holdings Limited	Singapore	99.02	99.01	Investment holding
Held By SuperBowl Holdings Limited				
SuperBowl Jurong Pte Ltd	Singapore	99.02	99.01	Property investment
SuperBowl Development Pte Ltd	Singapore	99.02	99.01	Owners and operators of bowling centres and recreation centres
SuperBowl Management Pte Ltd	Singapore	99.02	99.01	No operations
SuperBowl Sentosa Pte Ltd <sup>(3)</sup>	Singapore	99.02	99.01	Dormant
SuperBowl Golf & Country Club Pte Ltd <sup>(1)</sup>	Singapore	99.02	99.01	No operations
Super Funworld Pte Ltd	Singapore	99.02	99.01	Property investment

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 14. INVESTMENT IN SUBSIDIARIES (CONT'D)

(a) Details of the subsidiaries are as follows (Cont'd):

Name of subsidiaries	Country of incorporation/ principal place of business	Effective shareholding		Principal activities
		2016 %	2015 %	

**Held by the Company and SuperBowl Holdings Limited**

HH Properties Pte Ltd *	Singapore	99.51	99.51	Property developer and owner
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**Held by Wah Hoe Development Pte Ltd and SuperBowl Management Pte Ltd**

Goodluck View Development <sup>(2)</sup>	Singapore	99.61	99.60	Property developer and owner
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The Singapore incorporated subsidiaries are audited by Foo Kon Tan LLP, Singapore and the Australia incorporated subsidiaries are audited by HLB Mann Judd, Melbourne, unless stated otherwise.

- (1) Struck off on 26 January 2017.  
 (2) In the process of being struck off.  
 (3) Unaudited as there is no statutory requirement for companies to be audited in respective country of incorporation.  
 (4) Unit Trust was incorporated to own the properties purchased.  
 (5) Subsidiaries were sold in 2016 [Note 14(b)].

\* The Company holds 50% ownership interest in HH Properties Pte Ltd and account for it as a joint venture in its separate financial statements (Note 15).

(b) Disposal of subsidiaries

- (i) The Company disposed of a subsidiary, Cavenagh Properties Pte Ltd, on 14 December 2016 to its immediate and ultimate holding company. The effect of the disposal on the cash flow of the Group was:

	\$
Carrying amounts of assets and liabilities disposed of:	
Property, plant and equipment	91,604
Cash and cash equivalents	177,872
Trade and other receivables	12,126
Prepaid operating expenses	675,589
Development properties	69,680,768
<b>Total assets</b>	<b>70,637,959</b>
Trade and other payables	103,063
Other liabilities	136,715
Interest-bearing loans and borrowings	65,859,067
Tax payable	4,700
<b>Total liabilities</b>	<b>66,103,545</b>
<b>Net assets disposed of</b>	<b>4,534,414</b>
Gain on disposal of subsidiary	26,461,913
Cash proceeds from disposal, net off incidental selling expenses	30,996,327
Cash and cash equivalents in subsidiary disposed of	(177,872)
<b>Net cash inflow on disposal</b>	<b>30,818,455</b>

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 14. INVESTMENT IN SUBSIDIARIES (CONT'D)

### (b) Disposal of subsidiaries (Cont'd)

- (ii) On 15 August 2016, the Group disposed of a subsidiary, Meteorite Property (Lonsdale Street) Pty Ltd, which holds the property located at 380 Lonsdale Street, Melbourne, Australia to Brady Lonsdale Venture Pty Ltd. The effect of the disposal on the cash flow of the Group was:

	\$
Carrying amounts of assets and liabilities disposed of:	
Investment property	44,112,421
Cash and cash equivalents	343,752
Prepaid operating expenses	565,177
Other current assets	156,681
Development properties	1,673,736
<b>Total assets</b>	<b>46,851,767</b>
Other liabilities	3,710,844
<b>Total liabilities</b>	<b>3,710,844</b>
<b>Net assets disposed of</b>	<b>43,140,923</b>
Gain on disposal of subsidiary	19,966,389
Cash proceeds from disposal	63,107,312
Cash and cash equivalents in subsidiary disposed of	(343,752)
<b>Net cash inflow on disposal</b>	<b>62,763,560</b>

- (iii) In 2015, the Company disposed of a subsidiary, Hiap Hoe SuperBowl JV Pte Ltd, on 26 March 2015 to its immediate and ultimate holding company. The effect of the disposal on the cash flow of the Group was:

	\$
Carrying amounts of assets and liabilities disposed of:	
Cash and cash equivalents	526,300
Other current assets	96,733
Properties held for sale	185,000,000
<b>Total assets</b>	<b>185,623,033</b>
Trade and other payables	1,320
Other liabilities	1,093,116
Due to joint venture (non-trade)	68,261,450
Interest-bearing loans and borrowings	113,072,846
<b>Total liabilities</b>	<b>182,428,732</b>
<b>Net assets disposed of</b>	<b>3,194,301</b>
- Reclassification of premium for acquisition of non-controlling interest	1,835,635
- Assignment of intercompany loan to ultimate holding company	68,249,788
	73,279,724
Loss on disposal of subsidiary	(446,573)
Cash proceeds from disposal	72,833,151
Cash and cash equivalents in subsidiary disposed of	(526,300)
<b>Net cash inflow on disposal</b>	<b>72,306,851</b>

- (c) The non-wholly owned subsidiaries of the Group do not have material non-controlling interests.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 15. INVESTMENT IN JOINT VENTURE

Company	2016	2015
	\$	\$
Shares, at cost	5	5
Share of post-acquisition reserves	9,279,009	5,401,669
	<u>9,279,014</u>	<u>5,401,674</u>

This relates to interest in HH Properties Pte Ltd ("HHP") which is jointly held by the Company and SuperBowl Holdings Limited in equal proportions of 50%.

The Company has early adopted the Amendments to FRS 27 Equity Method in Separate Financial Statements in 2014 and has equity accounted for its investment in HHP in its separate financial statements. As the Group effectively owned 99.51% (2015: 99.51%) interest in HHP, the interests in joint venture are reversed and consolidated with the Group. Details of HHP are disclosed in Note 14.

## 16. OTHER ASSETS

	Group		Company	
	2016	2015	2016	2015
	\$	\$	\$	\$
Current	682,622	412,891	450	450
Non-current	28,605,473	26,882,356	-	-
	<u>29,288,095</u>	<u>27,295,247</u>	<u>450</u>	<u>450</u>

Other assets classified under non-current comprised mainly deposit of \$227,080 (2015: \$Nil) paid for the construction of bowling lanes and pre-sale deposits of \$28,114,018 (2015: \$26,784,012) received from purchasers of Marina Tower held in trust by the solicitors. Correspondingly, these pre-sale deposits were recognised in other liabilities in Note 28.

Other assets denominated in foreign currencies at 31 December are as follows:

Group	2016	2015
	\$	\$
Australian Dollar	<u>28,695,008</u>	<u>26,882,356</u>

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 17. TRADE AND OTHER RECEIVABLES

	Group		Company	
	2016	2015	2016	2015
	\$	\$	\$	\$
<b>Current</b>				
Trade receivables	2,701,048	4,914,825	-	-
Allowance for impairment	(432,598)	(133,129)	-	-
	2,268,450	4,781,696	-	-
Other receivables:				
Interest receivables	327,244	208,433	-	-
Interest receivables held by fund managers (Note 20)	202,906	-	-	-
Staff loans	36,004	23,700	-	-
Deposits	5,034	450,338	-	-
Sundry receivables	144,482	1,112,497	-	-
Lease incentives	312,199	279,080	-	-
GST receivables	5,236,108	-	-	-
	6,263,977	2,074,048	-	-
Trade and other receivables (current)	8,532,427	6,855,744	-	-
<b>Non-current</b>				
Other receivable - Staff loans	36,600	19,700	-	-
Others	15,000	15,000	-	-
	51,600	34,700	-	-
Trade and other receivables (current and non-current)	8,584,027	6,890,444	-	-
Less: GST receivables	(5,236,108)	-	-	-
Add:				
Due from subsidiaries, trade [Note 18(i)]	-	-	4,229	1,743,403
Due from subsidiaries, non-trade [Note 18(ii)(a)]	-	-	349,771,742	381,053,548
Due from related companies, trade [Note 18(i)]	5,985	10,917	-	-
Due from related companies, non-trade [Note 18(ii)]	-	3,669	-	-
Other assets (Note 16)	29,288,095	27,295,247	450	450
Less: Deposit for construction of bowling lanes (Note 16)	(227,080)	-	-	-
Cash and short-term deposits (Note 24)	28,939,361	37,645,157	5,510,563	790,674
Total loans and receivables	61,354,280	71,845,434	355,286,984	383,588,075

### Trade receivables

Trade receivables are non-interest bearing and are generally on 30 days' terms. They are recognised at their original invoice amounts which represent their fair values on initial recognition.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 17. TRADE AND OTHER RECEIVABLES (CONT'D)

Trade and other receivables

Trade and other receivables of the Group denominated in foreign currencies at 31 December are as follows:

Group	2016	2015
	\$	\$
United States Dollar	184,806	-
Australian Dollar	5,342,598	2,063,738
Euro	22,898	-
British Pound	809	-

Staff loans

Staff loans are unsecured and non-interest bearing. Non-current amounts have an average maturity of 5 years (2015: 5 years). The loans are recognised initially at fair value. The carrying amount of non-current staff loans approximates the fair value of the loans as at 31 December 2016.

Trade receivables that are past due but not impaired

The Group has trade receivables amounting to \$2,219,303 (2015: \$2,441,986) that are past due at the balance sheet date but not impaired. These receivables are unsecured and the analysis of their aging at the end of the reporting period is as follows:

Group	2016	2015
	\$	\$
Trade receivables past due but not impaired:		
Less than 30 days	1,682,942	2,035,725
31- 60 days	390,937	318,219
61- 90 days	77,178	23,482
More than 90 days	68,246	64,560
	<u>2,219,303</u>	<u>2,441,986</u>

Based on historical default rates, the Group believes that no impairment allowance is necessary in respect of trade receivables past due. These receivables are mainly arising by customers that have a good credit record with the Group.

Receivables that are impaired

The Group's trade receivables that are impaired at the balance sheet date and the movement of the allowance accounts used to record the impairment are as follows:

Group	2016	2015
	\$	\$
Trade receivables-nominal amounts	432,598	133,129
Less: Allowance for impairment	<u>(432,598)</u>	<u>(133,129)</u>
	-	-
Movement in allowance accounts		
At 1 January	(133,129)	(268,882)
Amount written off	133,129	145,085
Write back of allowance (Note 5)	-	20,793
Charge for the year (Note 9)	(430,842)	(30,125)
Exchange difference	<u>(1,756)</u>	<u>-</u>
At 31 December	<u>(432,598)</u>	<u>(133,129)</u>

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 17. TRADE AND OTHER RECEIVABLES (CONT'D)

Receivables that are impaired (Cont'd)**Group**

Trade receivables that are individually determined to be impaired at the end of the reporting period relate to debtors that are in significant financial difficulties and have defaulted on payments. These receivables are not secured by any collateral or credit enhancements.

## 18. DUE FROM/(TO) SUBSIDIARIES/RELATED COMPANIES/JOINT VENTURE

## (i) TRADE

Trade amounts due from/(to) subsidiaries, related companies and joint ventures are unsecured, interest-free and repayment on demand in cash. Related companies refer to members of the immediate and ultimate holding corporation's group of companies.

