



I N F I N I T E P O T E N T I A L

HIAP HOE LIMITED  
**ANNUAL GENERAL  
MEETING**

30 APRIL 2026

# Presentation Outline

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1. Key Financial Highlights
2. Segment Highlights
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4. Debt Coverage and Gearing
5. Investment Portfolio
6. Questions

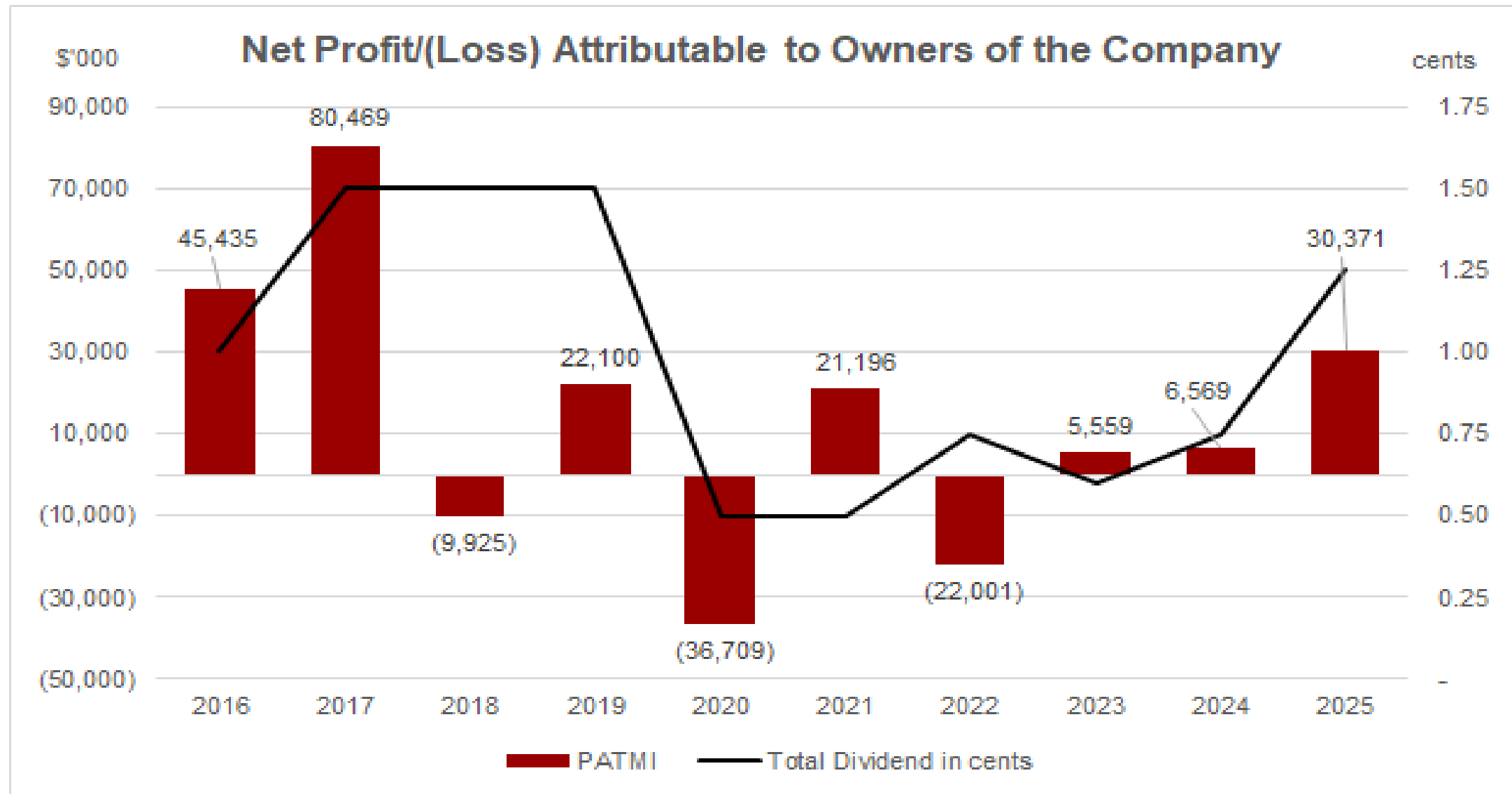
# Key Financial Highlights



|                                                               | Remarks                                                                                                                                                                                                          |
|---------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Revenue</b><br><br><b>S\$135.0m</b><br><br><b>▲ 7.7%</b>   | <ul style="list-style-type: none"> <li>Mainly due to the increase in revenue from hotel operations of \$10.8m.</li> </ul>                                                                                        |
| <b>Dividend</b><br><br><b>1.25cents</b><br><br><b>▲ 66.7%</b> | <ul style="list-style-type: none"> <li>Proposed a final dividend of 1.0 cents per ordinary share, taking total dividend for FY25 to 1.25 cents.</li> <li>An increased of 0.5 cents comparing to FY24.</li> </ul> |

|                                                                                          | Remarks                                                                                                                                                                                                                                                       |
|------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Profit Attributable to Shareholders</b><br><br><b>S\$30.4m</b><br><br><b>▲ 362.3%</b> | <ul style="list-style-type: none"> <li>An increase of \$23.8m as compared to FY24.</li> <li>Also contributed by higher fair value gain on investments by \$6.0mil, lower borrowing costs by \$12.1mil and lower foreign exchange losses by \$4.4m.</li> </ul> |
| <b>Dividend Yield</b><br><br><b>2.23%</b><br><br><b>▲ 72.9%</b>                          | <ul style="list-style-type: none"> <li>An increase from 1.29% to 2.23% in the year.</li> </ul>                                                                                                                                                                |

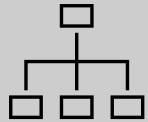
# Key Financial Highlights



# Segment Highlights



## Group



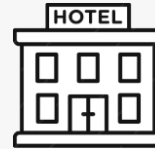
- Hospitality segment drove revenue growth for the year.
- Financial position remains healthy, with sufficient banking facilities and liquidity to meet debt obligations and operational needs.

## Property Development & Investments



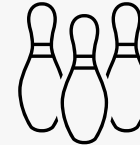
- Higher rental rates and occupancy in Singapore and Perth.
- Occupancy in Orchard Towers increased from 53% to 84%.
- Reversal of \$2.5m of impairment loss on 130 Stirling Street due to improved tenancy profile.

## Hospitality



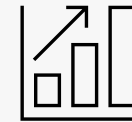
- Revenue from operations rose by \$10.8m to \$94.8m in 2025.
- Higher occupancy achieved for all hotels in the Group.

## Leisure



- Currently seven SuperBowl centres situated islandwide.
- Steady contribution to revenue and net profit during the year.

## Investments



- Market value of the investment portfolio stands at \$461.0m as compared to \$398.3m in prior year.
- Recorded a higher fair value gain of \$30.2m in 2025 against previous year's gain of \$24.3m.

# Segment Highlights



|                                                            | Remarks                                                                                                                                                                                                                                                                                        |
|------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Property Net Profit</b><br><br><b>S\$6.8m</b><br>271.0% | <ul style="list-style-type: none"> <li>Revenue remained stable at \$29.4m.</li> <li>Contributions from rental to total group revenue approximate 22%.</li> <li>Increase in profit due to reversal of impairment loss of \$2.5m on 130 Stirling Street vs \$4.1m recognised in FY24.</li> </ul> |
| <b>Leisure Net Profit</b><br><br><b>S\$2.2m</b><br>9.4%    | <ul style="list-style-type: none"> <li>Revenue remained stable at \$10.8m.</li> <li>Contributions from leisure to total group revenue approximate 8%.</li> <li>Closure of the HomeTeamNS-JOM clubhouse in January 2025.</li> </ul>                                                             |

|                                                               | Remarks                                                                                                                                                                                                                                                                                  |
|---------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Hotel Net Profit</b><br><br><b>S\$14.8m</b><br>18.3%       | <ul style="list-style-type: none"> <li>Contributions from hotel revenue to total group revenue increased from 67% during FY24 to 70% in FY25.</li> <li>Lower profit in the year due to the absence of gain on sale of Four Points by Sheraton Melbourne Docklands of \$18.2m.</li> </ul> |
| <b>Investments Net Profit</b><br><br><b>S\$35.8m</b><br>27.1% | <ul style="list-style-type: none"> <li>Higher interest income of \$1.4m (21%).</li> <li>Higher dividend income of \$0.7m (10%).</li> <li>Higher fair value gain of \$30.2m for FY25 against previous year's gain of \$24.3m.</li> </ul>                                                  |

# BALANCE SHEET



| Balance Sheet (\$millions)                          | 2025    | 2024    | Change | Remarks                                                                                                                                                                                                                                                                   |
|-----------------------------------------------------|---------|---------|--------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Total Assets</b>                                 | 1,700.4 | 1,590.2 | ▲ 6.9% | <ul style="list-style-type: none"> <li>Increased by \$110.2m during the year.</li> <li>Fair value gains on financial investments of \$30.2m and additional purchases of \$32.5m during the year.</li> <li>Increase of cash and short-term deposits by \$70.3m.</li> </ul> |
| <b>Total Liabilities</b>                            | 953.1   | 871.9   | ▲ 9.3% | <ul style="list-style-type: none"> <li>Increased by \$81.2m during the year.</li> <li>Mainly new AUD bank borrowings by the Group.</li> </ul>                                                                                                                             |
| <b>Equity Attributable to Owners of the Company</b> | 744.0   | 715.1   | ▲ 4.0% | <ul style="list-style-type: none"> <li>Contributed by current year profit of \$30.4m, foreign exchange translation gains of \$2.0m, offset by dividend paid of \$3.5m.</li> </ul>                                                                                         |
| <b>Net Asset Value Per Share (Cents)</b>            | 158.11  | 151.97  | ▲ 4.0% |                                                                                                                                                                                                                                                                           |