## (ii) NON-TRADE

## (a) Non-trade amounts due from subsidiaries are as follows:

Company	2016	2015
	\$	\$
<i>Current</i>		
Loans	252,932,089	342,358,738
Interest receivable	340,293	9,142,736
Performance guarantee fee receivable	255,451	2,632,935
Advances	3,972,771	3,975,643
Less: allowance for impairment	(11,598,862)	(15,256,504)
	<u>245,901,742</u>	<u>342,853,548</u>
<i>Non-current</i>		
Loans	<u>103,870,000</u>	<u>38,200,000</u>
	<u>103,870,000</u>	<u>38,200,000</u>
Total	<u>349,771,742</u>	<u>381,053,548</u>

Current amounts due from subsidiaries are unsecured, repayable on demand and in cash. The loans bear weighted average effective interest of 0.20% (2015: 0.17% to 4.75%) per annum.

Non-current loans are unsecured, have various repayable tenure of not later than 31 December 2019 and bear weighted average effective interest ranging from 1.93% to 2.14% (2015: 0.25% to 2.94%) per annum.



## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 18. DUE FROM/(TO) SUBSIDIARIES/RELATED COMPANIES/JOINT VENTURE (CONT'D)

## (ii) NON-TRADE (CONT'D)

## (a) Non-trade amounts due from subsidiaries are as follows: (Cont'd)

Receivables that are impaired

Loans to subsidiaries that are impaired at the balance sheet date are due to deteriorating financial positions of the subsidiaries. The movement of the allowance accounts used to record the impairment are as follows:

Company	2016	2015
	\$	\$
Nominal amount of loans	71,359,204	75,204,052
Less: Allowance for impairment	(11,598,862)	(15,256,504)
	<u>59,760,342</u>	<u>59,947,548</u>
Movement in allowance accounts		
At 1 January	15,256,504	5,256,510
Allowance written back	(3,657,642)	-
Charge for the year	-	9,999,994
At 31 December	<u>11,598,862</u>	<u>15,256,504</u>

## (b) In 2015, non-trade amounts due from/(to) related companies of the Group represent payments made on behalf of/by related companies, are unsecured, interest-free, repayable on demand and in cash.

## (c) Non-trade amounts due to subsidiaries/joint venture are as follows:

Company	2016	2015
	\$	\$
Loans	(50,320,172)	(71,180,984)
Interest payable	(60,596)	(91,200)
Advances	(10,123,000)	(5,913,148)
Due to subsidiaries	(60,503,768)	(77,185,332)
Advances from joint venture	-	(2,095,144)
	<u>(60,503,768)</u>	<u>(79,280,476)</u>

The amounts due to subsidiaries/joint ventures are unsecured, repayable on demand and in cash. Loans bear weighted average effective interest ranging from 0.20% to 1.89% (2015: 0.24% to 1.19%) per annum while advances are interest-free.

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 19. DEFERRED TAXATION

Group	Balance sheet		Income statement	
	2016	2015	2016	2015
	\$	\$	\$	\$
<b>Deferred tax assets:</b>				
Unutilised tax losses	2,962,703	12,477,734	(9,437,225)	7,264,815
<b>Deferred tax liabilities:</b>				
Differences in recognition of profits on development properties	-	-	-	(7,684,857)
Unremitted foreign income and profits	375,395	286,247	88,117	-
Fair value adjustment on acquisition of subsidiaries	78,481,795	80,145,720	(1,663,925)	(3,050,529)
Difference in depreciation for tax purposes	5,561,842	5,362,272	215,944	3,213,100
	<b>84,419,032</b>	<b>85,794,239</b>	<b>(1,359,864)</b>	<b>(7,522,286)</b>

### Unutilised tax losses and capital allowances

Certain subsidiaries of the Company have unutilised tax losses of \$56,397,000 (2015: \$56,857,000) available for offset against future taxable income, subject to the agreement of the Inland Revenue Authority of Singapore and compliance with certain provisions of the Singapore Income Tax Act. The deferred tax asset arising from these unutilised tax losses has not been recognised in the financial statements in accordance with the accounting policy in Note 2.25(b) to the financial statements.

At the end of the reporting period, there are no deferred tax liabilities on net investment in subsidiaries.

## 20. OTHER INVESTMENTS

Group	2016	2015
	\$	\$
Held for trading investments		
- Quoted investments (i)	35,929,205	28,572,195
- Unquoted investments (ii)	55,087,513	8,425,918
	<b>91,016,718</b>	<b>36,998,113</b>

### (i) Quoted equity investments

The fair value of quoted equity investments is determined by reference to the respective stock exchange quoted bid price.

### (ii) Unquoted investments

As the unquoted investments are not publicly traded, the fair values are provided by bank counterparties.

### (iii) Certain trading investments with carrying value of \$42,581,434 (2015: \$11,552,212) are pledged to secure bank facilities of which it includes a carrying value of \$16,550,390 (2015: \$Nil) are pledged for loan of \$8,100,000 (2015: \$Nil) granted to the Group by a fund manager.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 20. OTHER INVESTMENTS (CONT'D)

## (iv) Funds with fund managers

The funds with fund managers are administered by Bank Julius Baer & Co. Ltd., Singapore Branch, Credit Suisse AG, Singapore Branch and Apex Fund Services Ltd.

The fund managers are given discretionary powers within a certain guidelines to invest the funds, either to purchase, subscribe, sell and/or liquidate assets or conclude the transactions for the account of, and the risk of, the Group.

The fund managers will independently select the investments, timing of investment and the type of acquisitions and is not obliged in any manner to monitor any investment vehicles or instruments selected by the Group.

The fund managers will be entitled to charge an administration fee.

At the end of the reporting period, the investments with fund managers comprise the following:

Group	2016	2015
	\$	\$
Held-for-trading investments	24,180,876	5,789,302
Cash (Note 24)	1,349,607	724,591
Accrued interest (Note 17)	202,906	-

## (v) Other investments denominated in foreign currencies at 31 December are as follows:

Group	2016	2015
	\$	\$
United States Dollar	33,176,220	7,025,881
Bangladesh Taka	391,505	357,031
Malaysia Ringgit	1,385,011	1,339,962
Australian Dollar	945,227	-
Canadian Dollar	147,046	104,684
Swiss Franc	767,944	611,645
Euro	4,240,671	1,242,694
British Pound	1,239,743	416,403
Japanese Yen	741,160	299,103
Hong Kong Dollar	449,579	157,958

## (vi) During the financial year, the Group recognised fair value gain of \$792,761 (2015: loss of \$6,119,739) on held-for-trading investments (Note 8).

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 21. INVENTORIES, AT COST

Group	2016	2015
	\$	\$
Consumables	42,782	48,328
Hotel supplies	2,000,951	2,000,951
	<u>2,043,733</u>	<u>2,049,279</u>

Inventories recognised in other expenses amounted to \$122,139 (2015: \$114,388).

## 22. DERIVATIVES

Group	Assets 2016	Liabilities 2016	Assets 2015	Liabilities 2015
	\$	\$	\$	\$
Currency swaps	-	-	2,198,071	44,919
Interest rate swaps	-	(127,447)	748,983	(2,981,146)
Options	-	(75,459)	-	-
	-	(202,906)	2,947,054	(2,936,227)
Add: Other investments (Note 20)	91,016,718	-	36,998,113	-
Less: Hedge Accounting (Note 31)	-	-	-	(44,919)
Total financial assets/(liabilities) at fair value through profit or loss	<u>91,016,718</u>	<u>(202,906)</u>	<u>39,945,167</u>	<u>(2,981,146)</u>

### Currency swaps

Currency swaps are used to hedge foreign currency risk arising from the cashflow of the Group's foreign investments in subsidiaries denominated in Australian Dollar. The currency swaps are closed out during the year.

### Interest rate swaps

Interest rate swaps are entered into for the purpose of managing interest rate risk for bank borrowings denominated in Australian Dollar and Singapore Dollar. The interest rate swaps relating to the bank borrowings in Australian Dollar were closed out during the year.

### Options

Options derivatives contracts are entered which gives the Group's the right to buy or sell an underlying trading investments at a specified strike price on a specified date.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 23. DEVELOPMENT PROPERTIES/COMPLETED PROPERTIES FOR SALE

Group	2016	2015
	\$	\$
Freehold land and related costs	23,511,805	72,968,556
Development costs	127,558,935	60,201,575
Property tax and interest	783,618	1,715,976
Exchange differences	746,406	(1,307,464)
	<u>152,600,764</u>	<u>133,578,643</u>
Less: Transferred to completed properties for sale	-	(62,995,269)
Less: Disposal of subsidiary [Note 14(b)(ii)]	(1,673,736)	-
Less: Transferred to Property, plant and equipment (Note 12)	-	(9,636,297)
	<u>150,927,028</u>	<u>60,947,077</u>

The pre-sale deposits received from customers as at 31 December 2016 is \$28,114,018 (2015: \$26,784,012) (Note 28).

- (i) Interest costs capitalised during the year at an average rate of 3.07% (2015: 2.06%) per annum based on actual borrowing costs were paid to:

Group	2016	2015
	\$	\$
- financial institutions	<u>221,766</u>	<u>345,602</u>

- (ii) The development properties with carrying value of \$150,927,028 (2015: \$60,947,077) and completed properties for sale with carrying value of \$52,681,302 (2015: \$124,276,097) are mortgaged to secure bank facilities. Certain assets are collateralised for bank borrowings as at end of reporting period (Note 27).

- (iii) The Group transferred unsold units to completed properties for sale upon issuance of Temporary Occupancy Permits.

Completed properties for sale

Group	2016	2015
	\$	\$
At 1 January	124,276,097	70,022,051
Transferred from development properties	-	62,995,269
Adjustment of prior years' cost	-	858,235
Additional cost incurred	29,859	-
Sale of properties	(1,943,886)	(9,599,458)
Disposal of subsidiary [Note 14(b)(i)]	(69,680,768)	-
	<u>52,681,302</u>	<u>124,276,097</u>

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 23. DEVELOPMENT PROPERTIES/COMPLETED PROPERTIES FOR SALE (CONT'D)

Details of properties as at 31 December 2016 are as follows:

Description of properties	Tenure	Group's effective interest in property	Floor area sq. m.	Stage of completion (expected year of completion)
<b>Singapore</b>				
46 factory units and 1 canteen of 9-storey multiple user light industrial development at 56 Kallang Pudding Road	Freehold	100%	8,543 (strata)	Completed
<b>Australia</b>				
Two residential towers: a 43-storey and a 36-storey with a total of 461 residential units at 6-22 Pearl River Road, Melbourne	Freehold	100%	3,795 (land area)	72% (2018)

## 24. CASH AND SHORT-TERM DEPOSITS

	Group		Company	
	2016	2015	2016	2015
	\$	\$	\$	\$
Cash and bank balances	23,269,966	11,416,598	5,510,563	790,674
Fixed deposits	5,669,395	26,228,559	-	-
	28,939,361	37,645,157	5,510,563	790,674
Cash held by fund managers	(1,349,607)	(724,591)	-	-
Fixed deposit (pledged)	-	(10,000,000)	-	-
Cash and cash equivalents	27,589,754	26,920,566	5,510,563	790,674

Cash and short-term deposits of the Group denominated in foreign currencies at 31 December are as follows:

Group	2016	2015
	\$	\$
Australian Dollar	14,382,317	3,717,035
Bangladesh Taka	129,578	101,132
Malaysia Ringgit	16,446	57,429
British Pound	-	29,191
Japanese Yen	-	24,501
Euro	324,362	10,778
United States Dollar	1,873,955	276,961

Included in cash held by fund managers is an amount of \$926,556 (2015: \$Nil) pledged for loan of \$8,100,000 (2015: \$Nil) granted to the Group by the fund manager for investment purposes.

Cash and bank balances earn interest at floating rates based on daily bank deposit rates.

Fixed deposits are made for varying periods of between one day to one year, depending on the immediate cash requirements of the Group, and earn interests at the respective fixed deposit rates. The weighted average effective interest rates as at 31 December 2016 for the Group were ranging from 0.30% to 2.44% (2015: 0.65% to 1.17%) per annum. Fixed deposits are also callable on demand by the Group without incurring any significant penalties and interest costs.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 25. ASSETS HELD FOR SALE

Investment properties held for sale

Group	2016	2015
	\$	\$
Investment properties – held for sale		
At 1 January	105,218,326	13,122,681
Transfer from investment properties (Note 13)	-	104,824,383
Additional works	990,755	393,943
Exchange difference	(64,110)	-
Disposal of investment properties	(106,144,971)	(13,122,681)
Balance at 31 December	-	105,218,326

On 21 December 2015, the Group had entered into a formal Contract of Sale in relation to the sale of 206 Bourke Street, Melbourne, Australia with ISPT Pty Ltd for A\$116,280,000 (S\$119,791,656 equivalent). The sale was completed on 22 January 2016 with a net proceeds of A\$114,949,359 (S\$118,420,852 equivalent).

In 2015, the Group had completed the sale of two investment properties held for sale at 35 Selegie Road and 1 Jalan Anak Bukit with sale proceeds of \$14,280,000.

## 26. TRADE AND OTHER PAYABLES

	Group		Company	
	2016	2015	2016	2015
	\$	\$	\$	\$
<i>Current</i>				
Trade payables	15,855,513	12,700,268	8,833	-
Advance received and billings	919,802	158,776	-	-
Other payables	4,243,657	7,642,487	56,100	42,030
Trade and other payables	21,018,972	20,501,531	64,933	42,030
Add:				
Due to subsidiaries, trade [Note 18(i)]	-	-	4,335	162,815
Due to subsidiaries, non-trade [Note 18(ii)]	-	-	60,503,768	77,185,332
Due to joint venture, trade [Note 18(i)]	-	-	-	60,376
Due to joint venture, non-trade [Note 18(ii)]	-	-	-	2,095,144
Due to related companies, trade [Note 18(i)]	53,647	244,106	7,556	-
Due to a related company, non-trade [Note 18(ii)]	-	23,717	-	-
Other liabilities (Note 28)	39,621,225	42,767,485	528,215	2,224,418
Interest-bearing loans and borrowings, and medium term notes (Note 27)	399,499,200	514,566,472	51,101	114,995,175
	460,193,044	578,103,311	61,159,908	196,765,290
Less: Deposits that are not financial liabilities	(28,114,018)	(26,784,012)	-	-
Less: Advance received and billings	(919,802)	(158,776)	-	-
Total financial liabilities carried at amortised cost	431,159,224	551,160,523	61,159,908	196,765,290

Trade and other payables are non-interest bearing and have an average term of one to three months.



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 26. TRADE AND OTHER PAYABLES (CON'T)

Trade and other payables of the Group denominated in foreign currencies at 31 December are as follows:

Group	2016	2015
	\$	\$
Australian dollar	15,705,716	12,249,293

## 27. INTEREST-BEARING LOANS AND BORROWINGS, AND MEDIUM TERM NOTES

	Effective interest Rate <sup>(1)</sup> (% per annum)		Maturity	Group		Company	
	2016	2015		2016	2015	2016	2015
				\$	\$	\$	\$
<b>Current liabilities</b>							
Secured bank borrowings							
(Note 27.1)	1.75	2.09	2017	340,928,910	157,601,909	-	-
Interest payable	-	-	2017	327,607	623,258	-	-
Lease obligations							
(Note 27.4)	5.09	4.46	2017	70,011	34,166	26,676	26,666
				341,326,528	158,259,333	26,676	26,666
Medium term notes							
(Note 27.3)	-	4.75	2016	-	114,917,398	-	114,917,398
				341,326,528	273,176,731	26,676	114,944,064
<b>Non-current liabilities</b>							
Secured bank borrowings							
(Note 27.1)	3.07	2.75	2018	55,269,151	241,338,630	-	-
Interest payable	-	-	2018	2,798,820	-	-	-
Lease obligations							
(Note 27.4)	5.09	4.60	2018 - 2019	104,701	51,111	24,425	51,111
				58,172,672	241,389,741	24,425	51,111
Total							
				399,499,200	514,566,472	51,101	114,995,175

(1) Based on weighted average effective interest rates.

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 27. INTEREST-BEARING LOANS AND BORROWINGS, AND MEDIUM TERM NOTES (CONT'D)

27.1 The outstanding secured bank borrowings are collateralised by the following assets:

Group	2016	2015
	\$	\$
Property, plant and equipment (Note 12)	718,464,597	672,193,337
Investment properties (Note 13)	157,117,631	129,540,214
Other investments (Note 20)	42,581,434	11,552,212
Completed properties for sale (Note 23)	-	124,276,097
Development properties (Note 23)	150,927,028	-
Cash held by fund manager (Note 24)	926,556	-
Investment properties held for sale (Note 25)	-	105,218,326
	<u>1,070,017,246</u>	<u>1,042,780,186</u>

27.2 The bank borrowings are secured by the following:

- legal mortgages on the Group's property, plant and equipment, investment properties, development properties and completed properties for sale (collectively, the "Properties");
- legal assignment of all rights and benefits under the sales and purchase agreements and/or tenancy agreements;
- a charge over the Project Accounts;
- the building contracts of the certain Properties;
- assignment of all insurance policies for certain Properties;
- deed of subordination to subordinate all loans and advances from the Company to the facilities;
- corporate guarantees given by the Company; and
- a charge over certain trading investments, cash and short-term deposits.

The bank facility agreements include covenants that require the maintenance of certain financial ratios. Non-compliance with certain material covenants may result in these loans being repayable immediately.

27.3 In May 2013, the Company established a \$500 million Multicurrency Medium Term Note Programme. Notes may be issued in series having one or more issue dates and the same maturity date, and in identical terms except for the issue dates, issue prices and/or the dates of the first payment of interest, or for the issue prices and rates of interest.

Each series may be issued in one or more tranches on the same or different issue dates. The notes will be issued in bearer form and may be listed on the stock exchange.

The Company has issued two tranches of the notes on 5 September 2013 and 18 November 2013 amounting to \$40 million and \$75 million respectively, both bearing fixed interest rate at 4.75% per annum. These notes are unsecured and both tranches of the notes were repaid during the year.

## 27.4 LEASE OBLIGATIONS

The Group and the Company have entered into 3 years finance leases on their motor vehicles which do not contain restrictions on the Group activities concerning dividends, additional debts or further leasing.

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 27. INTEREST-BEARING LOANS AND BORROWINGS, AND MEDIUM TERM NOTES (CONT'D)

### 27.4 LEASE OBLIGATIONS (Cont'd)

Future minimum lease payments under finance lease liabilities together with the present value of the net minimum lease payments are as follows:

	Group		Company	
	2016	2015	2016	2015
	\$	\$	\$	\$
Minimum lease payments payable:				
Due not later than one year	75,372	36,332	28,500	28,490
Due later than one year but not later than five years	112,921	54,607	26,097	54,607
	188,293	90,939	54,597	83,097
Finance charges allocated to future periods	(13,581)	(5,662)	(3,496)	(5,320)
Present value of minimum lease payments	174,712	85,277	51,101	77,777
Present value of minimum lease payments:				
Due not later than one year	70,011	34,166	26,676	26,666
Due later than one year but not later than five years	104,701	51,111	24,425	51,111
	174,712	85,277	51,101	77,777

27.5 The interest bearing loans and borrowings of the Group denominated in foreign currencies at 31 December are as follows:

Group	2016	2015
	\$	\$
Australian dollar	58,067,971	111,390,375
British Pound	767,938	-
Euro	3,429,484	3,137,366
Japanese Yen	432,293	-
United States Dollar	3,631,159	3,574,998

## 28. OTHER LIABILITIES

	Group		Company	
	2016	2015	2016	2015
	\$	\$	\$	\$
<b>Current</b>				
Accrued operating expenses	6,012,765	9,191,344	383,215	322,459
Deposits received	3,890,563	4,147,398	-	-
Interest payable on medium term notes	-	1,765,959	-	1,765,959
Provision for Directors' fees	145,000	136,000	145,000	136,000
	10,048,328	15,240,701	528,215	2,224,418
<b>Non-current</b>				
Deposits received	29,572,897	27,526,784	-	-
Total other liabilities	39,621,225	42,767,485	528,215	2,224,418

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 28. OTHER LIABILITIES (CONT'D)

Other liabilities of the Group denominated in foreign currencies as at 31 December are as follows:

Group	2016	2015
	\$	\$
Australian dollar	28,114,018	26,784,012

## 29. SHARE CAPITAL

Group and Company	2016	2015	2016	2015
	Number of shares		\$	\$

Issued and fully paid ordinary shares

Balance at beginning and at end	474,557,391	474,557,391	84,445,256	84,445,256
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The holders of ordinary shares (excluding treasury shares as disclosed in Note 30) are entitled to receive dividends as and when declared by the Company. All ordinary shares carry one vote per share without restrictions. The ordinary shares have no par value.

## 30. TREASURY SHARES

Group and Company	2016	2015	2016	2015
	Number of shares		\$	\$

Balance at beginning and at end	(3,999,850)	(3,999,850)	(1,101,125)	(1,101,125)
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Treasury shares relate to ordinary shares of the Company that are held by the Company.

## 31. RESERVES

	Group		Company	
	2016	2015	2016	2015
	\$	\$	\$	\$
Accumulated profits	648,501,759	607,772,285	388,689,308	297,193,930
Capital reserve (Note a)	(7,671,719)	(7,671,719)	-	-
Foreign currency translation reserve (Note b)	(8,996,264)	(10,474,407)	-	-
Hedging reserve (Note c)	-	44,919	-	-
Gain on reissuance of treasury shares (Note d)	51,890	51,890	51,890	51,890
	631,885,666	589,722,968	388,741,198	297,245,820

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 31. RESERVES (CONT'D)

### (a) Capital reserve

The capital reserve arises from the application of reverse acquisition accounting.

### (b) Foreign currency translation reserve

The foreign currency translation reserve represents exchange differences arising from the translation of the financial statements of foreign operations whose functional currencies are different from that of the Group's presentation currency.

### (c) Hedging reserve

The hedging reserve contains the effective portion of the net investment hedge relationships incurred as at the reporting date. The movement of \$44,919 (2015: \$979,294) during the year is made up of the fair value changes in the net investment hedge and the effective portion of the forward contract, net of tax.

### (d) Gain on reissuance of treasury shares

This represents the gain arising from purchase, sale, issue or cancellation of treasury shares. No dividend may be paid, and no other distribution (whether in cash or otherwise) of the Company's assets (including any distribution of assets to members on a winding up) may be made in respect of this reserve.