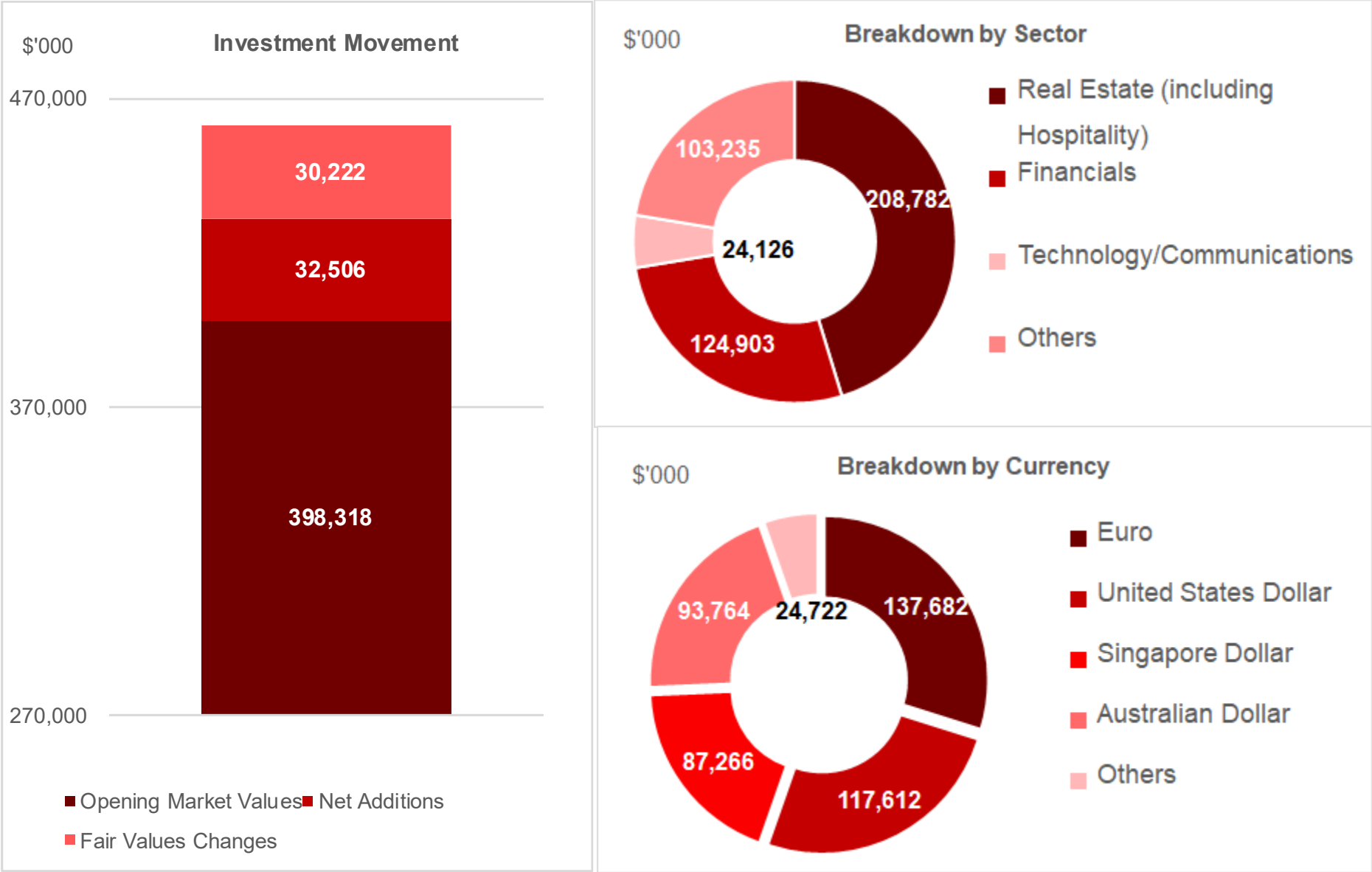
# DEBT COVERAGE AND GEARING



| Balance Sheet (\$millions)   | 2025  | 2024  | Change   | Remarks                                                                                                                                                                   |
|------------------------------|-------|-------|----------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Loan & Borrowings            | 853.5 | 768.3 | ▲ 11.1%  | <ul style="list-style-type: none"> <li>Mainly new AUD bank borrowings by the Group.</li> </ul>                                                                            |
| Cash and Short-term Deposits | 140.1 | 69.8  | ▲ 100.7% |                                                                                                                                                                           |
| Net Debt                     | 713.4 | 698.5 | ▲ 2.1%   | <ul style="list-style-type: none"> <li>Increased by \$14.9m during the year</li> <li>Made up of 42.0% of Group's total assets, a decrease from 43.9% in FY24..</li> </ul> |
| Debt Equity Ratio (Times)    | 1.15  | 1.07  | ▲ 7.5%   |                                                                                                                                                                           |



# INVESTMENT PORTFOLIO



# Questions

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