## 32. RELATED PARTY TRANSACTIONS

### (a) Sale and purchase of goods and services

In addition to the related party information disclosed elsewhere in the financial statements, the following significant transactions between the Group and related parties took place at terms agreed between the parties during the financial year:

Group	2016	2015
	\$	\$
<b>Income</b>		
Repair and maintenance services rendered to related companies	58,257	99,139
Repair and maintenance services rendered to Directors	5,279	919
Disposal of subsidiaries to immediate and ultimate holding company [Note 14(b)]	31,083,802	72,833,151
<b>Expenses</b>		
Rental expense paid to related companies	308,400	260,200
Site expenses paid to related company	382,592	354,922
Repair and maintenance services paid to related companies	59,544	1,250,110

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 32. RELATED PARTY TRANSACTIONS (CONT'D)

## (b) Compensation of key management personnel

Group	2016	2015
	\$	\$
Short-term employee benefits	4,217,763	3,762,177
Central Provident Fund contributions	173,016	122,923
	<u>4,390,779</u>	<u>3,885,100</u>
Comprise amounts paid to:		
Directors of the Company	3,122,617	2,926,011
Other key management personnel	1,268,162	959,089
	<u>4,390,779</u>	<u>3,885,100</u>

The remuneration of certain key management personnel is determined by the remuneration committee having regard to the performance of individuals and market trends.

## 33. COMMITMENTS AND CONTINGENCIES

## (a) Capital commitments

Capital expenditure contracted for as at the end of the reporting period but not recognised in the financial statements are as follows:

Group	2016	2015
	\$	\$
- Property, plant and equipment	1,237,252	-
- Development properties and hotel under construction	<u>93,363,743</u>	<u>212,234,648</u>

## (b) Operating lease commitments – as lessor

The Group has entered into commercial property leases on its investment properties, property, plant and equipment and completed properties for sale. These non-cancellable leases have remaining lease terms of up to 10 years (2015: 6 years). All leases include a clause to enable upward revision of the rental charge on an annual basis on prevailing market conditions.

Future minimum lease receivable under non-cancellable operating leases at the end of the reporting period are as follows:

Group	2016	2015
	\$	\$
Not later than one year	23,944,201	21,187,380
Later than one year but not later than five years	32,951,325	34,572,998
Later than five years	424,583	757,701
	<u>57,320,109</u>	<u>56,518,079</u>

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 33. COMMITMENTS AND CONTINGENCIES (CONT'D)

### (c) Operating lease commitments – as lessee

The Group has entered into leases for rental of buildings and office equipments from an external third party and related parties as disclosed in Note 32. These non-cancellable leases have remaining non-cancellable lease term between 1 year and 15 years (2015: 1 year and 16 years), with no renewal option or escalation clauses included in the lease contract. There are no restrictions placed upon the Group by entering into this contract. Operating lease payments recognised in the consolidated income statement during the year amounted to \$3,464,874 (2015: \$3,390,332).

Future minimum lease payments payable under non-cancellable operating leases at the end of the reporting period are as follows:

Group	2016	2015
	\$	\$
Not later than one year	3,602,049	3,437,928
Later than one year but not later than five years	12,469,961	11,716,571
Later than five years	37,376,982	40,020,200
	<u>53,448,992</u>	<u>55,174,699</u>

## 34. CORPORATE GUARANTEES, UNSECURED

The Company has given corporate guarantees of \$499,119,000 (2015: \$527,377,375) to financial institutions in connection with credit facilities granted to its subsidiaries. The liabilities of the Company are limited to the outstanding principal amounts and bankers' guarantee issued by financial institutions of its subsidiaries amounting to \$384,647,609 (2015: \$404,630,375).

## 35. DIVIDENDS

Group and Company	2016	2015
	\$	\$

Declared and paid during the financial year:

Dividends on ordinary shares :

- Final exempt (one-tier) dividend for 2015 – 1.0 cent (2014: 1.0 cent) per share	<u>4,705,575</u>	<u>4,705,575</u>
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Proposed but not recognised as a liability as at 31 December:

Dividends on ordinary shares, subject to shareholders' approval at the Annual General Meeting:

Group and Company	2016	2015
	\$	\$

Dividends on ordinary shares, subject to shareholders' approval at the AGM :

- Final exempt (one-tier) dividend for 2016 – 1.0 cent (2015: 1.0 cent) per share	<u>4,705,575</u>	<u>4,705,575</u>
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**36. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES**

The Group and the Company are exposed to financial risks arising from its operations and the use of financial instruments. The key financial risks include interest rate risk, liquidity risk, credit risk, foreign exchange risk and market price risk. The Board of Directors reviews and agrees policies and procedures for the management of these risks, which are executed by the Executive Director and Financial Controller. The Audit and Risk Committee provides independent oversight to the effectiveness of the risk management process. It is, and has been throughout the current and previous financial years, the Group's policy that no trading in derivatives for speculative purposes shall be undertaken.

The following sections provide details regarding the Group's and the Company's exposure to the above-mentioned financial risks and the objectives, policies and processes for the management of these risks.

There has been no change to the Group's exposure to these financial risks or the manner in which it manages and measures the risks.

**Interest rate risk**

Interest rate risk is the risk that the fair value or future cash flows of the Group's and the Company's financial instruments will fluctuate because of changes in the market interest rates. The Group's and the Company's exposure to interest rate risk arises primarily from their bank loans and borrowings, and interest-bearing loans from related companies and subsidiaries. All of the Group's and the Company's financial assets and liabilities at floating rates are contractually repriced at intervals of less than 6 months (2015: less than 6 months) from the end of the reporting period.

The Group's exposure to the risks of changes in market interest rates relates primarily to the Group's long term debt obligation with floating interest rates. The management reviews the interest rate strategies to minimise interest rate risk by taking into account the cash flow forecasts, term of debt obligation and market outlook. As at end of financial year, the Group entered into interest rate swaps, in which the Group agrees to exchange, at specified intervals, the difference between fixed and variable rate interest amounts calculated by reference to an agreed-upon notional principal amount. These swaps are designated to hedge underlying debt obligations.

Sensitivity analysis for interest rate risk

At 31 December 2016, if SGD interest rates had been 100 (2015: 100) basis points higher with all other variables held constant, the Group's profit (2015: loss) net of tax would have been \$3,217,000 (2015: \$3,166,000) lower (2015: higher), arising mainly as a result of higher interest expense on floating rate loans and borrowings. The assumed movement in basis points for interest rate sensitivity analysis is based on the currently observable market environment, showing a significantly higher volatility as in prior years.

Information relating to the Group's interest rate exposure is disclosed in the notes on the Group's borrowings, including leasing obligations.

**Liquidity risk**

Liquidity risk is the risk that the Group or the Company will encounter difficulty in meeting financial obligations due to shortage of funds. The Group's and the Company's exposure to liquidity risk arises primarily from mismatches of the maturities of financial assets and liabilities. The Group's and the Company's objective is to maintain a balance between continuity of funding and flexibility through the use of stand-by credit facilities.

The Group's and the Company's liquidity risk management policy is to arrange specific credit facilities for each individual projects with different banks. With the good reputation and the long term relationship maintained with the banks, the Group is able to obtain high financing quantum of 55% to 80% on the development cost at favourable interest rates.

In addition, the Group has maintained standby credit facilities such as term loans and bank overdraft to meet any immediate obligations. For projects that have been fully sold, the management has also managed to obtain money market loan for working capital requirement, out of proceeds receivables from the sales of units.

As at end of financial year, the Group is in a net current liabilities position mainly due to maturity of the long-term borrowings within the next 12 months. The Group has sufficient banking facilities available to refinance the portion of borrowings which are maturing within the next 12 months.

The Group assessed the concentration of risk with respect to refinancing its debt and concluded it to be low. Access to sources of funding is sufficiently available and debt maturing within 12 months can be rolled over with existing lenders.



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 36. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONT'D)

### Liquidity risk (Cont'd)

Analysis of financial instruments by remaining contractual maturities

The table below summarises the maturity profile of the Group's and the Company's financial assets and liabilities at the end of the reporting period based on contractual undiscounted repayments obligations.

Group	Less than 1 year	1 to 5 years	Total
	\$	\$	\$
<b>2016</b>			
<b>Financial assets:</b>			
Cash and short-term deposits	28,939,361	-	28,939,361
Other investments	91,016,718	-	91,016,718
Trade and other receivables <sup>(1)</sup>	2,984,120	51,600	3,035,720
Other assets <sup>(2)</sup>	682,622	28,378,393	29,061,015
Due from related companies, trade	5,985	-	5,985
<b>Total undiscounted financial assets</b>	<b>123,628,806</b>	<b>28,429,993</b>	<b>152,058,799</b>
<b>Financial liabilities</b>			
Trade and other payables <sup>(3)</sup>	20,099,170	-	20,099,170
Due to related companies, trade	53,647	-	53,647
Other liabilities <sup>(4)</sup>	10,048,328	1,458,879	11,507,207
Interest bearing loans and borrowings	345,930,943	60,719,063	406,650,006
<b>Total undiscounted financial liabilities</b>	<b>376,132,088</b>	<b>62,177,942</b>	<b>438,310,030</b>
<b>Total net undiscounted financial liabilities</b>	<b>(252,503,282)</b>	<b>(33,747,949)</b>	<b>(286,251,231)</b>
<b>2015</b>			
<b>Financial assets:</b>			
Cash and short-term deposits	37,645,157	-	37,645,157
Other investments	36,998,113	-	36,998,113
Trade and other receivables <sup>(1)</sup>	6,576,664	34,700	6,611,364
Other assets	412,891	26,882,356	27,295,247
Due from related companies, trade	10,917	-	10,917
Due from related companies, non-trade	3,669	-	3,669
<b>Total undiscounted financial assets</b>	<b>81,647,411</b>	<b>26,917,056</b>	<b>108,564,467</b>
<b>Financial liabilities</b>			
Trade and other payables <sup>(3)</sup>	20,342,755	-	20,342,755
Due to related companies, trade	244,106	-	244,106
Due to a related company, non-trade	23,717	-	23,717
Other liabilities <sup>(4)</sup>	15,240,701	742,772	15,983,473
Medium term notes	119,096,875	-	119,096,875
Interest bearing loans and borrowings	167,638,802	245,445,304	413,084,106
<b>Total undiscounted financial liabilities</b>	<b>322,586,956</b>	<b>246,188,076</b>	<b>568,775,032</b>
<b>Total net undiscounted financial liabilities</b>	<b>(240,939,545)</b>	<b>(219,271,020)</b>	<b>(460,210,565)</b>

(1) Excludes lease incentives and GST receivables.

(2) Excludes deposit paid for construction of bowling lanes.

(3) Excludes advance billings.

(4) Excludes pre-sale deposits received.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 36. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONT'D)

## Liquidity risk (Cont'd)

Analysis of financial instruments by remaining contractual maturities (Cont'd)

Company	Less than 1 year	1 to 5 years	Total
	\$	\$	\$
<b>2016</b>			
<b>Financial assets:</b>			
Cash and short-term deposits	5,510,563	-	5,510,563
Other assets	450	-	450
Due from subsidiaries, trade	4,229	-	4,229
Due from subsidiaries, non-trade	260,080,932	106,124,315	366,205,247
<b>Total undiscounted financial assets</b>	<b>265,596,174</b>	<b>106,124,315</b>	<b>371,720,489</b>
<b>Financial liabilities</b>			
Trade and other payables	64,933	-	64,933
Other liabilities	528,215	-	528,215
Due to subsidiaries, trade	4,335	-	4,335
Due to subsidiaries, non-trade	61,238,212	-	61,238,212
Due to related company, trade	7,556	-	7,556
Interest bearings loans and borrowings	28,500	26,097	54,597
<b>Total undiscounted financial liabilities</b>	<b>61,871,751</b>	<b>26,097</b>	<b>61,897,848</b>
<b>Total net undiscounted financial assets</b>	<b>203,724,423</b>	<b>106,098,218</b>	<b>309,822,641</b>
<b>2015</b>			
<b>Financial assets:</b>			
Cash and short-term deposits	790,674	-	790,674
Other assets	450	-	450
Due from subsidiaries, trade	1,743,403	-	1,743,403
Due from subsidiaries, non-trade	348,541,495	40,062,649	388,604,144
<b>Total undiscounted financial assets</b>	<b>351,076,022</b>	<b>40,062,649</b>	<b>391,138,671</b>
<b>Financial liabilities</b>			
Trade and other payables	42,030	-	42,030
Other liabilities	2,224,418	-	2,224,418
Due to subsidiaries, trade	162,815	-	162,815
Due to subsidiaries, non-trade	78,151,894	-	78,151,894
Due to joint ventures, trade	60,376	-	60,376
Due to joint ventures, non-trade	2,095,144	-	2,095,144
Interest bearings loans and borrowings	28,490	54,607	83,097
Medium term notes	119,096,875	-	119,096,875
<b>Total undiscounted financial liabilities</b>	<b>201,862,042</b>	<b>54,607</b>	<b>201,916,649</b>
<b>Total net undiscounted financial assets</b>	<b>149,213,980</b>	<b>40,008,042</b>	<b>189,222,022</b>

Short-term funding is obtained from term loans and bank overdraft facilities.

The Group is significantly reliant on bank financing. Management believes that the Group is able to raise cash by selling development properties and completed properties for sale.

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 36. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONT'D)

## Liquidity risk (Cont'd)

The table below shows the contractual expiry by maturity of the Group and Company's financial guarantees. The maximum amounts of financial guarantee contracts are allocated to the earliest period in which the guarantee could be called.

Group	Less than 1 year	1 to 5 years	Total
	\$	\$	\$
<b>2016</b>			
Financial guarantees	1,893,657	2,085,800	3,979,457
<b>2015</b>			
Financial guarantees	12,755,937	-	12,755,937

Company	Less than 1 year	1 to 5 years	Total
	\$	\$	\$
<b>2016</b>			
Financial guarantees	327,292,658	57,354,951	384,647,609
<b>2015</b>			
Financial guarantees	163,291,745	241,338,630	404,630,375

## Credit risk

Credit risk is the risk of loss that may arise on outstanding financial instruments should a counterparty default on its obligations. The Group's and the Company's exposure to credit risk arises primarily from trade and other receivables. For the other financial assets (including investment securities, cash and short-term deposits), the Group and the Company minimise credit risk by dealing exclusively with high credit rating counterparties.

The Group's objective is to seek continual revenue growth while minimising losses incurred due to increased credit risk exposure. The Group trades only with recognised and creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that the Group's exposure to bad debts is not significant.

Excessive risk concentration

Concentration arises when a number of counterparties are engaged in similar business activities, or activities in the same geographical region, or have economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Group's performance to developments affecting a particular industry.

In order to avoid excessive concentrations of risk, the Group's policies and procedures include specific guidelines to focus on maintaining a diversified portfolio. Identified concentrations of credit risks are controlled and managed accordingly. Selective hedging is used within the Group to manage risk concentrations at both the relationship and industry levels.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 36. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONT'D)

## Credit risk (Cont'd)

Exposure to credit risk

At the end of the reporting period, the Group's and the Company's maximum exposure to credit risk is represented by:

- The carrying amount of each class of financial assets recognised in the balance sheets
- A nominal amount of \$499,119,000 (2015: \$527,377,375) relating to corporate guarantees provided by the Company to banks on subsidiaries' bank facilities

Information regarding credit exposure for trade and other receivables is disclosed in Note 17.

Credit risk concentration profile

The Group determines concentrations of credit risk by monitoring the country and industry sector profile of its trade receivables on an on-going basis. The credit risk concentration profile of the Group's trade receivables at the end of the reporting period is as follows:

Group	2016		2015	
	\$	% of total	\$	% of total
By country:				
Australia	30,713	1	569,168	12
Singapore	2,243,722	99	4,223,445	88
	2,274,435	100	4,792,613	100
By industry sectors:				
Construction	-	-	1,889,032	39
Rental	425,411	19	1,134,911	24
Hotel	1,801,300	79	1,680,230	35
Leisure	47,724	2	88,440	2
	2,274,435	100	4,792,613	100

Financial assets that are neither past due nor impaired

Trade and other receivables, due from related companies and other assets that are neither past due nor impaired are with creditworthy debtors with good payment record with the Group. Cash and short-term deposits and other investments that are neither past due nor impaired are placed with or entered into with reputable financial institutions or companies with high credit ratings and no history of default.

Financial assets that are either past due or impaired

Information regarding financial assets that are either past due or impaired is disclosed in Note 17 (Trade and other receivables).

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 36. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONT'D)

### Foreign currency risk

Foreign exchange risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates.

The Group has some assets and liabilities denoted in foreign currencies like Malaysia Ringgit, Japanese Yen, Bangladesh Taka, British Pound, Canadian Dollar, Swiss Franc and Hong Kong Dollar which are not significant to the Group.

The Group is also exposed to currency translation risk arising from its net investments in foreign operation in Australia. The Group manages foreign exchange risk by hedging a Australian Dollar denominated bank loan, which mitigates structural currency exposure arising from the subsidiary's net assets.

### Market price risk

Market price risk is the risk that the fair value or future cash flows of the Group's financial instruments will fluctuate because of changes in market prices (other than interest or exchange rates). The Group is exposed to equity price risk arising from its investment in quoted equity instruments. These instruments are classified as held for trading financial assets. The Group does not have exposure to commodity price risk.

### Sensitivity analysis for equity price risk

At the end of the reporting period, if the price of the shares held had been 2% (2015: 2%) higher/lower with all other variables held constant, the Group's profit (2015: loss) net of tax would have been \$1,510,877 (2015: \$614,169) higher/lower (2015: lower/higher), arising as a result of higher/lower fair value gains on held for trading investments in equity instruments, and the Group's equity would have been \$1,510,877 (2015: \$614,169) higher/lower, arising as a result of an increase/decrease in the fair value of equity instruments classified as held for trading.

## 37. FAIR VALUE OF ASSETS AND LIABILITIES

### (a) Fair value hierarchy

The Group categories fair value measurements using a fair value hierarchy that is dependent on the valuation inputs used as follows:

- Level 1 - Quoted prices (unadjusted) in active market for identical assets or liabilities that the Group can access at the measurement date,
- Level 2 - Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly, and
- Level 3 - Unobservable inputs for the asset or liability.

Fair value measurements that use inputs of different hierarchy levels are categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

### (b) Assets and liabilities measured at fair value

The following table shows an analysis of each class of assets and liabilities measured at fair value at the end of the reporting period:

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 37. FAIR VALUE OF ASSETS AND LIABILITIES (CONT'D)

## (b) Assets and liabilities measured at fair value (Cont'd)

Fair value measurements at the end of the reporting period using				
Group	Quoted prices in active markets for identical instruments (Level 1)	Significant observable inputs other than quoted prices (Level 2)	Significant unobservable inputs (Level 3)	Total
2016	\$	\$	\$	\$

## Recurring fair value measurements

## Assets

## Financial assets:

Held for trading financial assets (Note 20)

Quoted investments	35,929,205	-	-	35,929,205
Unquoted investments	-	55,087,513	-	55,087,513
Total held for trading financial assets	35,929,205	55,087,513	-	91,016,718
Financial assets as at 31 December 2016	35,929,205	55,087,513	-	91,016,718

## Liabilities

## Financial liabilities:

Derivatives (Note 22)

Interest rate swaps	-	(127,447)	-	(127,447)
Options	-	(75,459)	-	(75,459)
Total derivatives	-	(202,906)	-	(202,906)
Financial liabilities as at 31 December 2016	-	(202,906)	-	(202,906)

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 37. FAIR VALUE OF ASSETS AND LIABILITIES (CONT'D)

## (b) Assets and liabilities measured at fair value (Cont'd)

Fair value measurements at the end of the reporting period using				
Group	Quoted prices in active markets for identical instruments (Level 1)	Significant observable inputs other than quoted prices (Level 2)	Significant unobservable inputs (Level 3)	Total
2015	\$	\$	\$	\$
<b>Recurring fair value measurements</b>				
<b>Assets</b>				
<b>Financial assets:</b>				
<u>Held for trading financial assets (Note 20)</u>				
Quoted investments	28,572,195	-	-	28,572,195
Unquoted investments	-	8,425,918	-	8,425,918
Total held for trading financial assets	28,572,195	8,425,918	-	36,998,113
<u>Derivatives (Note 22)</u>				
Interest rate swaps	-	748,983	-	748,983
Currency swaps	-	2,198,071	-	2,198,071
Total derivatives	-	2,947,054	-	2,947,054
<b>Financial assets as at 31 December 2015</b>	<b>28,572,195</b>	<b>11,372,972</b>	<b>-</b>	<b>39,945,167</b>
<b>Liabilities</b>				
<b>Financial liabilities:</b>				
<u>Derivatives (Note 22)</u>				
Interest rate swaps	-	(2,981,146)	-	(2,981,146)
Currency swaps	-	44,919	-	44,919
Total derivatives	-	(2,936,227)	-	(2,936,227)
<b>Financial liabilities as at 31 December 2015</b>	<b>-</b>	<b>(2,936,227)</b>	<b>-</b>	<b>(2,936,227)</b>

## 37. FAIR VALUE OF ASSETS AND LIABILITIES (CONT'D)

## (c) Level 2 fair value measurements

The following is a description of the valuation techniques and inputs used in the fair value measurement for assets and liabilities that are categorised within Level 2 of the fair value hierarchy:

Derivatives

Currency swaps, interest rate swap and option contracts are valued using a valuation technique with market observable inputs. The most frequently applied valuation techniques include forward pricing and swap models, using present value calculations. The models incorporate various inputs including the credit quality of counterparties, foreign exchange spot and forward rates, interest rate curves and forward rate curves.

Unquoted investments

The fair values of unquoted investments are determined by using valuation techniques. These include the use of recent arm's length transactions, reference to current market value of another instrument which is substantially the same or discounted cash flow analysis.

## (d) Level 3 fair value measurements

Valuation policies and procedures

For all significant financial reporting valuations using valuation models and significant unobservable inputs, it is the Group's policy to engage external valuation experts who possess the relevant credentials and knowledge on the subject of valuation, valuation methodologies and FRS 113 fair value measurement guidance to perform the valuation.

For valuations performed by external valuation experts, the appropriateness of the valuation methodologies and assumptions adopted are reviewed along with the appropriateness and reliability of the inputs (including those developed internally by the Group) used in the valuations.

In selecting the appropriate valuation models and inputs to be adopted for each valuation that uses significant non-observable inputs, external valuation experts are requested to calibrate the valuation models and inputs to actual market transactions (which may include transactions entered into by the Group with third parties as appropriate) that are relevant to the valuation if such information are reasonably available. For valuations that are sensitive to the unobservable inputs used, external valuation experts are required, to the extent practicable to use a minimum of two valuation approaches to allow for cross-checks.

Significant changes in fair value measurements from period to period are evaluated for reasonableness. Key drivers of the changes are identified and assessed for reasonableness against relevant information from independent sources, or internal sources if necessary and appropriate.



FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 37. FAIR VALUE OF ASSETS AND LIABILITIES (CONT'D)

### (e) Assets and liabilities not carried at fair value but for which fair value is disclosed

The following table shows an analysis of the Group's assets and liabilities not measured at fair value but for which fair value is disclosed, or for which assets are impaired to fair value:

Fair value measurements at the end of the reporting period using				
Group	Quoted prices in active markets for identical instruments (Level 1) \$	Significant observable inputs other than quoted prices (Level 2) \$	Significant unobservable inputs (Level 3) \$	Total \$
2016				
Assets				
Investment properties	-	-	203,893,000	203,893,000
2015				
Assets				
Investment properties	-	-	258,302,000	258,302,000

### Determination of fair value

The fair value as disclosed in the table above is based on advice from firms of independent professional valuers.

### (f) Fair value of financial instruments by classes that are not carried at fair value and whose carrying amounts are reasonable approximation of fair value

The carrying amounts of cash and short term deposits, trade and other receivables, other assets, due from/to related companies (trade)/(non-trade), trade and other payables, other liabilities and interest-bearing loans and borrowings are reasonable approximation of their fair values, either due to their short-term nature or that they are floating rate instruments that are repriced to market interest rate on or near the end of the reporting period.

## 38. CAPITAL MANAGEMENT

Capital includes debt and equity items as disclosed in the table below:

The primary objective of the Group's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximise shareholder value.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes during the years ended 31 December 2016 and 31 December 2015.

The Group monitors capital using a debt to equity ratio, which is total interest bearing loans and borrowings divided by equity attributable to the owners of the Company.

# NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 38. CAPITAL MANAGEMENT (CONT'D)

Group	2016	2015
	\$	\$
Interest bearing loans and borrowings (Note 27)	399,499,200	514,566,472
Equity attributable to the owners of the Company	715,229,797	673,067,099
Debt to equity ratio	55.9%	76.5%

## 39. SEGMENT INFORMATION

For management purposes, the Group is organised into business units based on their products and services, and has four reportable operating segments as follows:

- The development properties segment is in the business of acquiring land/property and developing them into residential/industrial/commercial properties for sales.
- The rental segment is in the business of renting of space under the investment properties, property plant and equipment and completed properties for sale.
- The leisure segment is in the business of providing leisure and recreational facilities, including bowling centres, billiards centres and amusement centres under the brands 'SuperBowl' and 'SuperFunworld'.
- The hotel operations segment is operated under the brand names of "Ramada Singapore" and "Days Hotel Singapore".
- The others segment is involved in Group-level corporate services, treasury functions and investments in marketable securities.

In 2015, the construction segment is in the business of contractors for civil and general road construction works, general contractors, trading of construction materials.

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss which in certain respects, as explained in the table below, is measured differently from operating profit or loss in the consolidated financial statements.

Transfer prices between operating segments are on an arm's length basis in a manner similar to transactions with third parties.

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 39. SEGMENT INFORMATION (CONT'D)

2016	Development properties	Rental	Hotel operations	Leisure	Others	Elimination	Consolidation
	\$	\$	\$	\$	\$	\$	\$
<b>Revenue:</b>							
Segmental revenue							
- External sales	4,005,224	28,201,752	43,318,221	7,200,853	-	-	82,726,050
- Inter-segment sales (Note A)	-	291,211	-	-	828,767	(1,119,978)	-
	4,005,224	28,492,963	43,318,221	7,200,853	828,767	(1,119,978)	82,726,050
<b>Results:</b>							
Other income	-	3,681,698	-	32,847	59,396,858	-	63,111,403
Financial income	-	419,641	-	635	1,441,611	-	1,861,887
Financial expenses	(288,823)	(2,133,944)	(4,219,005)	-	(4,255,765)	-	(10,897,537)
Fair value changes in held-for-trading investments	-	-	-	-	792,761	-	792,761
Fair value changes in derivative instruments	-	1,908,987	(737,915)	-	(75,459)	-	1,095,613
Depreciation	-	(5,701,548)	(3,187,884)	(532,134)	(339,752)	(10,975,135)	(20,736,453)
Other expenses	(1,305,601)	(20,038,043)	(14,126,745)	(2,296,969)	(1,323,209)	-	(39,090,567)
Segment profit/(loss) (Note B)	328,024	5,271,127	5,656,323	1,391,902	54,160,988	(12,095,113)	54,713,251
<b>Assets:</b>							
Additions to non-current assets (Note C)	93,632	115,847	30,151,906	29,519	624,616	-	31,015,520
Segment assets (Note D)	231,986,723	343,681,852	231,279,815	2,892,264	958,027,323	(502,167,050)	1,265,700,927
Segment liabilities (Note E)	9,395	640,645,002	6,710,985	1,298,657	397,266,953	(499,043,638)	546,887,354

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 39. SEGMENT INFORMATION (CONT'D)

2015	Development properties	Construction	Rental	Hotel operations	Leisure	Others	Elimination	Consolidation
	\$	\$	\$	\$	\$	\$	\$	\$
<b>Revenue:</b>								
Segmental revenue								
- External sales	17,530,067	-	36,607,739	46,100,837	7,541,021	-	-	107,779,664
- Inter-segment sales (Note A)	-	-	558,154	-	-	1,023,675	(1,581,829)	-
	<u>17,530,067</u>	<u>-</u>	<u>37,165,893</u>	<u>46,100,837</u>	<u>7,541,021</u>	<u>1,023,675</u>	<u>(1,581,829)</u>	<u>107,779,664</u>
<b>Results:</b>								
Other income	31,181	103,406	5,860,069	-	34,527	124,905	-	6,154,088
Financial income	882	1,748	286,693	-	2,627	356,637	-	648,587
Financial expenses	(608,100)	(156,035)	(4,579,957)	(4,953,251)	-	(5,747,452)	-	(16,044,795)
Fair value changes in held-for-trading investments	-	-	-	-	-	(6,119,739)	-	(6,119,739)
Fair value changes in derivative instruments	-	-	1,232,931	634,685	-	-	-	1,867,616
Depreciation	-	(242,621)	(7,689,921)	(3,138,016)	(622,443)	(23,328)	(10,951,594)	(22,667,923)
Other expenses	(918,569)	(571,166)	(24,401,498)	(14,310,837)	(2,517,318)	(1,410,096)	-	(44,129,484)
Segment profit/(loss) (Note B)	<u>6,435,206</u>	<u>(4,747,112)</u>	<u>2,816,691</u>	<u>9,125,842</u>	<u>227,805</u>	<u>(12,101,342)</u>	<u>(12,533,423)</u>	<u>(10,776,333)</u>
<b>Assets:</b>								
Additions to non-current assets (Note C)	-	45,632	581,937	11,115,217	102,743	428,888	-	12,274,417
Segment assets (Note D)	<u>113,588,153</u>	<u>59,476,659</u>	<u>609,287,146</u>	<u>153,874,497</u>	<u>3,407,295</u>	<u>968,355,915</u>	<u>(553,991,687)</u>	<u>1,353,997,978</u>
Segment liabilities (Note E)	<u>32,840,764</u>	<u>34,794,136</u>	<u>674,768,509</u>	<u>7,188,331</u>	<u>1,574,458</u>	<u>477,982,916</u>	<u>(551,883,582)</u>	<u>677,265,532</u>

## Notes

A Inter-segment revenues are eliminated on consolidation.

B The following items are deducted from segment profit/(loss) to arrive at "Profit/(loss) before tax" presented in the consolidated income statement:

	2016	2015
	\$	\$
Profit from inter-segment sales	1,119,978	1,581,829
Depreciation	<u>10,975,135</u>	<u>10,951,594</u>
	<u>12,095,113</u>	<u>12,533,423</u>

C Additions to non-current assets consist of additions to property, plant and equipment.

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 39. SEGMENT INFORMATION (CONT'D)

Notes (Cont'd)

- D The following items are deducted from segment assets to arrive at total assets reported in the consolidated balance sheet:

	2016	2015
	\$	\$
Investment in subsidiaries	168,417,117	188,351,666
Deferred tax assets	2,962,703	12,477,734
Inter-segment assets	330,787,230	353,162,287
	<u>502,167,050</u>	<u>553,991,687</u>

- E The following items are deducted from segment liabilities to arrive at total liabilities reported in the consolidated balance sheet:

	2016	2015
	\$	\$
Other liabilities	412,552,234	455,657,588
Tax payable	2,072,372	10,431,755
Deferred tax liabilities	84,419,032	85,794,239
	<u>499,043,638</u>	<u>551,883,582</u>

### Geographical information

Revenue and non-current assets information based on the geographical location of customers and assets respectively are as follows:

	Revenue		Non-current assets	
	2016	2015	2016	2015
	\$	\$	\$	\$
Australia	10,476,579	19,635,393	130,264,875	149,982,188
Singapore	<u>72,249,471</u>	<u>88,144,271</u>	<u>768,563,555</u>	<u>786,208,243</u>

There had been no transaction with a single external customer that amounts to 10% of the Group revenue.

## 40. DIRECTORS' REMUNERATION

The numbers of Directors of the Company whose emoluments fall within the following bands are:

Company	2016	2015
\$2,000,001 to \$2,500,000	-	1
\$1,500,001 to \$2,000,000	1	-
\$500,001 to \$1,000,000	1	-
\$250,001 to \$500,000	1	2
Below \$250,000	<u>3</u>	<u>3</u>
	<u>6</u>	<u>6</u>

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2016

## 41. COMPARATIVE FIGURES

During the year, the Group changed the presentation of expenses on the face of the consolidated income statement from that of by function to that of by nature to conform to its ultimate holding company's presentation. Accordingly, certain comparative figures below were reclassified to conform to current year's presentation. A third Balance Sheet as at 1 January 2015 is not required as the classification for comparative figures do not affect the balance sheet.

Group	Previously reported in 2015	Amount reclassified for comparative in 2016
	\$	\$
Dividend income	-	1,305,257
Other income	7,471,212	6,154,088
Cost of sales	(29,688,804)	-
Changes in development properties	-	(11,150,174)
Employee benefits expense	-	(23,411,616)
Depreciation of property, plant and equipment	-	(16,734,395)
Depreciation of investment properties	-	(5,933,528)
Distribution and selling expenses	(4,327,813)	-
Administrative expenses	(68,806,336)	-
Other expenses	(2,750,519)	(44,129,484)
Fair value changes in financial instruments	(4,610,956)	(4,252,123)
Foreign exchange loss	-	(5,007,814)
Loss on disposal of subsidiary	(446,573)	-

## 42. AUTHORISATION OF FINANCIAL STATEMENTS FOR ISSUE

The financial statements for the year ended 31 December 2016 were authorised for issue in accordance with a resolution of the Directors on 28 March 2017.

# STATISTICS OF SHAREHOLDINGS

117

AS AT 15 MARCH 2017

Number of Issued Shares (including Treasury Shares)	:	474,557,391
Number of Issued Shares (excluding Treasury Shares)	:	470,557,541
Number of Treasury Shares	:	3,999,850
Class of Shares	:	Ordinary
Voting Rights (excluding Treasury Shares)	:	One vote per share

## DISTRIBUTION OF SHAREHOLDINGS

Size of Shareholdings	No. of Shareholders	%	No. of Shares	%
1 - 99	418	15.26	14,912	0.00
100 - 1,000	685	25.00	361,062	0.08
1,001 - 10,000	895	32.66	4,111,867	0.88
10,001 - 1,000,000	725	26.46	42,879,334	9.11
1,000,001 and above	17	0.62	423,190,366	89.93
<b>Total</b>	<b>2,740</b>	<b>100.00</b>	<b>470,557,541</b>	<b>100.00</b>

## TWENTY LARGEST SHAREHOLDERS

No.	Name	No. of Shares	%
1	HIAP HOE HOLDINGS PTE LTD	330,824,626	70.30
2	CIMB SECURITIES (SINGAPORE) PTE. LTD.	22,550,306	4.79
3	DBS NOMINEES (PRIVATE) LIMITED	22,415,238	4.76
4	SOON LI HENG CIVIL ENGINEERING PTE LTD	9,125,000	1.94
5	SBS NOMINEES PRIVATE LIMITED	8,000,000	1.70
6	MORPH INVESTMENTS LTD	6,431,700	1.37
7	SING INVESTMENTS & FINANCE NOMINEES (PTE.) LTD.	4,300,000	0.91
8	HONG LEONG FINANCE NOMINEES PTE LTD	3,715,750	0.79
9	CITIBANK NOMINEES SINGAPORE PTE LTD	2,822,825	0.60
10	HENG SIEW ENG	2,331,000	0.50
11	SOON LEE HENG TRADING & TRANSPORTATION PTE LTD	2,243,750	0.48
12	OCBC SECURITIES PRIVATE LIMITED	1,763,408	0.37
13	PHILLIP SECURITIES PTE LTD	1,746,013	0.37
14	PANG HENG KWEE	1,457,100	0.31
15	UOB KAY HIAN PRIVATE LIMITED	1,303,150	0.28
16	CHIN KIAM HSUNG	1,159,500	0.25
17	JEN SHEK CHUEN	1,001,000	0.21
18	LEONG CHONG LING	889,900	0.19
19	CHONG TONG CONSTRUCTION PTE LTD	885,152	0.19
20	UNITED OVERSEAS BANK NOMINEES (PRIVATE) LIMITED	759,737	0.16
<b>TOTAL</b>		<b>425,725,155</b>	<b>90.47</b>

The percentage of the issued shares is calculated based on the number of issued shares as at 15 March 2017, excluding any treasury shares held at that date.

26.08% of the Company's shares (excluding treasury shares) are held in the hands of public. Accordingly, the Company has complied with Rule 723 of the Listing Manual of SGX-ST.

## Substantial Shareholders as at 15 March 2017

No.	Name	Direct Interest	%	Deemed Interest	%
1	Hiap Hoe Holdings Pte Ltd <sup>(i)</sup>	330,824,626	70.31	16,754,100	3.56
2	Teo Ho Beng <sup>(ii)</sup>	-	-	347,578,726	73.87
3	Roland Teo Ho Kang <sup>(ii)</sup>	-	-	347,578,726	73.87

Notes:

(i) Hiap Hoe Holdings Pte Ltd holds 16,754,100 shares in the name of a sub-depository agent.

(ii) Messrs Teo Ho Beng and Roland Teo Ho Kang's deemed interests are derived from their shareholdings in Hiap Hoe Holdings Pte Ltd.

# NOTICE OF ANNUAL GENERAL MEETING

NOTICE IS HEREBY GIVEN that the Annual General Meeting of Hiap Hoe Limited (the “Company”) will be held at Ramada Singapore At Zhongshan Park, 16 Ah Hood Road, Zhongshan Room Level 2, Singapore 329982 on Friday, 28 April 2017 at 10.30 a.m. for the following purposes:

## AS ORDINARY BUSINESS

1. To receive and adopt the Directors' Statement and the Audited Financial Statements of the Company for the financial year ended 31 December 2016 together with the Auditors' Report. (Resolution 1)
2. To declare a final dividend of 1.00 Singapore cent per ordinary share (tax exempt one-tier) for the financial year ended 31 December 2016 (FY2015: 1.00 Singapore cent per ordinary share). (Resolution 2)
3. To re-elect the following Directors of the Company who are retiring pursuant to Article 106 of the Constitution of the Company:  
  
Mr Chan Boon Hui (Resolution 3)  
Ms Wun May Ling Tracy (Resolution 4)
4. To approve the payment of Directors' fees of S\$145,000.00 for the financial year ended 31 December 2016 (FY2015: S\$136,000.00). (Resolution 5)
5. To re-appoint Messrs Foo Kon Tan LLP as the Auditors of the Company and to authorise the Directors of the Company to fix their remuneration. (Resolution 6)
6. To transact any other ordinary business which may properly be transacted at an Annual General Meeting.

## AS SPECIAL BUSINESS

To consider and if thought fit, to pass the following resolutions as Ordinary Resolutions, with or without any modifications:

### 7. Authority to issue shares

That pursuant to Section 161 of the Companies Act, Cap. 50 and Rule 806 of the Listing Manual of the Singapore Exchange Securities Trading Limited (“SGX-ST”), the Directors of the Company be authorised and empowered to:

- (a) (i) issue shares in the Company (“shares”) whether by way of rights, bonus or otherwise; and/or
- (ii) make or grant offers, agreements or options (collectively, “Instruments”) that might or would require shares to be issued, including but not limited to the creation and issue of (as well as adjustments to) options, warrants, debentures or other instruments convertible into shares, at any time and upon such terms and conditions and for such purposes and to such persons as the Directors of the Company may in their absolute discretion deem fit; and
- (b) (notwithstanding that the authority conferred by this Resolution may have ceased to be in force) issue shares in pursuance of any Instruments made or granted by the Directors of the Company while this Resolution was in force,



provided that:

- (1) the aggregate number of shares (including shares to be issued in pursuance of the Instruments, made or granted pursuant to this Resolution) to be issued pursuant to this Resolution shall not exceed 50% of the total number of issued shares (excluding treasury shares) in the capital of the Company (as calculated in accordance with sub-paragraph (2) below), of which the aggregate number of shares to be issued other than on a pro-rata basis to shareholders of the Company shall not exceed 20% of the total number of issued shares (excluding treasury shares) in the capital of the Company (as calculated in accordance with sub-paragraph (2) below);
- (2) (subject to such calculation as may be prescribed by the SGX-ST) for the purpose of determining the aggregate number of shares that may be issued under sub-paragraph (1) above, the total number of issued shares (excluding treasury shares) shall be based on the total number of issued shares (excluding treasury shares) in the capital of the Company at the time of the passing of this Resolution, after adjusting for:
  - (a) new shares arising from the conversion or exercise of any convertible securities;
  - (b) new shares arising from exercising share options or vesting of share awards which are outstanding or subsisting at the time of the passing of this Resolution; and
  - (c) any subsequent bonus issue, consolidation or subdivision of shares;
- (3) in exercising the authority conferred by this Resolution, the Company shall comply with the provisions of the Listing Manual of the SGX-ST for the time being in force (unless such compliance has been waived by the SGX-ST) and the Constitution of the Company; and
- (4) unless revoked or varied by the Company in a general meeting, such authority shall continue in force until the conclusion of the next Annual General Meeting of the Company or the date by which the next Annual General Meeting of the Company is required by law to be held, whichever is earlier.

[See Explanatory Note (i)]

(Resolution 7)

## 8. Authority to issue shares under the Hiap Hoe Performance Share Plan

That pursuant to Section 161 of the Companies Act, Cap. 50, the Directors of the Company be authorised and empowered to grant awards in accordance with the provisions of the Hiap Hoe Performance Share Plan (the "**Plan**") and to allot and issue from time to time such number of fully paid-up shares in the capital of the Company as may be required to be allotted and/or issued pursuant to the vesting of the awards provided that the aggregate number of shares available under the Plan and any other share-based schemes which the Company may implement from time to time, and the Plan, shall not exceed 15% of the total number of issued shares (excluding treasury shares) in the capital of the Company from time to time and that such authority shall, unless revoked or varied by the Company in a general meeting, continue in force until the conclusion of the next Annual General Meeting of the Company or the date by which the next Annual General Meeting of the Company is required by law to be held, whichever is earlier.

[See Explanatory Note (ii)]

(Resolution 8)

By Order of the Board

Ong Beng Hong  
Joint Company Secretary  
Singapore, 12 April 2017

**Explanatory Notes:**

- (i) The Ordinary Resolution 7, if passed, will empower the Directors of the Company, effective until the conclusion of the next Annual General Meeting of the Company, or the date by which the next Annual General Meeting of the Company is required by law to be held or such authority is varied or revoked by the Company in a general meeting, whichever is the earlier, to issue shares, make or grant Instruments convertible into shares and to issue shares pursuant to such Instruments, up to a number not exceeding, in total, 50% of the total number of issued shares (excluding treasury shares) in the capital of the Company, of which up to 20% may be issued other than on a pro-rata basis to shareholders.

For determining the aggregate number of shares that may be issued, the total number of issued shares (excluding treasury shares) will be calculated based on the total number of issued shares (excluding treasury shares) in the capital of the Company at the time this Ordinary Resolution is passed after adjusting for new shares arising from the conversion or exercise of any convertible securities or share options or vesting of share awards which are outstanding or subsisting at the time when this Ordinary Resolution is passed and any subsequent bonus issue, consolidation or subdivision of shares.

- (ii) The Ordinary Resolution 8, if passed, will empower the Directors of the Company, effective until the conclusion of the next Annual General Meeting of the Company, or the date by which the next Annual General Meeting of the Company is required by law to be held or such authority is varied or revoked by the Company in a general meeting, whichever is the earlier, to grant awards in accordance with the provisions of the Plan and to allot and issue from time to time such number of fully paid-up shares in the capital of the Company as may be required to be issued pursuant to the vesting of the awards provided that the aggregate number of shares available under the Plan and any other share-based schemes which the Company may implement from time to time, and the Plan, not exceeding, in total, 15% of the total number of issued shares (excluding treasury shares) in the capital of the Company.

**Notes:**

1. A member entitled to attend and vote at the Annual General Meeting is entitled to appoint not more than two (2) proxies to attend and vote in his/her stead.
2. A proxy need not be a member of the Company.
3.
  - (a) A member who is not a relevant intermediary (as defined in Section 181 of the Companies Act, Cap. 50) is entitled to appoint one (1) or two (2) proxies to attend, speak, and vote on his behalf at the Annual General Meeting. Where a member appoints two (2) proxies, the proportion of the shareholding concerned to be represented by each proxy shall be specified in the proxy form. If no proportion is specified, the Company shall be entitled to treat the first named proxy as representing the entire number of shares entered against his name in the Depository Register and any second named proxy as alternate to the first named proxy.
  - (b) A member who is a relevant intermediary (as defined in Section 181 of the Companies Act, Cap. 50) is entitled to appoint more than two (2) proxies to attend, speak, and vote at the Annual General Meeting, but each proxy must be appointed to exercise the rights attached to a different share or shares held by such member. Where such member's proxy form appoints more than two (2) proxies, the number and class of shares in relation to which each proxy has been appointed shall be specified in the proxy form.
4. Where the instrument appointing a proxy is signed on behalf of the appointer by an attorney, the letter or power of attorney or other authority, if any, or a duly certified copy thereof shall (failing previous registration with the Company), if required by law, be stamped and be deposited at the registered office of the Company not less than 48 hours before the time for holding the Annual General Meeting or adjourned meeting at which the person named in the instrument proposes to vote and in default the instrument of proxy shall not be treated as valid.
5. The instrument appointing a proxy must be deposited at the registered office of the Company at 18 Ah Hood Road, #13-51 Hiap Hoe Building At Zhongshan Park, Singapore 329983 not less than 48 hours before the time appointed for holding the Annual General Meeting.
6. A depositor shall not be regarded as a member of a Company entitled to attend, speak, and vote at the Annual General Meeting unless his name appears on the Depository Register (as defined in Section 81SF of the Securities and Futures Act, Cap. 289) 72 hours before the time fixed for the Annual General Meeting.

**Personal data privacy:**

By attending the Annual General Meeting and/or any adjournment thereof or submitting an instrument appointing a proxy(ies) and/or representative(s) to attend, speak and vote at the Annual General Meeting and/or any adjournment thereof, a member of the Company (i) consents to the collection, use and disclosure of the member's personal data by the Company (or its agents) for the purpose of the processing and administration by the Company (or its agents) of proxy(ies) and/or representative(s) appointed for the Annual General Meeting (including any adjournment thereof) and the preparation and compilation of the attendance lists, minutes and other documents relating to the Annual General Meeting (including any adjournment thereof), and in order for the Company (or its agents) to comply with any applicable laws, listing rules, regulations and/or guidelines (collectively, the "Purposes"), (ii) warrants that where the member discloses the personal data of the member's proxy(ies) and/or representative(s) to the Company (or its agents), the member has obtained the prior consent of such proxy(ies) and/or representative(s) for the collection, use and disclosure by the Company (or its agents) of the personal data of such proxy(ies) and/or representative(s) for the Purposes, and (iii) agrees that the member will indemnify the Company in respect of any penalties, liabilities, claims, demands, losses and damages as a result of the member's breach of warranty.

# ANNUAL GENERAL MEETING

## HIAP HOE LIMITED

Company Registration Number 199400676Z  
(Incorporated in the Republic of Singapore)

### Important:

1. For investors who have used their CPF monies to buy shares in the capital of Hiap Hoe Limited, this Annual Report is sent to them at the request of their CPF Approved Nominees.
2. This Proxy Form is not valid for use by CPF investors and shall be ineffective for all intents and purposes if used or purported to be used by them.
3. CPF investors who wish to vote should contact their CPF Approved Nominees.
4. Relevant intermediaries (as defined in Section 181 of the Companies Act, Chapter 50) may appoint more than two (2) proxies to attend, speak, and vote at the Meeting.

## PROXY FORM

(Please see notes overleaf before completing the Proxy Form)

I/We\* \_\_\_\_\_ (Name)

of \_\_\_\_\_ (Address)

being a member/members\* of Hiap Hoe Limited (the “Company”) hereby appoint:

Name	NRIC/Passport Number	Proportion of Shareholdings	
		Number of Shares	%
Address			

and/or failing him/her (delete as appropriate):

Name	NRIC/Passport Number	Proportion of Shareholdings	
		Number of Shares	%
Address			

or failing the person, or either or both of the persons, referred to above, the Chairman of the Annual General Meeting (the “Meeting”), as my/our proxy/proxies, to vote for me/us on my/our behalf at the Meeting of the Company to be held on 28 April 2017 at 10.30 a.m. at Ramada Singapore At Zhongshan Park, 16 Ah Hood Road, Zhongshan Room Level 2, Singapore 329982, and at any adjournment thereof. I/We direct my/our proxy/proxies to vote for or against the Resolutions proposed at the Meeting as indicated hereunder. If no specific direction as to voting is given or in the event of any other matter arising at the Meeting and at any adjournment thereof, the proxy/proxies will vote or abstain from voting at his/her discretion.

(Please indicate your vote “For” or “Against” with an “X” within the box provided.)

No.	Resolutions relating to:	For	Against
1	Directors' Statement and Audited Financial Statements for the financial year ended 31 December 2016		
2	Payment of proposed final dividend of 1.00 Singapore cent per ordinary share		
3	Re-election of Mr Chan Boon Hui as a Director		
4	Re-election of Ms Wun May Ling Tracy as a Director		
5	Approval of Directors' fees amounting to S\$145,000.00		
6	Re-appointment of Foo Kon Tan LLP as Auditors		
7	Authority to allot and issue new shares		
8	Authority to issue shares under the Hiap Hoe Performance Share Plan		

\* If you wish to exercise all your votes “For” or “Against”, please indicate your vote “For” or “Against” with an “X” within the box provided. Alternatively, please indicate the number of votes as appropriate.

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 2017

\_\_\_\_\_  
Signature(s) of shareholder(s) or  
common seal of corporate shareholder

Total Number of Shares in:	
(a) CDP	
(b) Register of Members	
TOTAL	

## Notes:

1. Please insert the total number of shares held by you. If you have shares entered against your name in the Depository Register (as defined in Section 81SF of the Securities and Futures Act, Chapter 289), you should insert that number of shares. If you have shares registered in your name in the Register of Members of the Company, you should insert that number of shares. If you have shares entered against your name in the Depository Register and shares registered in your name in the Register of Members, you should insert the aggregate number of shares entered against your name in the Depository Register and registered in your name in the Register of Members. If no number is inserted, the instrument appointing a proxy or proxies shall be deemed to relate to all the shares held by you.
2. A proxy need not be a member of the Company.
3.
  - (a) A member who is not a relevant intermediary (as defined in Section 181 of the Companies Act, Chapter 50) is entitled to appoint one (1) or two (2) proxies to attend, speak, and vote on his behalf at the Meeting. Where a member appoints two (2) proxies, the proportion of the shareholding concerned to be represented by each proxy shall be specified in the Proxy Form. If no proportion is specified, the Company shall be entitled to treat the first named proxy as representing the entire number of shares entered against his name in the Depository Register and any second named proxy as alternate to the first named proxy.
  - (b) A member who is a relevant intermediary (as defined in Section 181 of the Companies Act, Chapter 50) is entitled to appoint more than two (2) proxies to attend, speak, and vote at the Meeting, but each proxy must be appointed to exercise the rights attached to a different share or shares held by such member. Where such member's Proxy Form appoints more than two (2) proxies, the number and class of shares in relation to which each proxy has been appointed shall be specified in the Proxy Form.
4. The instrument appointing the proxy or proxies must be deposited at the registered office of the Company at 18 Ah Hood Road, #13-51 Hiap Hoe Building At Zhongshan Park, Singapore 329983, not less than 48 hours before the time appointed for the Meeting.
5. The instrument appointing the proxy or proxies must be under the hand of the appointor or of his attorney duly authorised in writing. Where the instrument appointing a proxy or proxies is executed by a corporation, it must be executed either under its common seal or under the hand of a duly authorised officer or attorney.
6. Where the instrument appointing a proxy is signed on behalf of the appointer by an attorney, the letter or power of attorney or other authority, if any, or a duly certified copy thereof shall (failing previous registration with the Company), if required by law, be stamped and be deposited at the registered office of the Company, not less than 48 hours before the time for holding the Meeting or adjourned meeting at which the person named in the instrument proposes to vote and in default the instrument of proxy shall not be treated as valid.
7. A corporation which is a member may authorise by resolution of its directors or other governing body such person as it thinks fit to act as its representative at the Meeting, in accordance with Section 179 of the Companies Act, Chapter 50 of Singapore.
8. An investor who buys shares using CPF monies ("CPF Investor") and/or SRS monies ("SRS Investor") (as may be applicable) may attend and cast his vote(s) at the Meeting in person. CPF and SRS Investors who are unable to attend the Meeting but would like to vote, may inform their CPF and/or SRS Approved Nominees to appoint the Chairman of the Meeting to act as their proxy, in which case, the CPF and SRS Investors shall be precluded from attending the Meeting.

## General:

The sending of a Proxy Form by a member does not preclude him from attending and voting in person at the Meeting if he finds that he is able to do so. In such event, the relevant Proxy Forms will be deemed to be revoked. The Company shall be entitled to reject the instrument appointing a proxy or proxies if it is incomplete, improperly completed or illegible or where the true intentions of the appointor are not ascertainable from the instructions of the appointor specified in the instrument appointing a proxy or proxies. In addition, in the case of members whose shares are entered against their names in the Depository Register, the Company may reject any instrument appointing a proxy or proxies lodged if such members are not shown to have shares entered against their names in the Depository Register as at 72 hours before the time appointed for holding the Meeting, as certified by The Central Depository (Pte) Limited to the Company.

## Personal Data Privacy:

By attending the Meeting and/or any adjournment thereof or submitting an instrument appointing a proxy(ies) and/or representative(s), the member accepts and agrees to the personal data privacy terms set out in the Notice of Annual General Meeting.

# CORPORATE INFORMATION

## BOARD OF DIRECTORS

Teo Ho Beng (Executive Chairman / Chief Executive Officer)  
Roland Teo Ho Kang (Managing Director)  
Wun May Ling Tracy (Executive Director)  
Chan Boon Hui (Lead Independent, Non-Executive Director)  
Ronald Lim Cheng Aun (Independent, Non-Executive Director)  
Koh Kok Heng, Leslie (Independent, Non-Executive Director)

## AUDIT COMMITTEE

Chan Boon Hui (Chairman)  
Ronald Lim Cheng Aun  
Koh Kok Heng, Leslie

## NOMINATING COMMITTEE

Ronald Lim Cheng Aun (Chairman)  
Chan Boon Hui  
Koh Kok Heng, Leslie

## REMUNERATION COMMITTEE

Koh Kok Heng, Leslie (Chairman)  
Chan Boon Hui  
Ronald Lim Cheng Aun

## FINANCIAL CONTROLLER

Irene Cheah Lan Kwee

## JOINT COMPANY SECRETARIES

Ong Beng Hong  
Tan Swee Gek

## REGISTERED OFFICE / BUSINESS OFFICE

18 Ah Hood Road #13-51  
Hiap Hoe Building At Zhongshan Park  
Singapore 329983  
Tel: +65 6250 2200  
Fax: +65 6808 8803  
Email: [hiaphoe@hiaphoe.com](mailto:hiaphoe@hiaphoe.com)  
[www.hiaphoe.com](http://www.hiaphoe.com)

## SHARE REGISTRAR AND SHARE TRANSFER OFFICE

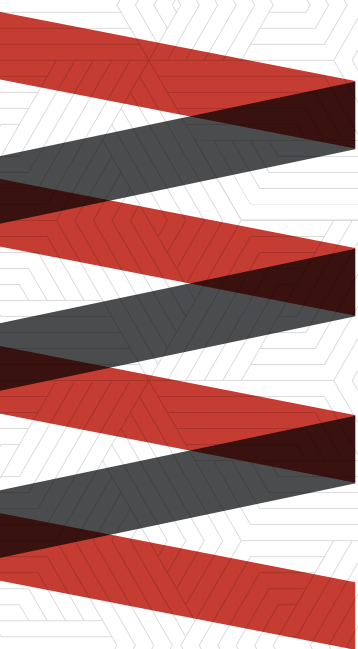
Boardroom Corporate & Advisory Services Pte Ltd  
50 Raffles Place #32-01  
Singapore Land Tower  
Singapore 048623

## AUDITORS

Foo Kon Tan LLP  
Public Accountants and Chartered Accountants  
24 Raffles Place #07-03  
Clifford Centre  
Singapore 048621

## AUDIT PARTNER-IN-CHARGE

Kon Yin Tong  
Appointed on 7 September 2015



**HIAP HOE LIMITED**

Company Registration No. 199400676Z

18 Ah Hood Road #13-51  
Hiap Hoe Building At Zhongshan Park  
Singapore 329983

Tel +65 6250 2200

Fax +65 6808 8803

[www.hiaphoe.com](http://www.hiaphoe.com)